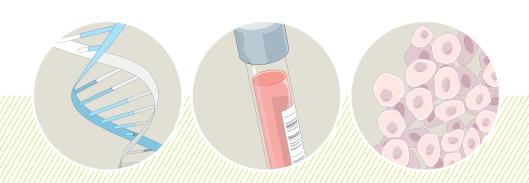


# We enable dynamic solutions

ANNUAL REPORT 2008



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# About Tecan

Tecan is a leading global supplier of laboratory instruments and solutions for the biopharma, forensic and diagnostic industries. The company specializes in the development, production and distribution of automation solutions for life science laboratories. Through its REMP subsidiary, Tecan is the premier supplier of automated laboratory storage and logistics systems. Its customers include pharmaceutical and biotechnology companies, university research departments and diagnostic laboratories. Founded in Switzerland in 1980, the company owns production, research and development sites in both North America and Europe and maintains a sales and service network in 52 countries.

#### Vision

Tecan will be the preferred supplier for leading life science companies and laboratories on all continents, whenever they source their current and future needs for state-of-the-art workflow solutions. Tecan will be present in every laboratory.

#### Mission

To delight our customers by exceeding their expectations, aiming for the highest customer satisfaction and retention in our industry. To contribute to the quality of life of humankind by enabling our customers to make the world and our community a healthier and safer place. To create continuous, sustainable shareholder value and to be the employer of choice in our industry.

# 2008 at a Glance

Tecan once again achieved a strong operating profitability in 2008. The company is well prepared for the challenges that lie ahead in the difficult economic environment of 2009

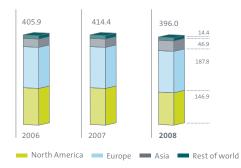
#### Key figures

| CHF million             | 2006   | 2007  | 2008* | ▲ 2007/2008 |
|-------------------------|--------|-------|-------|-------------|
| Sales                   | 405.9  | 414.4 | 396.0 | -4.4%       |
| Gross profit            | 193.3  | 212.4 | 205.3 | -3.4%       |
| in% of sales            | 47.6 % | 51.3% | 51.8% |             |
| R&D                     | 39.0   | 41.1  | 40.3  | -1.9%       |
| in% of sales            | 9.6%   | 9.9%  | 10.2% |             |
| OPEX                    | 142.5  | 152.1 | 145.2 | -4.5%       |
| in% of sales            | 35.1%  | 36.7% | 36.7% |             |
| Operating profit / EBIT | 50.9   | 60.3  | 60.1  | -0.4%       |
| in% of sales            | 12.5 % | 14.6% | 15.2% |             |
| Net profit              | 40.6   | 52.4  | 51.1  | -2.5%       |
| in% of sales            | 10.0%  | 12.6% | 12.9% |             |
| EPS (CHF)               | 3.54   | 4.54  | 4.67  | +2.9%       |

#### Financial summary

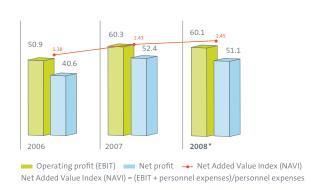
#### Sales 2006 - 2008

(CHF million)

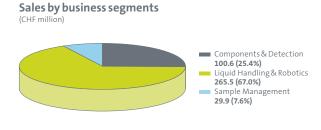


#### Profitability/productivity 2006 – 2008

(CHF million)



## Operating profit (EBIT) and net profit margin 2006 – 2008 (in % of sales)





<sup>\*</sup>Excluding non-recurring impairment charges totaling CHF 28.9 million in the Sample Management business segment.

# Dear Shareholders

In 2008, Tecan proved its ability to sustain strong operating profitability. Adjusted for extraordinary impairment charges, we once more raised the operating profit margin and net profit margin from the high level of the previous year – this despite contrary currency effects and an operating loss in the Sample Management business segment. Tecan sales were adversely impacted by exchange rate movements in 2008. Expressed in local currencies, Tecan saw sales growth of 1% and increased its order entry by 8.1%. The company has a very healthy balance sheet and made further major progress in key strategic areas in 2008. We feel we are prepared for the challenges that lie ahead in the difficult economic environment we expect in 2009.



Mike Baronian Chairman of the Board of Directors Thomas Bachmann Chief Executive Officer In 2008, our sales amounted to CHF 396.0 million, 4.4% below the level of the previous year. This was mainly driven by currency effects, which had a negative impact on business during the first half of 2008 in particular. Expressed in local currencies, we realized growth of 1%. Sales rose broadly in North America and Europe. In Asia, they were lower than the previous year in local currency terms, largely due to a basis effect generated by two big projects which were realized the previous year. Adjusting for this effect, we expanded our Asian business, particularly in China.

During the period under review, order entry rose 8.1% in local currencies to reach CHF 407.6 million.

#### Further success in implementing strategy

We made great progress in implementing our long-term growth strategy during 2008, and are already clearly starting to benefit from the path we have chosen.

The OEM business – developing and manufacturing diagnostics and life science devices on behalf of other companies – has significant potential for Tecan. We further expanded this business in the year under review and increased the share of our OEM business from 22% of total sales the previous year to 25.6%. In 2008, we extended important agreements with existing customers and signed several OEM contracts with new ones.

The strategically important consumables business also grew rapidly, rising to 7.2% of total sales in 2008 from 6.4% the year before. Our intention is that this figure should grow in the double-digits each year through 2013. Together with the service business, these recurring revenues now account for 30% of total sales (in 2005 the figure was 26.5%). In future, we plan to develop even more application-specific and patentable consumables where individual process or analytical steps take place directly within the consumable itself.

Our activities will focus even more closely on the issue of innovation in the years ahead. We aim to invest 10 % of sales in

research and development every year to strengthen and expand our market-leading position. To this end, we are working on improving our innovation processes even more. Our intention is to shorten development times, reduce product and development costs and make our products more successful in the market. The Innovation and Incubation Group we set up in 2007 made great progress last year. Its job is to develop or acquire and study new and strategically important technologies. It also looks at how the development pipeline can profit from collaborating with universities, research institutes and other centers of excellence. Various new projects were launched in 2008 and key milestones reached in existing work.

Several innovative products, applications and additions to our range were launched on the market in 2008. They included components, instruments, systems and also software and modules to raise the performance of all sorts of applications. Innovative new ideas were brought to market in the consumables area too. A selection of the new products launched can be found in the segment reports on pages 12–15.

We also brought our service business closer into line with customer needs and restructured it under the Te-Care<sup>TM</sup> brand. The service section of Sample Management was integrated into the Tecan service organization with effect from July 1, 2008. This allows us to offer customers a central port of call for all product and application concerns.

In addition, we made good progress in strategically important cooperations during 2008. These include the collaboration we started in 2007 with Applied Biosystems in forensics and our collaboration with Monash University of Australia, where our jointly developed, fully automated production system for monoclonal antibodies successfully commenced operations.

Considerable investments in healthcare and life science research are being made in many of the world's emerging countries and regions. In 2008, we continued to move towards strengthening our presence in growth markets by opening our own branch offices or through partners. October saw the open-

Earnings per share excluding non-recurring items rose to a new record level.

ing of a new regional head office for all of Asia Pacific in Shanghai. This reflects our strong commitment to China and the Asia Pacific region and emphasizes the significance of this economic area. Our increased local presence and our new infrastructure will allow us to further expand market coverage, service and support for all our customers and partners in the Asia Pacific region.

On pages 7 and 11 we give a detailed overview of our corporate strategy and the growth drivers for our business.

#### Strengthening the management team and organization

During the year under review, we set up a new global marketing structure. The sales organization is now divided into three regions: Americas, Europe & NEMEA and Greater Asia. We can now take better account of specific regional features and drive the business forward in a more focused manner in the individual markets. We have also selectively reinforced management in some business areas, market units and in the corporate center, by hiring new managers with significant international and industry experience.

#### Sustained high operating profitability

Tecan once again achieved strong operating profitability in 2008. Adjusting for the non-recurring effect of the extraordinary impairment charges in Sample Management, we raised the operating profit margin from 14.6% to 15.2%. This is the fourth year in a row that we have increased the operating profit margin at a higher rate than sales, and shows the sustainable impact of the measures we have taken in recent years to boost our operating efficiency.

Excluding non-recurring effects, operating profit was CHF 60.1 million (2007: CHF 60.3 million) and net profit was CHF 51.1 million (2007: CHF 52.4 million), giving a net return on sales of 12.9 % (2007: 12.6%). Including the extraordinary impairment charges of CHF 28.9 million, the operating profit margin was 7.9 % and the net profit margin 6.5%. Operating profit and net profit including this non-recurring item were CHF 31.2 million and CHF 25.6 million respectively. Helped by the share buyback,

which had an accretive effect, earnings per share excluding non-recurring items rose from CHF 4.54 to a new record of CHF 4.67 (reported: CHF 2.33).

#### Information by business segment

#### **Components & Detection**

Sales in our Components & Detection business segment declined by 6.1% in local currency terms to CHF 100.6 million in the year under review (2007: CHF 114.4 million). Our detection activities were negatively affected by exchange rate movements, particularly by the low value of the US dollar against other major currencies in the first half of the year. The components business was hit by a significant baseline effect due to unusually high component sales in the previous year. It was also the only area at Tecan to be hurt by the economic crisis in 2008, which brought weaker demand on the part of major customers. Despite the contraction in sales, Components & Detection still increased its operating profit to CHF 12.3 million (2007: CHF 11.6 million). This amounts to 11.3 % of sales (2007: 9.3 %).

#### **Liquid Handling & Robotics**

Tecan's largest business segment – Liquid Handling & Robotics, which accounted for around two-thirds of Group sales in 2008 - continued to perform strongly. Sales in Swiss francs rose by 1.1 % to CHF 265.6 million (2007: CHF 262.6 million), or 7.0 % in local currency terms. The segment enjoyed particularly strong growth in OEM business, as well as in recurring consumables and service business. Operating profit increased by 7.2% to CHF 61.0 million (2007: CHF 56.9 million), resulting in an expanded operating profit margin of 22.9 % (2007: 21.5 %), a level comparing favorably to international peers.

#### Sample Management

Sales in the Sample Management business segment shrank by 20.2% in the year under review to CHF 29.9 million (2007: CHF 37.4 million). Excluding non-recurring items, Sample Management recorded an operating loss of CHF 5.4 million (2007: profit of CHF 0.1 million). Including extraordinary impairment losses of CHF 28.9 million, the segment recorded a total operating loss of CHF 34.2 million.

Sample Management suffered a setback in the development of a compact storage system for the preservation of biological samples at -80°C. After two prototypes completed internal testing in the first half of 2008, design and technical flaws with the complex system were detected. The decision was therefore taken to temporarily halt development, which has now caused a delay in growth. Taken in conjunction with more conservative market and sales projections, an extraordinary impairment charge to goodwill and other intangibles totaling CHF 28.9 million became necessary. We remain convinced of the significant market potential of such storage systems and wish to exploit the strategic benefits that would be available as a total service provider in conjunction with the company's liquid handling systems. An improved concept of the -80°C compact storage system which incorporates key findings of the earlier tests is currently under development.

In addition, Sample Management is working intensively on implementing measures to boost sales and improve profitability. In the second half of the year, the business secured various exciting new contracts for storage systems totaling CHF 24.0 million. Overall, Sample Management recorded a substantial increase in order entry, amounting to CHF 41.6 million at the end of the year.

#### Strong balance sheet

Tecan continued to maintain a high equity ratio of 48.9 % (December 31, 2007: 54.7 %). Net liquidity at the balance sheet date was CHF 33.7 million (December 31, 2007: CHF 50.1 million). The strong balance sheet ratios were achieved despite the repurchase of 969,198 own shares with a value of CHF 55.5 million. As such, Tecan consolidated its exceptionally strong balance sheet and is well positioned for further internal and external growth.

Due to the changed environment in the capital and credit markets, we have decided to close, as per March 4, 2009 the share buyback program for capital reduction started on a second trading line at SIX Swiss Exchange in May 2008, and to instead build up additional cash resources to fund further growth.

#### Distribution to shareholders

The Board of Directors will propose an unchanged distribution of CHF 0.90 per share to the shareholders at the company's Annual General Meeting on April 22, 2009. Unlike the previous year, this year's distribution will take the form of a dividend only. The dividend will be doubled compared with the previous year.

#### **Outlook**

By now, it has become apparent that the global economy is in recession. Many sectors are suffering dramatic contractions of their business. The life science industry has traditionally been regarded as relatively immune to economic cycles. Nevertheless, the macroeconomic environment, with its weak global economy and persistently low US dollar/Swiss franc exchange rate, poses a major challenge for parts of the life science sector. We currently expect that the company will not be fully immune to the fallout of the current economic environment, albeit at a much more moderate level. Extensive scenario planning will enable the company to rapidly implement cost-cutting measures should the need arise.

Moreover, we have actively diversified our customer base over previous years and we are now firmly established in less cyclical markets and customer segments. Large pharma groups account for a much smaller share of Tecan's total sales than they did just a few years ago. The share of projects with universities enjoying longer-term funding has increased, and we have also successfully expanded our more stable diagnostics and OEM activities. In addition, we have increased the share of recurring consumables and service business. Tecan has a net cash position and requires relatively little capital for continued organic growth.

We expect the market to remain uncertain in 2009 and therefore no specific sales guidance can be provided. Tecan aims to develop sales in local currencies at least at market-level. The company has strengthened significantly in recent years, so although the market environment has become more challenging, we believe we are in a position to make additional invest-

The Board of Directors will propose an unchanged distribution to the shareholders at the company's Annual General Meeting.

ments to increase growth rates in the medium term. In 2009, we aim specifically to invest in innovation projects and in further expanding our distribution capability and infrastructure in growth markets. In a scenario of stable sales in local currencies, we anticipate an operating profit margin of 13 to 14% for 2009. Should sales in local currencies decline by 10%, we anticipate an operating profit margin of 10 to 11%.

#### Our gratitude

 $The \, Board \, of \, Directors \, and \, Group \, Executive \, Committee \, would \,$ like to thank everyone who contributed to our success in 2008: our employees for their hard work, our customers for their loyalty, and our shareholders and business partners for their trust.

Männedorf, March 3, 2009

Mike Baronian Chairman of the Board of

Directors

Thomas Bachmann

Chief Executive Officer

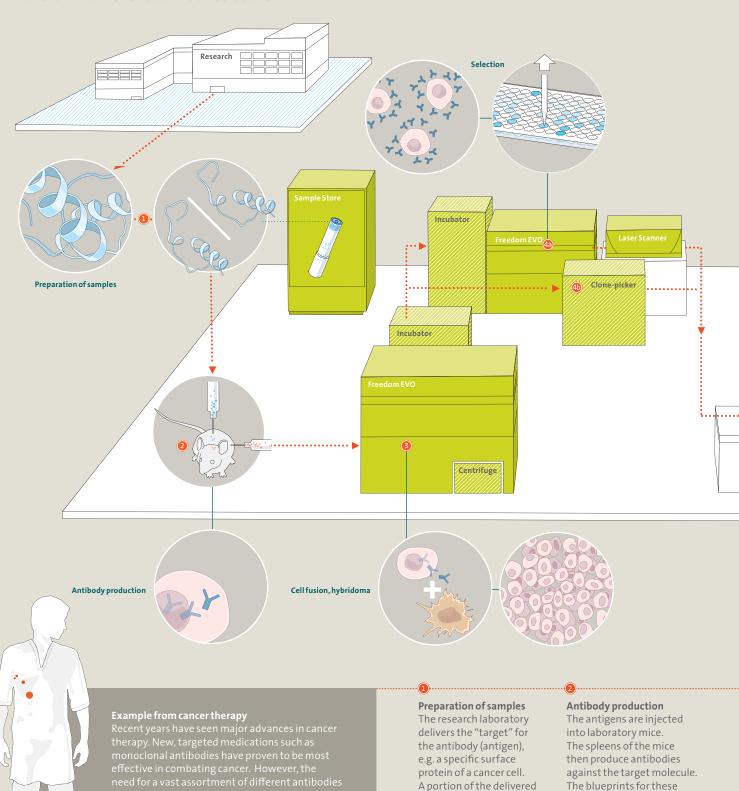
# We enable dynamic solutions...

... by offering integrated workflows to our customers

Tecan serves three main markets: life science research, the forensics industry and the diagnostics industry. For such integrated workflow solutions, Tecan combines products and services from the areas of Liquid Handling & Robotics, automated laboratory storage and logistics systems and detection devices. The workflow illustrations on the next pages each show an example from these three main markets.

# Life Science Research

Expenditure for the research and development of new medications continues to climb steadily. Major advances in genomics, proteomics and chemistry spin off numerous new research projects. These in turn require an increased throughput in the testing process. Together with increasing demands for quality in experimental data and increasing standardization, this growing volume calls for innovative automation solutions.



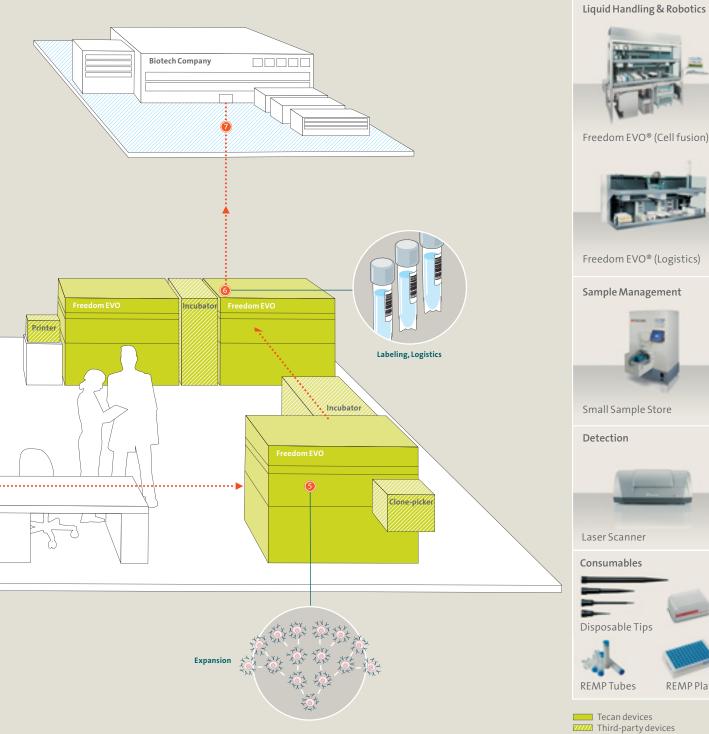
product is put into storage,

while the other goes into

the production process.

antibodies are subsequently

stored in the B-cells.



#### Cell fusion

To manufacture monoclonal antibodies, cells are needed that produce the antibodies and can also perpetually divide. To solve this problem, the B-cells of the mice are spliced with infinitely dividing cancer cells.

#### Selection

From the millions of daughter cells (hybridoma cells), those that produce the most antibodies, grow as self-sufficiently as possible, divide well and retain these characteristics are selected. To aid with selection, two complementary processes can be used.

#### Expansion

The few cells selected are replicated. The replicating cells secrete the desired antibody into the medium.

#### Logistics

Once the cells have produced an adequate number of antibodies, the cells and the fluid with the secreted antibodies are poured into test tubes, labeled with a barcode, deep frozen and sent to the customer.

**Pharmaceuticals** development

Scientists working at a research laboratory of a university, biotechnology or pharmaceuticals company use the delivered antibodies to perhaps develop a more effective cancer therapy.

## service and consumables

Complete solution Instruments, software, application know-how, consulting, customer



Freedom EVO® (Cell fusion)



Freedom EVO® (Logistics)





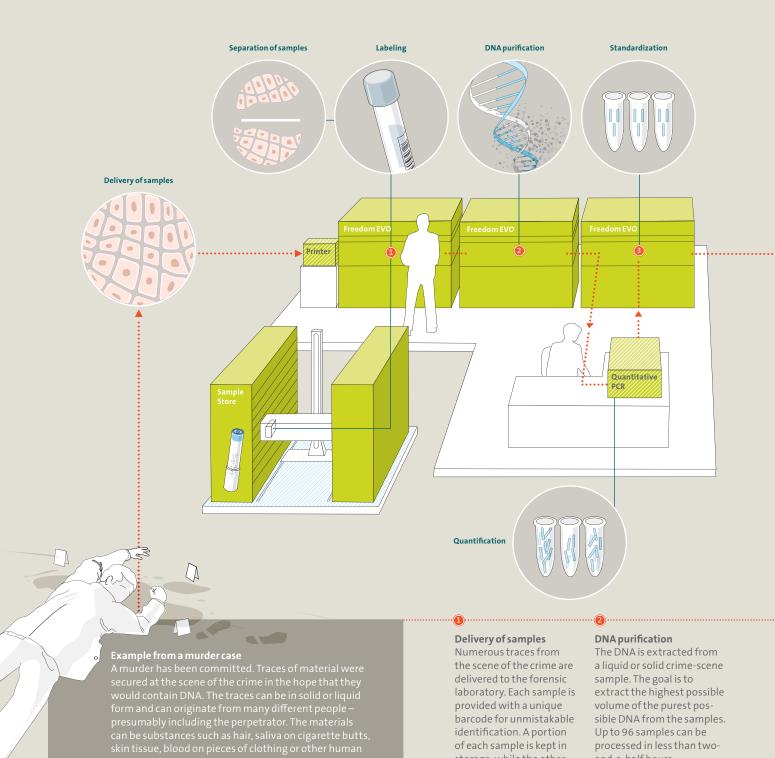




## integrated by Tecan

## Forensics

In the field of law enforcement and criminal justice, suspects' DNA samples found at the scene of the crime are increasingly becoming an important tool alongside the classic evidence-gathering method of fingerprinting. DNA analysis also plays a major role when it becomes necessary to reopen closed cases. The sheer volume of DNA samples and the exacting requirements for error-free analysis demand automated solutions.



barcode for unmistakable

identification. A portion

of each sample is kept in

storage, while the other

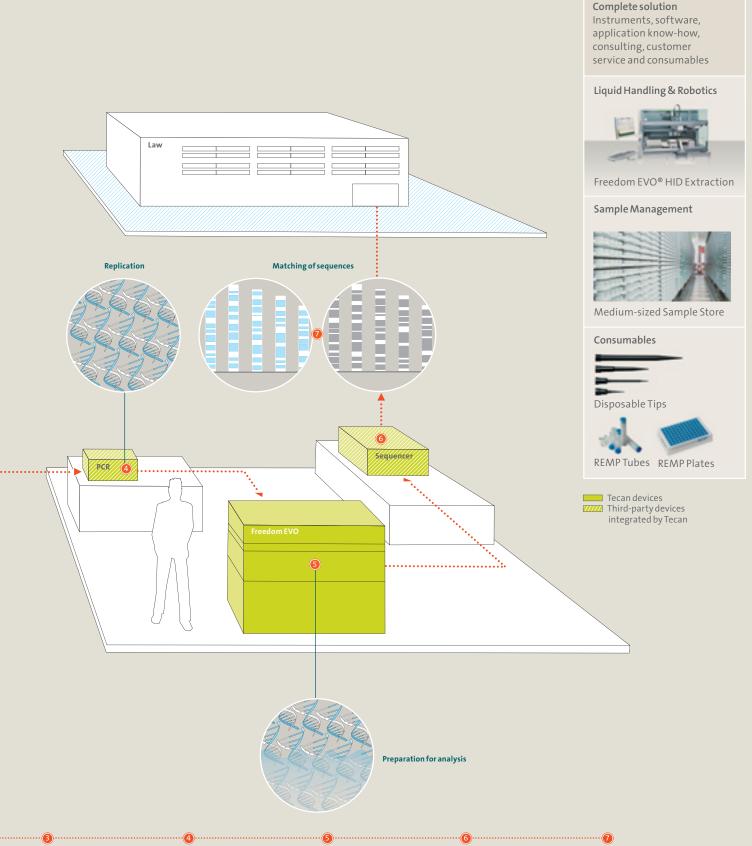
portion is analyzed.

sible DNA from the samples.

processed in less than two-

Up to 96 samples can be

and-a-half hours.



#### Standardization of DNA

Different samples each contain different amounts of DNA. The amount of DNA in each sample must first be ascertained (quantification). A standardized concentration (standardization) is then achieved by diluting the samples.

#### **Replication of DNA**

DNA is replicated through polymerase chain reaction (amplification). To prevent contamination of samples from other cases with the replicated DNA, processing is performed in a separate room following the replication step.

#### Preparation for analysis

Replication is performed to provide an ample amount of DNA for subsequent analysis. A solvent is added prior to analysis.

#### Analysis

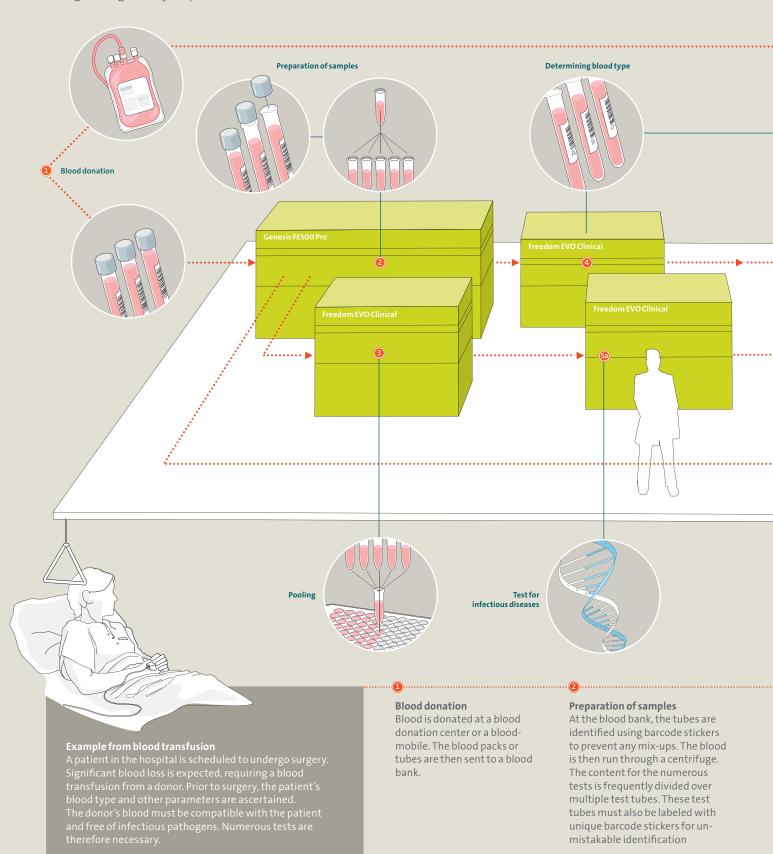
The prepared samples are analyzed and the yielded data are processed. The result is an individual DNA sequence – a kind of genetic barcode. The possibility of two different people sharing an identical sequence occurs only once per 10<sup>15</sup> people.

#### Matching of sequences

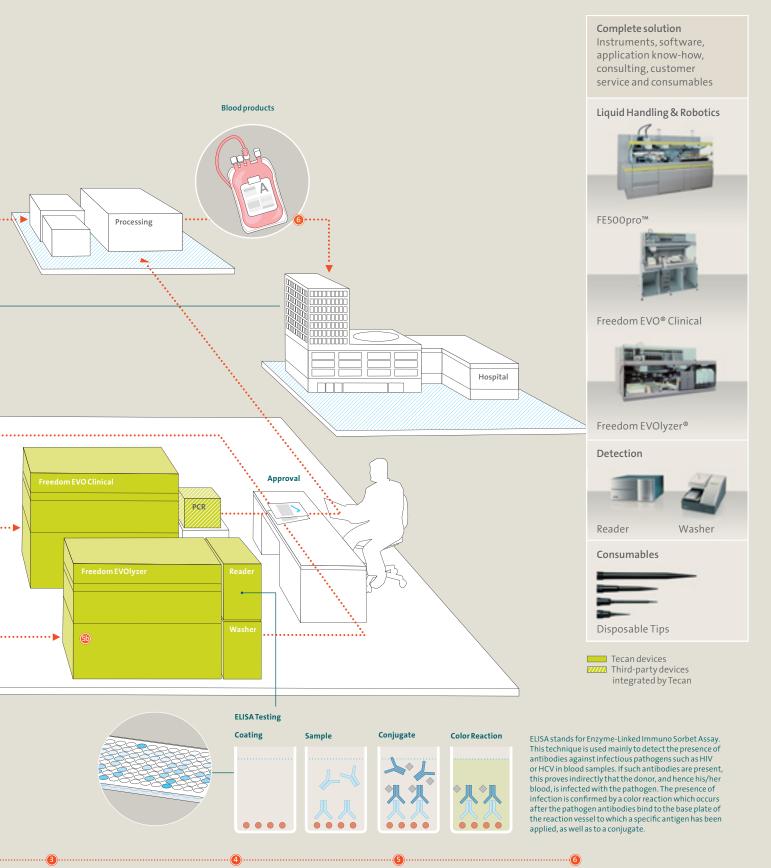
The DNA sequence from the scene of the crime ascertained in two independently performed cycles is compared with the sequence of the DNA sample taken from the suspect. A match between the two sequences presents a strong piece of evidence against the suspect.

# Diagnostics

Diagnostic tests are of critical importance in modern healthcare. They enable physicians to detect "faulty predispositions" and diseases early on, make precise diagnoses, prescribe optimal treatment and monitor the results. Automation is a must given the steadily increasing number of available tests and the growing volume of test results together with stringent regulatory requirements for error-free results.



mistakable identification



#### Pooling

The majority of blood samples are free of pathogens. In many countries, small quantities of blood from multiple donors are therefore added together (pooling) to test for infectious diseases. This is a very efficient method since it involves fewer individual tests and requires smaller quantities of reagents.

#### Determining blood type

The blood type of the individual sample is ascertained prior to other parameters being examined.

#### Test for infectious diseases

The samples are examined for infectious diseases such as HIV or hepatitis. In many countries, two analytical procedures are performed parallel to one another:

- 5a) Using molecular diagnostic methods, blood is examined directly for the DNA/RNA of a pathogen.
- 5b) In an indirect method, the blood is tested for antibodies against a particular pathogen (ELISA).

#### **Processing blood products**

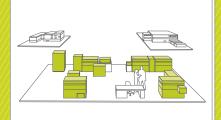
If all of the test results are clear, the blood donations and samples are released and the processed blood products are shipped.

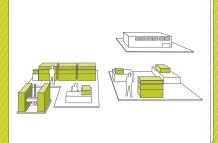
Should the patient suffer an acute loss of blood, he or she will receive a concentrate of red blood cells (erythrocytes). The patient undergoes surgery and receives a compatible and safe blood transfusion.

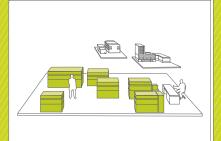
#### Life Science Research

#### Forensics

#### Diagnostics







#### Our Markets

**Direct Sales** 

#### Our Distribution Channels

OEM

#### Our Business Segments

#### Components & Detection

We supply developers of new laboratory instruments with the critical liquid handling components they need. Our detection technologies, encompassing readers, washers and microarray solutions, are used by research laboratories of every size to measure and analyze the results of their experiments.

#### **Liquid Handling & Robotics**

We provide solutions of outstanding reliability for the automation of even the most complex work flows, improving the efficiency and safety of almost any laboratory process.

#### Sample Management

Our fully automated, scalable sample storage and retrieval systems store and provide access to hundreds, thousands or even millions of biological or chemical samples at a range of temperatures, boosting quality, efficiency and workflow in the management of sample libraries.

#### We enable dynamic solutions

# Strategy Implementation

Tecan's strategy is aimed at further strengthening the defined core business, developing future drivers of growth and creating new markets. To implement this strategy, Tecan has defined seven strategic goals.

#### Tecan's seven strategic goals

#### Implementation of strategy in 2008

 Regain and sustain leadership in innovation

Various innovative products and applications have been launched on the market with others still under development. Important milestones have been achieved and new projects initiated as part of strategic Innovation projects that are designed to open new markets and opportunities for Tecan.

Create an organization geared towards performance, possessing the sense of urgency, clarity of purpose and skills to succeed Corporate management has been strengthened in targeted ways and further developed, while the global sales organization has been restructured and adapted to new market conditions. This allows the regional specifics to be better factored into decision-making and the dynamics of individual markets to be further increased.

Become an effective executor of alliances, partnerships and acquisitions Tecan has significantly strengthened its strategically important partnerships and made major progress in development projects and workflow solutions. Various new applications with integrated complete solutions have already gained wide acceptance in the market.

 Strengthen our position as market leader in direct business with end customers Market share in direct business increased further. Tecan is market leader in the field of laboratory automation. Tecan expanded in important growth markets and opened a new regional headquarters for the Asia-Pacific region in Shanghai, China.

Become the leading OEM company by providing dedicated products for targeted segments, markets and applications

OEM business continued to grow. OEM business increased to a level where it now constitutes 25.6 % of total sales (2007: 22 %). Contracts with existing customers were extended and the volume of business with them increased. At the same time, Tecan entered into various OEM contracts with new customers and expanded the dedicated OEM organization.

 Build and develop a strong consumables business

Consumables continue to constitute a growing portion of Tecan's total sales, accounting for 7.2 % in 2008. This number is projected to grow in the double-digits annually through 2013. New consumables such as pipette tips were launched on the market and others are being developed. In 2008, consumables plus service business accounted for 30 % of total sales (2007: 28 %).

 Ensure participation and leadership in the emerging fields of genomic research and testing Tecan has made good progress in various research projects aimed at the genomics market as well as in collaborations involving existing products and solutions in the fields of genomics, forensics and molecular diagnostics.

We enable dynamic solutions

# Main Markets and Drivers of Growth

Tecan serves three main markets: life science research, the forensics industry and the diagnostics industry. The illustrations in the section entitled "We enable dynamic solutions" each show an example from these three main markets. Tecan also offers laboratory solutions for other applied science markets, such as quality control for the grocery and beverage industry, crop research, the cosmetic industry or veterinary applications. Tecan serves some of these markets directly. However, as an original equipment manufacturer, it is also a leader in developing and manufacturing OEM instruments and components that are then distributed by partner companies. Today's customers increasingly demand integrated complete solutions instead of individual instruments. These solutions include instruments, software packages and special application know-how as well as consulting, customer service and consumables.



#### Life Science Research

Tecan's customers in the field of life science research are working to develop treatments for today's most threatening diseases. These customers are pharmaceutical enterprises, biotechnology companies and, to an increasing extent, universities and publicly financed research institutions. Tecan's solutions are  $used in \, genomic \, and \, protein \, technology, in \, the \, research \, of \, cell \,$ structures, in pharmaceutical research and development as well as in the production of proteins and cells. In the field of life science research, there is decreasing demand for pure robotics and analytical instruments, but increasing demand for complex testing procedures. Standardized complete solutions that can be employed immediately are gaining importance. Working together with partners, Tecan has developed an assortment of systems of this type. They increase, for example, the efficiency and reliability of protein and DNA analyses as well as of the cell culture and pharmaceutical development processes in the laboratory. Consumables, such as disposable pipette tips or cell containers for example, are also becoming ever more important for reproducible tests performed in research.

Thanks to Tecan, customers can decrease the time they spend on development, optimize their internal resources and significantly increase productivity and reproducibility.

#### Key drivers of automation

- Continuous advances in genomics, proteomics and chemistry as well as in the area of antibodies and stem cells create numerous new research projects. These require an increased throughput in the testing process. Together with increasing demands for quality in individual work steps and increasing standardization, this growing volume calls for innovative automation solutions.
- Stringent requirements for process integrity demand more reliable system performance to achieve higher quality and more meaningful test data.
- An increasing need for industry-standard, application-focused solutions is arising as smaller laboratories move away from their own test records and toward simpler, standardized automation.

- Personalized treatments specifically tailored to individual patient groups and diseases are becoming more important.
- The expiration of patents for widely demanded medications means that preclinical research must be made a high priority.
- Increasing the pressure, efficiency and effectiveness of pharmaceutical development requires strengthened laboratory automation.
- The field of research is also affected by growing regulatory requirements.
- Comprehensive and widely supported studies involving patient groups or specific groups of people.

#### **Forensics**

In the field of forensics, Tecan supports various law enforcement authorities and criminal justice in efficiently and soundly proving the guilt or innocence of suspects or establishing the identity of persons. Tecan solutions are used for DNA samples collected at the scene of the crime or following natural disasters as well as for family relationship testing. Tecan's systems and applications have proven their worth both in criminal investigations and extensive processes for identifying the deceased, such as those employed following the World Trade Center attacks or the devastating earthquake that struck China in May 2008.

For those involved there is often a lot at stake, such as proving a crime or identifying a loved one. The highest level of accuracy and reliability are therefore indispensable. Forensic scientists must be able to trust that their results will meet the standards of the courts. By providing innovative solutions that satisfy the requirements of the most internationally respected institutions as well as those of the law enforcement and governmental authorities, Tecan has made itself a leader in the field of forensics.

In cooperation with Applied Biosystems, the world's leading provider of forensic DNA testing systems, Tecan offers the integrated HID EVOlution™ system. This system gives forensic laboratories a validated solution for processing DNA samples more quickly and securely.

Today's customers increasingly demand integrated complete solutions.

Tecan consumables are an important component of these validated solutions for the field of forensics.

#### **Key drivers of automation**

- Increasing global recognition of forensic/DNA evidence by legal and law enforcement systems has led to a dramatic increase in testing volumes around the world.
- In law enforcement and criminal justice, suspects' DNA samples found at the scene of the crime are increasingly becoming an important tool alongside the classic evidencegathering method of fingerprinting. DNA analysis also plays a major role when it becomes necessary to reopen closed cases. The sheer volume of DNA samples awaiting examination around the world together with the stringent regulatory and legal requirements for an error-free analysis demand automated solutions.
- New technologies now make the analysis of DNA evidence feasible for smaller laboratories that work with law enforcement agencies and in the field of forensics.

#### **Diagnostics**

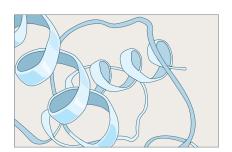
Diagnostic tests are of critical importance in healthcare. They help to provide comprehensive diagnoses of diseases and their causes so that effective treatment can be administered at an early stage. Tecan's customers include blood banks, medical laboratories and hospitals. Tecan supplies some customers directly or functions as an original equipment manufacturer for large diagnostics companies that distribute the OEM devices under their brand names to end customers. Diagnostic laboratories need solutions for determining blood types, for testing for diseases or for ante-/neonatal screening as well as for personalized medicine, which is playing an increasingly important role. Diagnostic tests have a great leverage effect in keeping exploding healthcare costs in check. Although they account for only 2-3 percent of the total costs, diagnostic tests influence

approximately 70 percent of the clinical decisions made based on the information they provide. With our world's ageing population, this factor is becoming increasingly significant.

The major challenge facing the diagnostics industry is the 100 % error-free work that the authorities monitor through strict standards. At the same time, instruments and applications must offer maximum protection to people working with potentially infectious samples. Tecan's automation solutions help satisfy these fundamental requirements, making the company a world leader in its field. In the diagnostics industry, Tecan consumables are an integral component of a validated total solution.

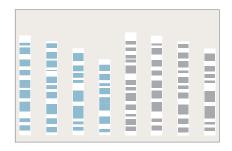
#### Key drivers of automation

- Growing awareness that new diagnostic tests performed at early stages can save considerable time and expenses during patient treatment.
- Regulatory compliance is increasingly demanding standardized systems with reproducible results.
- Increased outsourcing of the development and production of automation solutions as market players focus more on their core competencies and need to replace existing solutions.
- The steadily increasing number of newly available tests and the growing volume of test results together with stringent regulatory requirements for error-free results necessitate automation.
- The modernization of diagnostic infrastructure in developing countries.
- Advances in personalized medicine and better systematized segmentation of patients made possible by new molecular diagnostic tests.
- The increasing importance of the analysis of "faulty predispositions" in genetic material.



#### Life Science Research

| Total market volume   | USD 37 billion  |
|-----------------------|-----------------|
| Laboratory automation | USD 2.5 billion |
| Long-term growth      | 3-5%            |



#### **Forensics**

| Total market volume   | USD 1.3 billion |
|-----------------------|-----------------|
| Laboratory automation | USD 470 million |
| Long-term growth      | 15 %            |



#### Diagnostics

| Total market volume   | USD 38 billior |
|-----------------------|----------------|
| Laboratory automation | USD 6 billion  |
| Long-term growth      | 5-7%           |

#### Strategic drivers of growth

#### **Expansion of OEM business**

The OEM business presents an increasing strategic opportunity for Tecan (OEM business = custom development and manufacturing of equipment for other companies). The major diagnostic companies still largely develop and manufacture their laboratory instruments themselves. As with other industries, however, there is a trend toward increased outsourcing of noncore activities to specialists, which ultimately benefits Tecan. Tecan predicts that the portion of outsourced activity, which is only about 10% of overall instrument placements at the moment, will roughly double in the next five years. The major life science companies are expected to further contribute to this trend

#### **Expanding the consumables business**

Consumables, such as plastic pipette tips or cell containers, are an important component of an integrated solution. Only high quality consumables can help ensure a consistently high level of quality and reproducibility in our customers results. In diagnostics, they constitute components of a validated system that can only be certified as a complete system by the authorities. All new Tecan equipment comes with consumables as a part of the total offer. Tecan is also actively developing new consumables solutions that, amongst other attributes, significantly increase the throughput, accuracy or sensitivity of traditional methods.

#### **Applications and workflows**

In the past, the focus was primarily on the sale of individual instruments for the automation of discrete process steps. Today, customers demand integrated solutions that span the entire workflow of an application. These solutions include instruments, software packages and special application know-how as well as consulting, service and consumables. The capacity to provide this type of integrated solution is one of Tecan's key competitive advantages. In this area of activity, Tecan works closely with partners from industry as well as with universities and research institutes.

#### Opening up additional growth markets

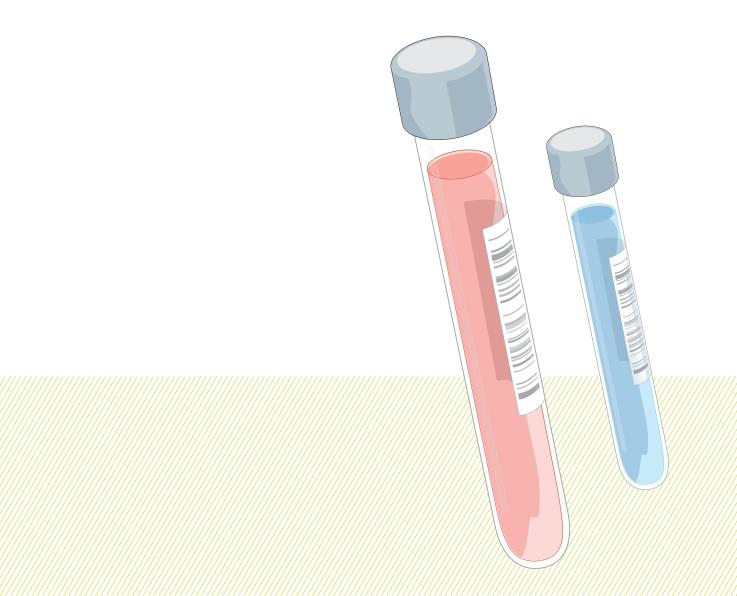
Considerable investments in healthcare and life science research are being made in many of the world's countries and regions. These areas include the growth markets China, Australia, the Near and Middle East as well as the countries of Eastern Europe. Tecan is determined to push ahead with its development of these growth markets, be it through our own organizations on the ground or in expanding collaboration with high quality partners. Tecan sees further potential for growth in the expansion of applications in the fields of veterinary science, food products and beverages, crop sciences as well as cosmetics, just to name a few.

The OEM business presents an increasing strategic opportunity for Tecan.

#### We enable dynamic solutions

# **Business Segments**

Tecan's reporting is broken down into three segments that cover operations: Components & Detection, Liquid Handling & Robotics and Sample Management. This structure allows Tecan to provide optimum transparency, both internally and externally. Service and consumables are an integral part of the business of all three reporting segments.



#### **Components & Detection**

The Components & Detection business segment includes the Tecan business units that manufacture high-volume, mass-produced products.

#### Components

Tecan's Components business unit is the market leader. The company supplies numerous laboratory instrument manufacturers with essential OEM components such as precision pumps, valves, robotic arms and software. These components are used in systems that have a wide range of applications in life science research, diagnostics and forensics. Tecan components generally remain an indispensable part of our customers' product lines over the entire life cycle of each device. Many products have a life cycle of more than ten years. In addition, a number of different components are integrated into Tecan's own liquid handling platforms. Since the components handle crucial instrument functions, they must meet the highest standards for precision and reliability and comply with stringent safety and application requirements throughout the world.

#### **Product launches**

Tecan introduced a new generation of OEM pumps in the summer of 2008. The number of parts installed in the pumps was reduced. This resulted in significant cost reductions and — in combination with innovative ceramic valves — greater reliability. The new pumps operate with greater precision and cover a wider range of pipetting volumes. They are thus ideal for diagnostic applications.

The new OEM Omni Robot was also launched in 2008. This is a general-purpose liquid-handling robot that can be used in life science research and clinical diagnostics applications. This small robot is very reliable and has a modular design and software concept.

#### Detection

The detection business includes analytical devices such as microplate readers and microarray systems, which analyze reactions on a microtiter plate or a microarray very accurately, as well as washers, which perform the washing and separating

operations of a test procedure. The detection instruments and washers may either be used as stand-alone instruments or fully integrated into Tecan's liquid handling systems.

Tecan has a versatile product portfolio that covers a wide range of applications in life science research and clinical diagnostics. The innovative automatic microplate and microarray instruments include multifunctional, modular, expandable systems. They offer laboratories the flexibility to grow with the demands and complexities of research without depending on a single technology. Tecan's microarray scanners and hybridization solutions are used in leading genetics laboratories.

#### **Product launches**

In early 2008, Tecan launched the new detection instrument called Infinite® 200 NanoQuant. It is the first microplate reader that can analyze low 2  $\mu$ l volumes quickly and accurately. The analysis of such small quantities is becoming more and more important. DNA, RNA or tissue samples from clinical trials are costly, and the goal is to use the smallest amount of material possible for individual tests. The Infinite 200 NanoQuant thus meets the needs of the growing genomics market at universities and in basic research.

The Infinite M1000 was introduced in May 2008. It is characterized by a high level of sensitivity and performance in a wide range of applications. A changeover to new detection modes is possible at any time. The system is therefore ideal for the development of new drugs as well as for research laboratories where several researchers use the same device and where applications and tests frequently change. The Infinite M1000 has been certified by all major reagent manufacturers.

#### Performance

Sales in the Components & Detection business segment declined by 6.1% in local currency terms to CHF 100.6 million in 2008 (2007: CHF 114.4 million). Our detection activities were negatively affected by exchange rate movements, particularly by the low rate of the US dollar against other major currencies in the first half of the year. In addition, the components business was hit by a significant baseline effect due to unusually

Various innovative products, applications and additions to the range were launched on the market in 2008. high component sales in the previous year. It was also the only area at Tecan to be hurt by the economic crisis in 2008, which brought weaker demand on the part of major customers. Despite the contraction in sales, Components & Detection increased its operating profit to CHF12.3 million (2007: CHF11.6 million). This amounts to 11.3 % of sales (2007: 9.3%).

#### **Liquid Handling & Robotics**

Liquid Handling & Robotics is Tecan's core business and the largest business segment. It continues to develop the technology on which Tecan was founded 29 years ago. Today, Tecan, a market leader, supplies innovative automated laboratory solutions for life science research and for forensic and diagnostic applications. These solutions include instruments, software packages and special application know-how as well as consulting, service and consumables. They cover the entire workflow of any given application. Tecan systems offer flexible solutions and maximum reliability. Small and large liquid volumes can be pipetted separately and in parallel so that almost all laboratory procedures can be made more efficient and safer.

Tecan serves some end customers directly but is also a leader in developing and manufacturing OEM instruments that are distributed by partner companies.

#### **Product launches**

A large number of innovative products, applications and additions to the overall product line were introduced in the Liquid Handling & Robotics business segment in 2008. One of these is the MultiChannel Arm™ 384, a liquid handling module with 384 channels and pipette tips. It offers life science research customers the accuracy and efficiency that they need for cutting-edge high-throughput applications. It is also very flexible and permits operators to switch quickly and easily between different pipetting configurations. Tecan developed this new solution together with an external partner. The result was a more efficient and more economical development process. After detailed discussions with customers, the team of developers expanded the existing technology to include additional functions and created a product that makes liquid handling easier than ever. The MultiChannel Arm™ 384 is compatible with previous systems

but also represents a link to Tecan's new generation of liquid handling technology, which is currently under development. Plastic pipette tips were also introduced as accessories for the MCA 384 liquid handling module. These patented products meet the most stringent quality requirements and were specifically developed for precise, reliable and safe pipetting.

The second-generation Freedom EVOlyzer® was launched in the first quarter of 2008. It continues Tecan's success story as a supplier to blood banks, hospital and reference laboratories and is used in the clinical diagnosis of infectious diseases. The great advantage of the Freedom EVOlyzer family is its flexibility: With scalable platforms, diagnostics tests from various suppliers can be tailored to customer needs. The second Freedom EVOlyzer generation is easier to operate, which saves the customer time and money. It also prevents errors that could lead to false diagnoses.

Since customers are now demanding standardized and integrated automated solutions to a greater degree, Tecan's development work focuses on future-oriented applications. A number of new applications were marketed in 2008 for the first time with great success. These applications analyze the processes that a medicine undergoes after it is ingested, for example, or they improve protein purification or help optimize the protein production process.

Countless software innovations were launched that will increase speed and performance of instruments or will permit new applications to be carried out or increase the quality and quantity of data.

Tecan also provided OEM customers with new instruments and applications that will now be marketed as new products by partner companies.

#### **Performance**

Liquid Handling & Robotics accounted for around two-thirds of Group sales in 2008 and continued to perform strongly. Sales in Swiss francs rose by 1.1 % to CHF 265.6 million (2007: CHF 262.6 million), an increase of 7.0 % in local currency terms. Liquid Handling & Robotics enjoyed particularly strong sales growth in OEM business, as well as in recurring consumables and service business. Operating profit increased by 7.2% to CHF 61.0 million (2007: CHF 56.9 million), resulting in an expanded operating profit margin of 22.9 % (2007: 21.5 %), a level comparing favorably to international peers.

#### Sample Management

The Sample Management business segment develops and supplies advanced systems for storing substances and samples. Sample management involves the storage and retrieval of hundreds, thousands or even millions of biological samples or chemical substances at temperatures of  $+4^{\circ}$ ,  $-20^{\circ}$  or as low as −80 °C. In life science research, these samples might be chemical or biological substances that are being analyzed as potential active ingredients, for example. In the area of forensics, samples that are collected at crime scenes and contain traces of genetic material or DNA need to be stored. Diagnostic researchers store tissue samples from cancer patients, for example, so that the samples can be examined for possible similarities. Tecan's fully automated, scalable storage and retrieval systems and accessories optimize efficiency and workflow in the management of sample libraries and improve quality and safety in all applications.

Under the REMP brand name, Tecan is the market leader for automated sample management systems. REMP storage systems are used increasingly in combination with Tecan's liquid handling systems in order to cover the entire workflow of an application.

The reliability of the storage systems and the availability of individual samples are based on Tecan's patented REMP Tube Technology  $^{\text{TM}}$ . This line of consumables revolutionized sample management when it was first launched in 1997 and is currently considered by many to be the industry standard in the area of sample storage.

#### **Product launches**

The Freedom EVO®/REMP SSS Factory was launched in the summer of 2008. This combination of instruments combines the

power and efficiency of Tecan's liquid handling platform with the fully automatic sample management technology of a small storage system, resulting in an integrated total solution.

There were also a number of new products in the consumables area. When storing biological samples, it is crucial to make sure that the test tubes used are not contaminated with DNA or RNA residues. This could falsify subsequent DNA analyses of the stored samples.

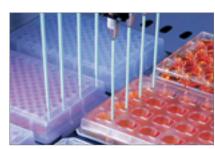
Sample Management suffered a setback in the development of a compact storage system for the preservation of biological samples at –80°C, however. After two prototypes completed internal testing in the first half of 2008, design and technical difficulties with the complex system were detected. The decision was therefore taken to temporarily halt development. Tecan remains convinced of the significant market potential of such storage systems and wishes to exploit the strategic benefits that would be available as a total service provider in conjunction with the company's liquid handling systems. An improved concept of the –80°C compact storage system which incorporates key findings of the earlier tests is currently under development.

#### Performance

Sales in the Sample Management business segment shrank by 20.2% in the year under review to CHF 29.9 million (2007: CHF 37.4 million). Excluding non-recurring items, Sample Management recorded an operating loss of CHF 5.4 million in 2008 (2007: profit of CHF 0.1 million). The setback in the development of the  $-80^{\circ}$ C compact storage system, in conjunction with more conservative market and sales projections, resulted in extraordinary charges for impairment of goodwill and other intangibles totaling CHF 28.9 million. Including these extraordinary impairment losses, the segment recorded a total operating loss of CHF 34.2 million. Sample Management is working intensively on implementing measures to boost sales and profitability. In the second half of the year, the business secured several new contracts for storage systems totaling CHF 24.0 million. Overall, Sample Management recorded a substantial increase in order entry compared with the previous year, amounting to CHF 41.6 million at the end of the year.



**Components & Detection** 



Liquid Handling & Robotics

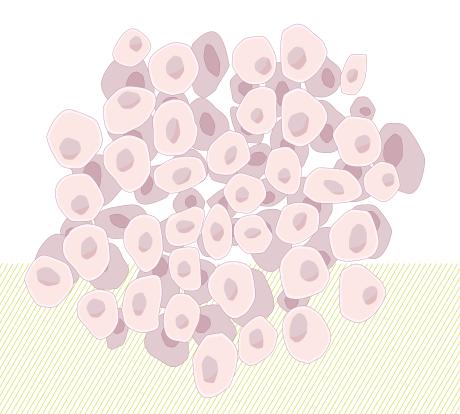


Sample Management

#### We enable dynamic solutions

# Sustainability

By pursuing sustainable corporate practices, Tecan looks to secure the long-term expansion and prosperity of the company for the benefit of all interested parties. Tecan sees sustainable corporate practices as more than just a series of individual measures: Instead it is a basic attitude that shapes all corporate process and unites economic, ecological and social aspects.



Tecan has established processes group-wide and at its individual business locations to ensure compliance with national laws and regulations as well as with internal guidelines for safety and environmental protection. In keeping with the goal of sustainability in its corporate practices, Tecan pursues global internal standards in many areas that are even higher than those required by national law and stringent industry regulations. Tecan also invests substantial amounts each year in pursuit of further improvement.

Tecan cooperates closely with public authorities and standard setting bodies around the world to recognize new regulatory trends as well as trends in occupational safety and environmental protection as early as possible and to integrate them in its corporate processes. Tecan actively shapes these developments by participating in pertinent industry associations in all relevant economic regions.

#### **Group-wide management system**

At Tecan, sustainable corporate activity is not viewed as the isolated domain of a few specialists. Instead, it should be part of the daily routine for both management and employees. An indispensable prerequisite for sustainable corporate activity is making country-specific laws and regulations, global internal corporate guidelines as well as the intangible values of the Tecan corporate culture constantly accessible to all Tecan associates. To achieve this goal, Tecan launched the integrated Tecan Management System (TMS) group-wide in 2008. This platform gives all employees personalized online access to internet-based documents relevant to their activities. The TMS defines both the overall structure of business processes and the individual areas of application. In this way, each employee is clearly informed of the guidelines and specifications applicable to his or her area of responsibility. However, the TMS does not just organize business processes. It also provides access to strategy, vision, mission and Tecan's set of values for guiding collaboration within the company. The new tool was implemented at Tecan locations around the world and introduced to employees with the aid of E-learning tools. The goal is to create a uniform management tool with the TMS as well as to ensure sustainable business processes for the long term.

#### **Expanded risk management**

Tecan has defined and implemented a global risk management process to recognize risks early on in all areas of the company. It encompasses, among other factors, strategic risks, environmental and product risks, market and customer risks as well as work-safety risks. The risk management process starts with identifying risks, evaluating their likelihood of occurring and the impact they would have and then formulating suitable responses to limit them. During the year under review, risk management was expanded and a summary of risks was issued for the entire company. Risks also include political and economic developments, as well as the possible negative impacts certain events may have on Tecan's external partners such as customers or suppliers. For risks that Tecan has no power to influence, an action plan entitled "Disaster recovery and business continuity" was devised. Assessments and action plans are updated on a regular basis and reported to decision-makers. The implementation of processes at corporate locations is tested and reviewed. As several major multinational customers who tested the system in 2008 and rated it as very good also confirm, Tecan has formulated a comprehensive and systematic risk management system that surpasses legal requirements.

#### Safety and environmental protection

Internal and external specialists regularly inspect Tecan's manufacturing plants to ensure compliance with country-specific legal regulations and Tecan's internal standards for product safety, occupational safety, health and environmental protection.

Tecan's corporate locations are annually subjected to a number of audits by governmental authorities, by inspection, monitoring and certification agencies, by customers and by Tecan's own expert teams. These entities systematically check for compliance with all requirements and ensure that the necessary measures are implemented if Tecan fails to meet any requirements. Tecan has put together an ISO 14971 certified product risk management process for medical products that covers the entire lifespan of an individual product. This process evaluates and rates all possible risks, especially those pertinent to patients and users. Today, all Tecan production plants are ISO 13485 and

Tecan stands for responsible and environmentally friendly practices

ISO 9001 certified. Most of Tecan's sales subsidiaries are already ISO 13485 certified with the rest to follow by late 2009. Tecan developed the necessary processes with the input of both internal and external specialists. The processes were then certified by the international certification organization TÜV Product Service and continue to be monitored regularly.

Tecan products must also satisfy the following important requirements plus many others: US QSR (Quality System Regulation), CMDCAS (Canadian Medical Device Conformity Assessment System), JPAL (Japanese Pharmaceutical Affairs Law), CCC (Chinese Compulsory Certification).

The number of regulatory requirements continues to steadily climb around the world. To ensure that the responsible employees can be kept up-to-date on all country-specific regulatory requirements in a timely manner, Tecan launched the online application Clinivation Worldview in 2008. This application supports the administration of product registrations, provides country-specific summaries of regulatory requirements and generates monthly reports outlining changes in international standards and EU guidelines.

During the year under review, the training program "Health & Safety in Work Environment" was conducted worldwide to educate employees on the issue of workplace safety. Tecan's safety specialists regularly analyse accident statistics and then implement measures to make the workplace an even safer environment.

#### Prudent use of materials and energy

In the interest of environmental protection, Tecan stands for responsible and environmentally friendly practices. Guided by its business model of keeping vertical integration in its manufacturing to a minimum, Tecan's generates relatively low emissions at its production plants. In developing products, Tecan is committed to employing the most environmentally friendly material and ecologically efficient processes and properly disposes of waste in accordance with the EU directive on Waste Electrical and Electronic Equipment (WEEE Directive). Tecan's own production sites as well as the majority of those of its suppliers are located in the stringently regulated markets of Europe or the United States. A small number of suppliers operate in Asia. All direct suppliers are systematically inspected.

Tecan integrated the EU RoHS-guideline (Restriction of Hazardous Substances) on the prohibition of toxic, not-readily biodegradable substances in electric and electronic devices into its product development at an early stage even though medical products are exempt from the guideline for the time being. However, Tecan is convinced that the high RoHS standard will become the norm for medical devices both in the EU and beyond. Tecan therefore supports the ecological objectives set forth in this standard.

In line with the principle of sustainability, Tecan devices are designed to be long-lasting. Tecan offers customers the option of retrofitting existing platforms over a longer period of time. Special "Product Care Teams" ensure that the devices receive intensive attention throughout their entire life cycle, which can last up to 15 years, and are adapted or improved to meet market needs.

Tecan also invests in modern, energy-efficient technology for the infrastructure of its buildings. Hot and cold water lines in the ceiling are the sole source of heating and cooling at Tecan's corporate headquarters in Männedorf, Switzerland – the company's largest location worldwide. Two heat pumps and an oilfired boiler supply the buildings with ample heating. Processed wastewater from the Männedorf wastewater treatment plant supplies the heat pumps with a source of energy.

By keeping vertical integration down, Tecan is responsible for relatively low levels of CO2 emissions. At the same time, Tecan supports international efforts in reducing overall CO2 emissions worldwide. As part of these efforts, Tecan participated in the Carbon Disclosure Project in 2008, a global initiative aimed at gathering and analyzing corporate data relevant to climate.

To Tecan, sustainable corporate management also means forging close partnerships with its customers. By promoting early and intensive exchange, Tecan ensures that expectations of future projects are clearly defined. Pursuing this strategy solidifies cooperation and increases both partners' efficiency.

Tecan considers all of these measures to be critically beneficial to its customers operating around the world and sees them as a definite competitive advantage.

#### Responsibility to employees and society

Tecan is a responsible employer with personnel policies that are binding on all its companies around the globe. Modern national hiring rules ensure compliance with gender equality, non-discrimination and other legal requirements. Tecan managers and employees are held to a strict code of ethics.

#### **Grounding vision and values**

The fundamentals of Tecan's vision and values drafted by the Group Executive Committee in 2007 were grounded even more firmly within the company during the year in review. This was the result of Tecan holding internal programs that ranged from brief refresher courses to seminars lasting several days. Employees reacted very positively to the introduction of uniform management terminology and inclusion of line managers in the job-filling process. Additional advanced seminars are planned for all units in 2009.

## Systemizing succession planning and management development

In 2008, Tecan set forth the principles of systematic internal succession planning. Its goal is to fill key positions with internal candidates whenever possible. Possible successors are evaluated and incorporated into a succession plan. This produces a sustainable basis for personnel decisions and the personalized ongoing development of managers. With the aid of a "Management Assessment Plan," Tecan aims to incorporate additional management levels in 2009.

#### Comprehensive coordination of global professional training

At Tecan, ongoing professional training is a key requirement critical to business. The company must comply with industry-specific requirements and guidelines set forth by supervisory authorities and must also be able to demonstrate that its em-

ployees possess the required knowledge. During the year under review, Tecan introduced a uniform global platform for the professional training of its employees. Aided by this SAP-based system, Tecan can oversee and control the training processes employed throughout the entire company. Each employee receives a personalized training profile according to his or her job description. Via this new platform, an employee can check his or her own training and education credentials and, if necessary, update them. Auditors are also able to call up the training status of a given employee at any time.

Stringent industry-specific requirements have sharply driven up Tecan's training expenditure. As a group, employees complete roughly 10,000 training programs annually. However, launching the new system has brought about a steep increase in E-learning and thus training efficiency. The introduction of electronic signatures has made the printing and storage of training certificates a thing of the past. This in turn translates into substantial paper savings. Employees have really taken to the new system. The worldwide launch was initiated in 2008 and should be completed by 2009.

In countries employing a dual education system, Tecan is instructing trainees from various vocational and professional groups and remains committed to this program long-term.

#### **Corporate Social Responsibility**

Tecan attaches great importance to good cooperation with the peoples and authorities where it does business. The company also supports projects serving the common good at its various locations. Tecan also supports clinics in economically disadvantaged regions of the world with modern equipment and provides instruments free of charge to disaster areas. Professional support and training is given to ensure that the equipment is used efficiently.

At Tecan, ongoing professional training is a key requirement critical to business.

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# Corporate Governance

Information pursuant to the SIX Swiss Exchange Directive on Information Relating to Corporate Governance.

#### 1 Group structure and shareholders

#### **Group structure**

Tecan Group Ltd. (the "Company"), Seestrasse 103, 8708 Männedorf, Zurich, Switzerland, is the parent company of the Tecan Group.

The Company is listed on the SIX Swiss Exchange.

| Security symbol:    | TECN         |
|---------------------|--------------|
| Security number:    | 1210019      |
| ISIN:               | CH0012100191 |
| Telekurs Financial: | TECN         |
| Bloomberg:          | TECN SW      |
| Reuters:            | TECN.S       |

As at December 31, 2008, the Company's market capitalization was CHF 403 million. The list of consolidated subsidiaries, none of which is publicly listed, is presented in the financial section on page 81 of this Annual Report. The operational group structure is organized into the Components & Detection, Liquid Handling & Robotics, and Sample Management business segments. The segment reporting based on this structure is presented in the financial section on page 71 of this Annual Report.

#### **Major shareholders**

As at December 31, 2008, the following shareholders held more than three percent of Tecan's shares:

|                                                     |           | 2007   |           | 2008    |
|-----------------------------------------------------|-----------|--------|-----------|---------|
|                                                     | Shares    | %      | Shares    | %       |
| Chase Nominees Ltd., London                         | 1,407,594 | 11.7 % | 1,546,910 | 12.8%   |
| Tecan Group Ltd., Männedorf (CH)                    | 772,900   | 6.4%   | 1,324,075 | 11.0%   |
| Long positions (call options)                       |           |        | 418,023   | 3.5 %   |
| Short positions (call options)                      |           |        | (418,023) | (3.5 %) |
| Fidelity Management & Research Company, Boston (US) | 1,349,560 | 11.2%  | 1,349,560 | 11.2%   |
| BB Medtech AG, Schaffhausen (CH) <sup>1</sup>       | 1,212,780 | 10.0%  | 1,212,780 | 10.0%   |
| UBS Fund Management (Switzerland) AG, Basel (CH)    | 639,220   | 5.3 %  | 639,220   | 5.3 %   |
| TIAA-CREF Investment Management LLCC, New York (US) | 593,767   | 4.9 %  | 593,767   | 4.9%    |
| Credit Suisse Group, Zurich (CH)                    |           | <3.0 % | 66,818    | 0.6%    |
| Long positions (call options)                       |           |        | 418,023   | 3.5 %   |
| Short positions (call options)                      |           |        | (476,299) | (3.9 %) |
| FIL Fidelity International Ltd., Hamilton (BM)      | 457,824   | 3.8 %  | 457,824   | 3.8%    |
| The Capital Group Companies, Inc., Los Angeles (US) |           | <3.0 % | 365,859   | 3.0 %   |
| Oppenheimer Funds Inc., New York (US)               | 549,615   | 4.6 %  |           | <3.0%   |

Numbers of shares according to the most recent shareholder notifications to the SWX; the percentages are adjusted to the actual share capital as at the end of the reporting period.

The Company does not have any cross-shareholdings exceeding five percent of the capital or voting rights on both sides.

<sup>1</sup> Holdings of BB Medtech AG in accordance with the shareholder's disclosure notification. BB Medtech AG and/or its subsidiary Medhealth N.V. Curacao, Dutch Antilles, are considered a shareholder group together with Whale Holding AG, Zug, Switzerland, and Martin Bisang, Küsnacht, Switzerland, in accordance with the group provision under Art. 12 of the Articles of Incorporation. Therefore, under the provisions of the Company's Articles of Incorporation, this shareholder group may not represent more than five percent of the company's voting rights at any general meeting, even though it holds more than five percent of the registered shares.

#### 2 Capital structure

#### Capital structure of Tecan Group Ltd. as at December 31

|                                           | 2006        | 2007        | 2008        |
|-------------------------------------------|-------------|-------------|-------------|
| Number of shares                          | 12,005,607  | 12,078,381  | 12,082,820  |
| Nominal value per share (CHF)             | 1.00        | 0.55        | 0.10        |
| Share capital (CHF)                       | 12,005,607  | 6,643,110   | 1,208,282   |
| Legal reserves (CHF)                      | 36,562,977  | 61,640,889  | 124,236,449 |
| Net retained earnings (CHF)               | 130,675,771 | 120,261,396 | 39,274,413  |
| Shareholders' equity (CHF)                | 179,244,355 | 188,545,395 | 164,719,144 |
| Capital reduction                         |             |             |             |
| Nominal repayment                         |             |             |             |
| Number of issued shares on repayment date |             | 12,075,250  | 12,082,591  |
| Reduction in share capital (CHF)          |             | (5,433,863) | (5,437,166) |
| Increase in reserves (CHF)                |             | 244,378     | 507,357     |
| Conditional share capital                 |             |             |             |
| Reserved for employee stock option plans  |             |             |             |
| Number of shares                          | 994,393     | 921,619     | 917,180     |
| CHF                                       | 994,393     | 506,890     | 91,718      |
| Reserved for future business development  |             |             |             |
| Number of shares                          | 1,800,000   | 1,800,000   | 1,800,000   |
| CHF                                       | 1,800,000   | 990,000     | 180,000     |
| Authorized share capital                  |             |             |             |
| Expiring on April 23, 2010                |             |             |             |
| Number of shares                          | 1,200,000   | 1,200,000   | 2,400,000   |
| CHF                                       | 1,200,000   | 660,000     | 240,000     |

As at December 31, 2008, the Company's share capital was CHF 1,208,282, divided into 12,082,820 registered shares with a nominal value of CHF 0.10 each. Each share is entitled to dividend payments whenever the shareholders approve a profit distribution. The Company does not have any bearer shares, participation certificates or bonus certificates outstanding.

#### Conditional share capital - changes in capital

In 1997, the Company's shareholders approved the creation of conditional share capital of CHF 1,300,000 (consisting of 1,300,000 registered shares with a nominal value of CHF 1.00 each) for the purpose of employee stock options. Several employee stock option plans were adopted based on this conditional share capital. Details of options granted under these plans are given in the consolidated financial statements under Note 14 "Employee benefits." A total of 4,439 options were exercised in fiscal year 2008 (2007: 72,774 options; 2006: 113,784 options), increasing the Company's share capital by CHF 2,338 (2007: CHF 71,365; 2006: CHF 113,784) and decreasing the Company's conditional capital by 4,439 shares (2007: 72,774 shares; 2006: 113,784 shares). As at December 31, 2008, 438,179 shares of the conditional share capital were reserved for outstanding employee stock options. These shares correspond to a share capital of CHF 43,818.

On April 26, 2006, the shareholders approved the creation of additional conditional share capital. The Company's share capital may be increased by a maximum of CHF 180,000 through the issue of a maximum of 1,800,000 registered shares to be paid in full with a nominal value of CHF 0.10 each. This increase shall be achieved through the exercise of conversion or option rights granted in connection with bonds or similar instruments issued by the Company or group companies or through the exercise of option rights granted to shareholders.

Shareholders' preemptive rights are excluded. The acquisition of registered shares through the exercise of conversion or option rights and any further transfer of registered shares is subject to the restrictions specified in Article 5 of the Articles of Incorporation. In the case of convertible bonds or warrant-linked bonds, the preferred subscription rights of the shareholders may be restricted or excluded by resolution of the Board of Directors 1) in order to finance or refinance the acquisition of companies, parts of companies or equity investments, or 2) in order to issue warrant-linked or convertible bonds on international capital markets. If preferred subscription rights are excluded, then 1) the bonds must be placed at market conditions, 2) the exercise period for warrants must be limited to five years and

the exercise period for conversion rights must be limited to ten years from the date the bond was issued, and 3) the conversion or exercise price for the new shares must be set at least in line with the market conditions prevailing on the bond issue date.

#### **Authorized share capital**

On April 26, 2006, and/or April 23, 2008, the shareholders approved the creation of authorized share capital, which authorizes the Board of Directors to increase the share capital at any time up to April 23, 2010, by a maximum of CHF 240,000 through the issue of not more than 2,400,000 registered shares to be paid in full with a nominal value of CHF 0.10. Increases by way of firm commitment underwriting as well as partial increases are permitted. The respective issue amount, the dividend entitlement date, the type of contributions and potential acquisitions of tangible assets will be determined by the Board of Directors. After acquisition, the new registered shares are subject to the restrictions specified in Article 5 of the Company's Articles of Incorporation. The pre-emptive rights of the shareholders may be restricted, excluded and assigned to third parties by resolution of the Board of Directors if the new shares are intended to be used 1) to pay for the acquisition of companies, parts of companies or equity investments; 2) to finance or refinance the acquisition of companies, parts of companies or equity investments; or 3) for an international placement of shares. Shares for which subscription rights were granted but not exercised must be used by the Board of Directors in the interest of the company.

The Company does not have convertible bonds or any options outstanding other than the aforementioned employee stock options.

#### Limitations on transferability and nominee registrations

Registration of voting rights in the Company's share register is conditional on shareholders declaring that they have acquired the shares in their own name and for their own account. No person will be registered as a shareholder with voting rights for more than five percent of the share capital, regardless of the total number of holdings. The Company's Board of Directors may register nominees for not more than two percent of the share

Legal entities and companies that are related to one another in terms of capital and voting power, management or otherwise, as well as individuals, legal entities or companies coordinating their actions in order to circumvent the registration limitations are considered to be one person. The Board of Directors is entitled to grant exceptions to the registration limitations in special cases. No such exceptions were granted in the year under review. The procedures and conditions for canceling these limitations on transferability are described in Section 6.

#### 3 Board of Directors

#### **Board of Directors**

Brief profiles of the members of the Board of Directors can be found on pages 24 and 25.

#### Independence

All the members of the Board of Directors are non-executive members. None of the Board members was formerly a member of the management of Tecan Group Ltd. or any group company during the period under review or the three preceding periods.

#### Election, term of office, organization and responsibilities

Pursuant to the Company's Articles of Incorporation, the Board of Directors is composed of a minimum of one and a maximum of seven members, who are elected for a term of one year. Reelection after the end of the term is permitted. The Board of Directors is responsible for the ultimate supervision and management of the Company, including the development of general strategies and guidelines, and for all other duties that are non-

transferable under applicable law. To the extent permitted by law and provided that there is no conflict with the Company's Articles of Incorporation and the Organizational Regulations adopted by the Board of Directors, management of the Company's affairs is delegated to the Executive Committee pursuant to the Organizational Regulations.

The Board of Directors meets as often as business matters require. The Board meets at least five times a year upon invitation of the Chairman, or, in his absence upon invitation of another Board member. Any member of the Board of Directors may call a meeting by specifying the reasons for the meeting. The meetings usually last one whole day. As a general rule, the CEO and CFO attend the Board meetings (in whole or in part), together with any other members of the Executive Committee or senior management invited by the Chairman. Meetings may also be held by videoconference or by telephone. The Board of Directors passes its resolutions by an absolute majority of votes of Board members present. In the event of a tie, the Chairman of the Board has the deciding vote. Resolutions may be passed by postal vote unless a member requests oral deliberation.

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#### Board of Directors

#### **Mike Baronian**

Chairman Since 2000, elected until 2009 1947 Canadian-Swiss citizen,

Degree in Finance (Concordia University, Montreal)

Professional background: Various management positions within Johnson & Johnson, his last positions being Managing Director of Cilag, Schaffhausen, 1989 to 1997, and Vice-President of Global Operations in 1998. In 1999, he was CEO of ZLB, and between 2000 and 2002, CEO of the Asklia Group. Since 2003, he has been CEO and Chairman of the Board at AZAD Pharma AG, Toffen/BE.

Other activities: Solvias AG, Basel, Board member.

#### **Heinrich Fischer**

Vice Chairman Since 2007, elected until 2009 1950

Swiss citizen Master of Applied Physics & **Electrical Engineering** (ETH Zurich), MBA (University of Zurich)

Professional background: Four years R&D in electronics (ETH Zurich, IBM); 1980 to 1990 Director of Staff Technology and Executive Vice President at Balzers Division of Oerlikon-Bührle Group; 1991 to 1996 Executive Vice President, Corporate Development at Oerlikon-Bührle Group; 1994 to 2005 Co-founder and Chairman of ISE (Integrated System Engineering); 1996 to 2007 Delegate of the Board and Chief Executive Officer Saurer Group.

Other activities: Schweiter AG, Member of the Board: Gurit AG, Member of the Board; Hilti AG, Member of the Board.

#### **Prof. Dr. Armin Seiler**

Since 1998, elected until 2009 1939

Swiss citizen MS in Mechanical Engineering (Swiss Federal Institute of Technology), MS and PhD in **Business Administration** (University of Zurich)

Professional background: 1969 to 1974 management consultant at McKinsey & Company in Zurich and Chicago; 1975 to 1977 CEO at Dr. Ing. Koenig AG; 1978 to 1983 CEO at Cham Paper Group. Between 1984 and 2006 he was professor at the Swiss Federal Institute of Technology in Zurich for Marketing and Strategic Management.

Other activities: Industrieholding Cham AG, Board member (until April 2008); ING Bank (Suisse) SA, Board member (until April 2008); Impacta AG, Member of the Board; Ecofer AG, Member of the Board; Stoppani AG, Member of the Board.

#### **Gérard Vaillant**

Since 2004, elected until 2009

1942 US citizen Degree in Marketing (École Supérieure de Commerce, Paris) and MS (University of Sciences, Paris)

Professional background: Various senior management positions within Johnson & Johnson (US), including Vice-President, J&J International, 1987 to 1992, Worldwide President LifeScan (a J&J company), 1992 to 1995, and Company Group Chairman Diagnostics Worldwide, 1995 to 2004. He was a member of the Medical Devices & Diagnostics Group Operating Committee of J&J until he retired in 2004.

Other activities: Sensors for Medicine and Science, Inc, USA, Board member; Luminex Corporation, USA, Board member; IntegraGen, France, Board member; Vivacta Ltd., U.K., Board member; National Air Charters, USA, Board member.



#### Prof. Dr. Peter Ryser

#### Since 2004, elected until 2009

1951

Swiss citizen

MS Physics (University of Neuchâtel), PhD Physics (University of Geneva) and Masters Degree in Corporate Management (Lucerne)

#### Professional background:

Scientific Assistant, Institute of Physics, University of Geneva, 1979 to 1984, Scientific Collaborator, Cerberus AG, 1985 to 1989, Head of Research, Siemens Building Technologies, Männedorf, 1990 to 1998 (formerly Cerberus Ltd.), since 1998 Professor of Microengineering, Swiss Federal Institute of Technology, Lausanne (EPFL).

#### Other activities:

Sensile Technologies Ltd., Board member, Festo Microtechnology Ltd., Board member, Cranes Software International Ltd., Board member; member of the commission for education and research of Economiesuisse (umbrella organization representing Swiss companies), member of the commission on armament of the Federal Department of Defence, Civil Protection and Sport.

#### Cleto De Pedrini

#### Since 2004, elected until 2009

1945

Swiss citizen

Degree in Public Law, Business Administration and Economics (University of St. Gallen)

### Professional background:

1974 to 1980 Head of the Export
Department, Dätwyler AG; Chief Executive
Officer Truns Tuch- und Kleiderfabrik,
1980 to 1985; Chief Financial Officer,
Hürlimann Breweries, 1985 to 1991. He
held various senior management positions
at Moevenpick AG, the last of which was
Chief Financial Officer and Vice-Chairman
of the Autogrill Group. From 1999 to 2007
partner of topwork ag.

#### Other activities:

Autogrill Switzerland AG, Board member; NovoGel Holding AG, Board member, Aquametro AG, Board member.

#### Dr. Jürg Meier

#### Since 2007, elected until 2009

1941

Swiss citizen

Diploma as Chemist (dipl.chem.ETH, ETH Zurich), Master of Science M.S. (Rensselaer Polytechnic Institute, Troy, NY, USA), Doctor of Technical Sciences in Physical Chemistry (Dr. sc. techn., ETH Zurich), Advanced Management Program (INSEAD France)

#### Professional background:

1971 to 1980 various positions within Sandoz Pharma Ltd., Basel; 1981 to 1982 Visiting Scientist at Massachusetts Institute of Technology MIT (USA), 1983 to 1990 Executive Vice President, Head of R+D and Member of the Board at Biochemie Ges.m.b.H. Kundl (Austria); 1991 to 1996 various senior management positions within Sandoz Pharma Ltd. in Switzerland, Japan and the USA; 1996 to 1997 Head of Worldwide Management Development and Executive Training at Novartis, Basel; 1996 to 2006 Executive Director Novartis Venture Fund of Novartis. Since 2006, consulting and teaching entrepreneurs and start-up companies.

#### Other activities:

Polyphor AG, Chairman of the Board; Solvias AG, Member of the Board; BioMed Invest AG, Member of the Board.



#### **Committees**

The Board of Directors may appoint committees composed of members of the Board to prepare and implement its resolutions and to exercise its supervisory function. The committees meet upon invitation of the respective chairman and as often as business requires, but at least twice a year. The committee meetings usually last between two and three hours. Committee resolutions and proposals for consideration by the entire Board of Directors are passed by a majority of votes cast, provided that there is a quorum of at least two committee members present. Resolutions may also be passed by postal vote. The Board of Directors has established two committees that are composed as follows:

|                        | Audit Committee | Nomination and Compensation Committee |
|------------------------|-----------------|---------------------------------------|
| Mike Baronian          | Member          |                                       |
| Heinrich Fischer       |                 | Chairman                              |
| Prof. Dr. Armin Seiler |                 | Member                                |
| Gérard Vaillant        |                 | Member                                |
| Prof. Dr. Peter Ryser  |                 |                                       |
| Cleto De Pedrini       | Chairman        |                                       |
| Dr. Jürg Meier         | Member          |                                       |

#### **Audit Committee**

The Audit Committee is composed of at least two members. The Audit Committee's principal duties and responsibilities are to form an opinion regarding internal and external audits and to monitor cooperation between the statutory auditors and the Company; to assess the quality of internal audits and compliance; to review the annual financial statements (both consolidated and single-entity) and interim financial statements destined for publication and report on them to the full Board of Directors; to make recommendations to the full Board of Directors, especially with regard to the approval of annual and interim financial statements; and to monitor the independence, performance and fees of the statutory auditors and to propose that they be appointed or reappointed by vote of the annual

general meeting. Representatives of the external auditors may attend meetings of this committee at the invitation of the Chairman.

#### **Nomination and Compensation Committee**

The majority of members of the Nomination and Compensation Committee must be non-executive and independent members of the Board of Directors. The principal duties and responsibilities of the Nomination and Compensation Committee are to submit proposals to the full Board of Directors regarding the amount and type of remuneration for the members of the Board of Directors, the CEO, and the other members of senior management. The Nomination and Compensation Committee reviews reports on salary structure and salary trends and monitors the disclosure requirements pertaining to compensation for senior management and the Board of Directors. In addition, the Nomination and Compensation Committee approves the hiring of any employees who report directly to the CEO and proposes an appropriate individual to the Board of Directors for appointment as CEO.

#### Information and control instruments

The members of the Executive Committee are actively involved in the various committees of the Board of Directors. The CEO, CFO, the internal auditors and sometimes the external auditors attend the meetings of the Audit Committee, for example. In addition, members of the Corporate Executive Committee meet with individual Board members on an ad hoc basis to discuss and delve more deeply into specific topics.

Description of periodic reporting to the Board of Directors: the Board of Directors receives monthly reports from the Group's management information system so that it can monitor financial performance. All relevant guidelines are presented to the Board of Directors or the appropriate committees for approval to ensure shared responsibility for all major decisions. In the past year, for example, the Treasury Guideline and the Internal Control Manual were revised by the Audit Committee and approved by the Board of Directors.

Additional information on risk management is given in Note 77 to the consolidated financial statements.

#### 4 Management

#### **Corporate Executive Committee**

Brief profiles of the members of the Corporate Executive Committee can be found on pages 28 and 29.

#### **Management contracts**

No agreements between the Company and third parties that are not part of the Tecan Group were entered into or renewed in 2008 for the purpose of delegating management responsibilities.

## 5 Content and method of determining compensation and stock option plans

The structure of compensation for members of the Board of Directors and senior management and of employee stock option plans is determined by the Board of Directors based on proposals by the Nomination and Compensation Committee. The CEO and CFO attend the corresponding committee and Board meetings and can make recommendations but have

no voting rights. The areas of authority and responsibility for determining compensation and employee stock option plans are defined in the Company's Organizational Regulations. Compensation details and information to be provided under Art. 663 bis of the Swiss Code of Obligations are given in Note 13 to the balance sheet of Tecan Group Ltd. (pages 86–87). The Board of Directors has used a salary study by PricewaterhouseCoopers, Zurich, which compares firms in the global life science industry and firms in Switzerland of comparable size and market capitalization, to determine the level of management compensation. No external advisors or consultants were involved in structuring the compensation and stock option plans in 2008.

#### **Cash compensation**

The management compensation structure is based on the Variable Pay Regulations, which are approved by the Board of Directors. They are reviewed annually or as required.

The Variable Pay Regulations provide that compensation for members of the Executive Committee shall consist of a fixed salary in cash and a variable bonus in cash. The variable performance-based bonus amounts to 30 percent of fixed salary for members of the Executive Committee and 50 percent for the CEO. The bonus amount is based on the degree to which the following targets are met: first, the Company's sales and EBIT targets and second, individual quantitative and qualitative targets. The financial targets (sales and EBIT) are set annually by the Board of Directors in December for the following year. Individual targets are defined in advance on an annual basis in the form of measurable operational and quality targets in consultation between the individual and the person or entity to which that individual reports. The financial targets account for 60 to 80 percent of the variable bonus, and the personal targets account for 20 to 40 percent. If less than 80 percent of the target is reached, the variable bonus is not paid. If the targets are exceeded, the variable bonus may not exceed 200 percent of the target bonus. In 2008, the financial targets at the Group level were just achieved.

#### Thomas W. Bachmann

#### Chief Executive Officer since 2005 1959

Swiss citizen. Bachelor of Science degree in Mechanical Engineering from the University of Applied Sciences in Berne, Switzerland, and an Executive MBA from IMD in Lausanne, Switzerland

Professional background: Between 2002 and 2004, Thomas Bachmann served as CEO of the Steel Systems Division at AFG Arbonia-Forster-Holding Ltd.. From 1985 to 2002, he was active for Rieter Holding Ltd.. He held various operating, executive and strategic positions in Europe and the USA and lead key projects for the company in India and Asia. His responsibilities have included sales and marketing, engineering and development, global supply chain management and production, international general management and corporate development. Thomas Bachmann began his career in 1984 as an engineering scientist at the Medical Centre of Queen's University in Canada.

Other activities: ALSSA (Analytical & Life Science Systems Association), USA, Member of the Board.

#### Dr. Rudolf Eugster

#### Chief Financial Officer of Tecan Group since 2002 1965

Swiss citizen, Degree in Chemistry (Swiss Federal Institute of Technology), PhD in Technical Science (Swiss Federal Institute of Technology), Postgraduate degree in Economics (Swiss Federal Institute of Technology)

Professional background: 1993 to 1994: strategic planning/ controlling at Novartis; 1994 to 2002: Several positions at Von Roll, the last of which was CFO of Isola Composites, a joint venture between Von Roll and Isola AG.

Other activities: none

#### Dr. Jürg Dübendorfer

## Senior Vice President, Head of **Business Unit Services and** Consumables since 2006

Swiss citizen, MSc in Physics (Swiss Federal Institute of Technology, Zurich), PhD (University of Freiburg, Switzerland), Executive MBA Rochester-Berne (University of Rochester, NY, USA)

Professional background: 1995 to 1998 Research and teaching assistant at the Swiss Centre of Microtechnology, Zurich, Switzerland; 1998 to 2001: Engineering Manager at Perkin Elmer Life and Analytical Sciences, Downers Grove, IL, USA; 2001 to 2004: Head of R&D Biopharma at Tecan Schweiz AG, 2004 to 2006: Product Group Manager Applications at Tecan Schweiz AG.

Other activities: none

#### **Matthias Düchting**

#### Senior Vice President, Head Sales Europe & NEMEA since 2008 1962

German citizen, Graduate in Biology (University of Mainz, Germany; University of Bonn, Germany)

Professional background: 1990 to 1991: Sales and applications specialist at Millipore (Eschborn, Germany): 1991 to 1995: Business Unit Sales Analytical Instruments at Perkin Elmer (Überlingen, Germany); 1995 to 1997: several management positions at PerSeptive Biosystems (Wiesbaden, Germany); 1998 to 2000: Head of Sales Germany at Bio-Rad Laboratories (Munich, Germany); 2001: Head of Business Unit Life Science at Sigma-Aldrich (Taufkirchen,

Germany); 2001 to 2008: International Sales & Marketing Director and member of the executive board at Hamilton AG (Bonaduz/Schweiz), Head of Business Unit Robotics 2006-2008 International Sales Director and member of the executive board at Hamilton Medical AG.

Other activities: none

#### Christopher C. Hanan

#### Senior Vice President, Head of **Business Development and Corporate Communications** since 2006

Swiss and US citizen, BSc from Georgetown University (Washington, DC, USA), MBA from the Harvard Business School (Cambridge, MA, USA)

Professional background: 1993 to 1995: Consultant at the Boston Consulting Group (BCG) (Zurich, Switzerland); 1997 to 1999: Co-Founder and Head Product & Business Development at NewView Technologies Inc. (New York, NY, USA); 1999 to 2004: Co-founder Miradiant Global Network (sold to BankOne Corp), FVP BankOne Corp, (New York, NY, & Chicago, IL, USA); since 2004, Tecan Group, Switzerland.

Other activities: none



Dr. Jürg Dübendorfer Thomas W. Bachmann Matthew Robin Dr. Rudolf Eugster Frederic Vanderhaegen

#### Stephen M. Levers

Senior Vice President. **Head of Business Unit** Components since 2006 1954

US Citizen, BS in Finance (San Jose State University), MBA (University of Santa Clara)

Professional background: 1977 to 1980: Financial Analyst at General Electric; 1980 to 1984: Finance Manager at Atari; 1984 to 1988: Financial Analysis Manager at Zilog; 1988 to 1990: Controller at Macamerica; 1990 to 1993: several management positions at Dynatech; 1993 to 1997: Controller at Commax Technologies; 1997 to 2005: several management positions at Tecan, such as Controller of Tecan Systems (San Jose, C.A.), President of Tecan Systems.

Other activities: none

#### Domingo Messerli

Senior Vice President, Head of **Business Unit Sample** Management since 2008 1959

Swiss citizen, Bachelor of Science (Engineering School of Basel); Executive MBA (University of St.Gallen)

Professional background: 1982 to 1986: Project Manager at Brown & Boveri (now ABB); 1986 to 1991: Head of Engineering Department and Project Manager at Buss AG; 1991 to 1997: Head Business Unit Environmental Technology at Ingtec AG; 1997 to 2004: several management positions at Glatt AG, such as CEO of the Swiss headquarters of the Glatt Group as well as its associated international subsidiaries, Head of Global Sales and Marketing Business Unit Pharmaceuticals; 2005 to 2008: CEO at Elektrizitäts AG, Basel.

Other activities: none

#### **Matthew Robin**

Senior Vice President, Head of Business Unit Liquid Handling & Robotics since February 2007 1965

Swiss and British citizen, MEng. in Chemical Engineering (Imperial College, London)

Professional background: 1987 to 1998: several management positions at Lonza AG in Switzerland and the US; 1998 to 2000: Head of Production and Logistics at Disetronic, Burgdorf; 2000 to 2003: Divisional Head Disetronic Injection Systems at Disetronic, Burgdorf; 2003 to September 2006: CEO of Ypsomed, Burgdorf.

Other activities: Coltene Holding AG, Board member.

#### **Carl Severinghaus**

#### President Tecan Americas, Member since 2007

US citizen, B.A. in Public Speaking and Communications (Drake University, Des Moines,

Professional background: 1980 to 1991: National Sales Manager and other sales management positions at American Monitor Corporation (Indianapolis, IN, USA); 1991 to 1998: Vice President of Sales and National Sales Manager at Tecan US; 1999 to 2006: President and General Manager at Tecan US.

Other activities: none

#### Frederic Vanderhaegen

#### Senior Vice President, Head of Business Unit Detection since 2008 1967

Belgian citizen, Biochemical Industrial Engineer (Meurice Institute, Brussels), Chemical Process Engineer (University of Brussels), MBA (Open University).

Professional background: 1992 to 1995: research activities at Meurice Institute (Brussels, Belgium); 1995 to 2008: several specialist and management functions at Millipore, such as Sales Representative Analytical Division (Brussels, 1995 to 1998), Global Product Manager and Sales Manager Applied

Microbiology Division as well as Area Division Manager Biopharmaceutical Division (Strasbourg, France, 1998 to 2005), North American Director, Sales & Service Bioscience Division (2005 to 2008, Boston, USA).

Other activities: none

#### **Günter Weisshaar**

#### Senior Vice President, Head of Quality Assurance and Regulatory Affairs Tecan Group since 2003 1960

Swiss citizen, Degree in Aircraft Engineering, background and education in Quality Assurance, Management (IGW St.Gallen), Risk Management for Medical Devices, Project Management

Professional background: until 1988: several positions in quality assurance at various companies; 1988 to 1997: Manager, Quality Assurance and Logistics at Schöttli AG; 1998 to 1999: Manager, Quality Engineering, Schneider (Europe) AG; 1999 to 2003: Manager, Quality Assurance Europe at Jomed AG.

Other activities: Regulatory Affairs Committee, EDMA (European Diagnostic Manufacturers Association), Member



Christopher C. Hanan Stephen M. Levers Domingo Messerli Carl Severinghaus Günter Weisshaar Matthias Düchting The Board of Directors annually reviews the performance of the CEO and approves the actual bonus to be paid to that officer, while the Nomination and Compensation Committee does the same for members of the Executive Committee. The fixed salary for members of the Executive Committee is set annually by the Nomination and Compensation committee, and the CEO's fixed salary is set by the entire Board of Directors. The Executive Committee members affected by these deliberations do not attend these Board or committee meetings.

The amount and type of compensation for the Board of Directors is reviewed annually by the Nomination and Compensation Committee and must be approved by the Board of Directors. Since April 2004, members of the Board of Directors have been compensated for their service on the Board and on committees in the form of a fixed annual fee. Expenses are reimbursed separately.

#### Stock option plans

In addition to fixed salary and variable salary components and as a long-term retention and incentive tool, the Company awarded options on Tecan stock to the members of the Board of Directors and the Executive Committee, among others, in 2008. Details on these options are given in Note 14.4. of the consolidated financial statements. The terms and conditions of the options are set forth in the Plan Rules. The proposal for the Plan Rules as well as the scope of the stock option plan and the benefit entitlement per employee category were first discussed by the Nomination and Compensation Committee and then approved by the Board of Directors. The CEO and CFO attended the respective committee and Board meetings but did not have the right to vote.

The members of the Executive Committee are also entitled to an additional loyalty bonus that will be paid in 2010 to any members who continue to work for the company until 2010. Eligible individuals were able to request pre-payment of this bonus for the sole purpose of purchasing Tecan stock options from a bank at market conditions. Further details are given in Note 13.4 to the balance sheet of Tecan Group Ltd.

#### Shareholders' participation rights

Each share entitles the bearer to one vote. No shareholder or group of shareholders acting in concert to circumvent the voting limitation may combine more than five percent of all voting rights at any annual general meeting. The Board of Directors may grant exemptions to the voting right restriction in special cases. This voting right restriction does not apply to the exercise of the voting right by the company-appointed proxy ("Organvertreter") or the independent proxy.

The Board of Directors may enter into agreements with banks containing stipulations that diverge from the aforementioned voting restriction in order to facilitate the exercise of voting rights for shares held in custody accounts. No such exceptions were approved or continued in the year under review. Shareholders may only be represented at the annual general meeting by their legal representative, another shareholder with voting rights, the independent proxy, the company-appointed proxy or a proxy appointed by a custodial institution. Proxy representation requires a written power of attorney that is only valid for the meeting for which it is issued. Article 13 paragraph 2 of the Company's Articles of Incorporation stipulates the matters for which a majority greater than that prescribed by law is required in order to pass a shareholders' resolution, namely a qualified majority of at least two-thirds of the votes represented and an absolute majority of the nominal stock value represented. The types of transaction covered by this provision are as follows:

- the conversion of registered shares into bearer shares;
- the cancellation or modification of transferability restrictions (Article 5 of the Articles of Incorporation);
- the cancellation or modification of voting-right restrictions (Article 12 paragraph 4 of the Articles of Incorporation);
- the dissolution and liquidation of the Company, and
- the removal of Article 13 paragraph 2 itself from the Articles of Incorporation and the elimination or modification of the quorum specified in this provision

Shareholders who together hold shares of at least one percent of the share capital may request in writing no later than 56 days prior to an annual general meeting that a specific item be included on the agenda. Shareholders who together represent at least ten percent of the share capital may request that an annual general meeting be convened.

Shareholders registered as having voting rights are informed by mail of the convening of an annual general meeting at least 20 days prior to the meeting. The notice is also published in the Swiss Official Gazette of Commerce. No entries are made in the share register from the day on which the notices of the annual general meeting are mailed until the day after the annual general meeting. Registration in the share register is described in greater detail in the Company's Registration Regulations.

#### 7 Change of control and defense measures

The Company's Articles of Incorporation do not contain any rules on opting-out or opting-up in order to cancel or restrict the obligation to submit an offer pursuant to the Federal Act on Stock Exchanges and Securities Trading.

One third of the options that were issued in 2007 and 2008 in conjunction with ESOP 2008 or 2009 (for details see consolidated financial statements, Note 14.4: "Share-Based Payment") vest each year ("Vesting Period"). During this vesting period, these options generally cannot be exercised. When there is a change of control, these options vest immediately and may be exercised immediately (accelerated vesting period). As an incentive for not resigning in the event of a public takeover of the Company and for obtaining a price that is as advantageous as possible for the shareholders, certain members of the Executive Committee and of senior management are entitled to a compensation payment. This compensation payment is a function of the management level and the actual takeover price. Depending on the scenario and the management function, the compensation payment may range between zero and in exceptional cases a maximum of CHF 3,636,363. The basic requirement is that employment must not have been terminated on the date the takeover is completed.

Besides the above-described, no change-of-control clauses are included in agreements or compensation plans that benefit members of the Board of Directors, the Company's Executive Committee, or the Tecan Group.

#### 8 Statutory Auditors

| Date on which KPMG AG took over the existing audit mandate | May 28, 1997 |
|------------------------------------------------------------|--------------|
| Date on which the lead auditor took up his position        | 2004         |

#### Fees paid

| CHF1,000                           | 2007 | 2008 |
|------------------------------------|------|------|
| Total auditing fees                | 726  | 670  |
| Total tax consulting fees (KPMG)   | 199  | 85   |
| Total other consulting fees (KPMG) | 69   | 2    |

The auditors are appointed by vote of the annual general meeting of shareholders for a one-year term. The external audit has been reviewed by the Audit Committee since 2003.

The auditors attend the meetings of the Audit Committee at which the annual and semi-annual financial statements are discussed and preparations are made for approval by the Board of Directors. The auditors report on the audit focus and summarize the audit findings. The auditors submit recommendations regarding the scope of the audit and its focus for the upcoming audit period. At year's end, the Audit Committee reviews the performance of the auditors as well as the audit costs and submits a proposal to the Board of Directors regarding reappointment of the auditors. Every four years, the Company issues a new request for audit proposals. The lead auditor must be changed every seven years.

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#### 9 Information policy

It is Tecan's policy to inform shareholders and the financial community on a regular basis about significant developments in the Company's business operations. This policy is implemented primarily through regular press releases, interim and annual financial reports, and information provided on the Company's website (www.tecan.com). Company publications are available in printed form on request. They can also be downloaded from the Tecan website. Tecan has not published quarterly financial reports since fiscal year 2007.

#### Important dates for investors

| Date            | Place                       | Event                                                                         |
|-----------------|-----------------------------|-------------------------------------------------------------------------------|
| March 4, 2009   | Zurich                      | 2008 Results, Press Briefing<br>on Annual Results and<br>Analysts' Conference |
| April 22, 2009  | Zurich                      | Annual General Meeting                                                        |
| August 13, 2009 | Webcast/<br>Conference Call | Semi-Annual Results<br>for 2009                                               |

#### For mail or phone inquiries please contact:

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# Chief Financial Officer's Report

Tecan once again achieved very good operating profitability in 2008. Sales in local currencies rose slightly over the previous year. The gross profit margin increased to 51.8 %. After adjustment for the non-recurring effect resulting from extraordinary impairment charges at Sample Management, Tecan was able to again increase the operating profit margin. The inflow of cash from operating activities remained steady. Tecan has a high equity ratio of 48.9 % and thus a very healthy balance sheet. This creates a favorable basis for continued internal and external growth. Excluding one-time items, earnings per share reached a record level.



Dr. Rudolf Eugster Chief Financial Officer

#### Sales

In 2008, Tecan posted moderate 1% organic growth in sales in local currencies. Sales totaled CHF 396.0 million and were thus 4.4% below the previous year's level (2007: CHF 414.4 million). This was mainly due to currency effects, which had a negative impact on business in the first half of 2008 in particular.

Tecan's sales in local currencies grew by 3.6 % in North America and 3.9 % in Europe in 2008. Tecan's sales in Asia were 16.8 % below the previous year's level in local currency terms. This was largely the result of a basis effect caused by the fact that two large projects had generated a sharp sales increase the previous year. After adjustments for this effect, the figures show that Tecan was able to further expand its activities in Asia. Business was particularly strong in China, where Tecan opened a new head office for the Asia-Pacific region in 2008.

#### **Gross profit**

Gross profit totaled CHF 205.3 million in 2008, which was 3.4% below the prior-year figure (2007: CHF 212.4 million). The gross profit margin increased to 51.8% of sales, up from 51.3%. Tecan was able to more than compensate for negative currency effects on the gross profit margin (1.3%) through price discipline as well as selective price increases, material cost savings, and an advantageous product mix compared with the previous year.

#### Operating expenses less cost of sales

#### Excluding non-recurring impairment charges

Operating expenses less cost of sales fell by 4.8%, a greater decrease than the drop in sales. Operating expenses totaled CHF 146.0 million in 2008 (compared with CHF 153.3 million in 2007). Sales and marketing expenses decreased by 3.7%, somewhat less than sales, due in part to greater capital investment in the Asia-Pacific region. Tecan's goal is to invest 10% of sales per year in research and development. In 2008, it met its long-term goal by investing 10.2% (2007: 9.9%). Expenditure on research and development was 1.9% below the prior-year level. Tecan increased its investments in the Sample Management business segment and the consumables business, which cuts across segment lines. Furthermore, investments in the Innova-

tion and Incubation Group were increased in order to drive development of strategic technologies. General and administration expenses fell by 9.4%, chiefly as the result of savings in the IT and financial areas and lower expenses for M&A projects.

#### Including non-recurring impairment charges

Due in particular to a setback in the development of one product and changes in general valuation conditions brought on by the financial crisis, non-recurring impairment charges totaling CHF 28.9 million were necessary in the Sample Management business segment. These included sales and marketing expenses for extraordinary amortization of acquired customer relationships and the "REMP" brand name totaling CHF 13.1 million. Extraordinary impairment charges on acquired technologies totaled CHF 1.6 million, which was included under research and development expenses. An additional CHF 14.2 million in charges was recognized as extraordinary impairment losses on goodwill.

The total number of employees rose by the end of 2008 to 1,116 full-time employees (Dec. 31, 2007: 1,102). On average, 1,110 people worked at Tecan in 2008. Personnel expenses totaled CHF 132.0 million in 2008 (compared with CHF 138.6 million in 2007). The net added value index, which is the productivity indicator used at Tecan, rose again and reached the very high value of 1.45 in 2008 (2007: 1.43).

#### **Operating profit**

#### **Excluding non-recurring impairment charges**

Tecan showed an increase in the operating profit margin that was significantly disproportionate to sales for the fourth year in a row. The EBIT margin increased to 15.2% of sales in 2008, up from 14.6 % the previous year. Earnings from operations before interest and taxes (EBIT) stood at CHF 60.1 million, just barely below the prior-year level (2007: CHF 60.3 million) in spite of lower sales. The negative currency effect on Tecan's operating result amounted to CHF 11.4 million. However, Tecan was able to almost totally compensate for this effect through higher margins and by limitations on spending.

The very healthy balance sheet creates a favorable basis for continued internal and external growth.

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#### Including non-recurring impairment charges

When non-recurring impairment charges totaling CHF 28.9 million are included, the EBIT margin was 7.9% (2007: 14.6%). The operating result before interest and taxes (EBIT), including onetime items, stood at CHF 31.2 million (2007: 60.3 million).

#### Financial result and taxes

The financial result came to CHF 1.3 million, 49.7% below the previous year's result (2007: CHF 2.6 million). The factors responsible for this decrease included lower interest income and lower adjustments of provisions for share-based compensation.

Tecan hedges the USD transaction risk on a 12-month rolling basis. In 2008, the gain from derivative-based currency hedging totaling CHF 7.1 million was diminished by net losses from currency positions totaling CHF 6.8 million. The resulting net currency gain was CHF 0.3 million (2007: CHF 0.2 million).

Excluding extraordinary amortization charges, Tecan was able to maintain the tax rate at a low 16.8 % level (2007: 16.7 %). When extraordinary amortization charges are included, the effective tax rate was 21.1%.

#### **Net profit**

#### **Excluding non-recurring impairment charges**

Net profit in 2008 totaled CHF 51.1 million, which was 2.5 % below the prior-year figure (2007: CHF 52.4 million). The drop in net profit was slightly greater than the decrease in the operating result due to the lower financial result. The profit margin, however, increased to 12.9 % of sales in 2008, up from 12.6 % the previous year. Partly as the result of the share buyback program, which had an accretive effect, earnings per share (excluding one-time items) reached an all-time high of CHF 4.67 (2007: CHF 4.54). The average number of outstanding shares was reduced in 2008 to 10.9 million (2007: 11.5 million shares).

#### Including non-recurring impairment charges

When non-recurring impairment charges were included, reported profit totaled CHF 25.6 million (2007: CHF 52.4) and the profit margin was 6.5 % of sales (2007: 12.6%). Earnings per share including one-time items stood at CHF 2.35 (2007: CHF 4.54).

#### Cash flow from operating activities

Cash flow from operating activities (operating cash flow) remained stable in 2008 and stood at CHF 58.9 million, 1.4 % below the prior-year figure (2007: 59.8 million). The total value of company shares repurchased by Tecan in 2008 was CHF 55.5 million. Total cash and cash equivalents was therefore reduced to CHF 84.7 million (2007: CHF 102.9 million). After deducting all amounts due to banks, Tecan continued to have a high net liquidity position at year's end in the amount of CHF 33.7 million (Dec. 31, 2007: CHF 50.1 million).

#### **Segment report**

Tecan's reporting is broken down into three segments that represent operations: Components & Detection, Liquid Handling & Robotics and Sample Management. With this structure, Tecan intends to guarantee optimum transparency, both internally and externally. Service and consumables are an integral part of the business of the reporting segments. The reader is referred to pages 12 to 15 of this annual report for a detailed description of the business performance of the individual seg-

Dr. Rudolf Eugster Chief Financial Officer

## Sales by region

(CHF million)



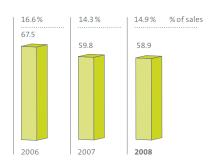
## Operating and net profit

(CHF millio



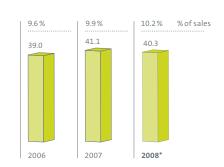
## Cash flow from operating activities

(CHF million



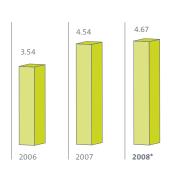
## Research and development (gross)

(CHF million



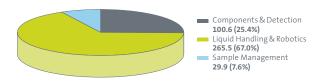
## Basic earnings per share

(CHF/per share)



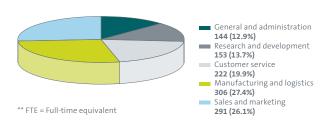
#### Sales by business segments

(CHF million)



#### Employees by activity (eop)

Total 1 116 FTF\*



#### **Net liquidity**

| CHF1,000                    | 2006     | 2007     | 2008    |
|-----------------------------|----------|----------|---------|
| + cash and cash equivalents | 85,144   | 102,850  | 84,653  |
| - current bank liabilities  | (6,737)  | (37,540) | -13,798 |
| - bank loans                | (48,799) | (15,246) | -37,167 |
| = net liquidity             | 29,608   | 50,064   | 33,688  |

<sup>\*</sup>Excluding non-recurring impairment charges totaling CHF 28.9 million in the Sample Management business segment.

## Five-year consolidated data

| CHF1,000                                                                   | 2004      | 2005      | 2006      | 2007      | 2008      |
|----------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Income statement                                                           |           |           |           |           |           |
| Sales                                                                      | 285,975   | 344,900   | 405,929   | 414,400   | 396,042   |
| Operating profit                                                           | 16,749    | 24,826    | 50,854    | 60,299    | 31,191    |
| Financial result                                                           | 770       | (4,764)   | 16        | 2,586     | 1,301     |
| Income taxes                                                               | (4,795)   | (6,108)   | (10,231)  | (10,506)  | (6,869)   |
| Net profit                                                                 | 12,724    | 13,954    | 40,639    | 52,379    | 25,623    |
|                                                                            |           |           |           |           |           |
| Research and development, gross                                            | (37,101)  | (40,762)  | (39,029)  | (41,069)  | (41,869)  |
| Personnel expenses                                                         | (102,874) | (118,389) | (132,826) | (138,619) | (131,990) |
| Depreciation of property, plant and equipment                              | (7,093)   | (6,603)   | (6,372)   | (6,574)   | (7,649)   |
| Amortization of intangible assets                                          | (4,376)   | (4,562)   | (5,332)   | (4,593)   | (3,570)   |
| Impairment losses                                                          | _         | (1,437)   | (690)     | _         | (28,879)  |
|                                                                            |           |           |           |           |           |
| Balance sheet                                                              |           |           |           |           |           |
| Current assets                                                             | 149,000   | 206,408   | 240,714   | 251,693   | 237,018   |
| Non-current assets                                                         | 42,309    | 131,600   | 124,889   | 122,289   | 88,846    |
| Total assets                                                               | 191,309   | 338,008   | 365,603   | 373,982   | 325,864   |
| Current liabilities                                                        | 84,606    | 111,758   | 111,990   | 135,557   | 113,840   |
| Non-current liabilities                                                    | 12,446    | 82,917    | 69,772    | 33,781    | 52,838    |
| Total liabilities                                                          | 97,052    | 194,675   | 181,762   | 169,338   | 166,678   |
| Shareholders' equity                                                       | 94,257    | 143,333   | 183,841   | 204,644   | 159,186   |
|                                                                            |           |           |           |           |           |
| Cash flow statement                                                        |           |           |           |           |           |
| Cash inflows from operating activities                                     | 29,712    | 15,177    | 67,164    | 59,765    | 58,929    |
| Capital expenditure in property, plant and equipment and intangible assets | (10,589)  | (6,008)   | (6,506)   | (9,107)   | (7,543)   |
| Acquisitions, net of cash acquired                                         |           | (60,493)  |           |           | _         |
| Change in treasury shares (net)                                            | (13,142)  | (8,751)   |           | (23,626)  | (55,353)  |
| Dividends paid                                                             | (4,993)   | (4,815)   | (5,172)   | (5,176)   | (5,001)   |
|                                                                            |           |           |           |           |           |
| Other information                                                          |           |           |           |           |           |
| Number of employees (end of period)                                        | 865       | 1,047     | 1,087     | 1,102     | 1,116     |
| Number of employees (average)                                              | 834       | 1,026     | 1,059     | 1,108     | 1,110     |
|                                                                            |           |           |           |           |           |
| Research and development in % of sales                                     | 13.0%     | 11.8%     | 9.6%      | 9.9%      | 10.6%     |
| Sales per employee                                                         | 343       | 336       | 383       | 374       | 357       |
|                                                                            |           |           |           |           |           |
| Information per share                                                      |           |           |           |           |           |
| Basic earnings per share (CHF)                                             | 1.16      | 1.26      | 3.54      | 4.54      | 2.35      |
| Dividends paid/proposed (CHF)                                              | 0.45      | 0.45      | 0.45      | 0.45      | 0.90      |
| Payout in form of a nominal value reduction (CHF)                          |           |           | 0.45      | 0.45      | _         |

## Consolidated balance sheet at December 31

#### **Assets**

| CHF1,000                      | Notes | 2007    | 2008    |
|-------------------------------|-------|---------|---------|
| Cash and cash equivalents     | 5     | 102,850 | 84,653  |
| Derivatives                   | 6     | 3,281   | 5,241   |
| Trade accounts receivable     | 7     | 87,285  | 88,982  |
| Other accounts receivable     |       | 12,187  | 11,755  |
| Inventories                   | 8     | 37,488  | 37,959  |
| Income tax receivable         |       | 5,788   | 4,174   |
| Prepaid expenses              |       | 2,814   | 4,254   |
|                               |       |         |         |
| Current assets                |       | 251,693 | 237,018 |
|                               |       |         |         |
| Non-current financial assets  | 9     | 1,674   | 1,760   |
| Property, plant and equipment | 10    | 22,106  | 20,437  |
| Intangible assets             | 11    | 84,450  | 53,808  |
| Deferred tax assets           | 25    | 14,059  | 12,841  |
|                               |       |         |         |
| Non-current assets            |       | 122,289 | 88,846  |
|                               |       |         |         |
| Assets                        |       | 373,982 | 325,864 |

## Liabilities and equity

| CHF1,000                                 | Notes | 2007     | 2008     |
|------------------------------------------|-------|----------|----------|
| Current bank liabilities and derivatives | 12    | 37,682   | 14,163   |
| Trade accounts payable                   |       | 9,542    | 11,635   |
| Other accounts payable                   |       | 11,400   | 16,383   |
| Deferred revenue                         | 13    | 20,535   | 25,569   |
| Income tax payable                       |       | 10,274   | 3,646    |
| Accrued expenses                         |       | 33,393   | 29,284   |
| Current provisions                       | 15    | 12,731   | 13,160   |
| Current liabilities                      |       | 135,557  | 113,840  |
| Bank loans                               |       | 15,246   | 37,167   |
| Liability for post-employment benefits   | 14    | 6,465    | 5,882    |
| Non-current provisions                   | 15    | 3,089    | 2,032    |
| Other non-current liabilities            |       | 609      | 412      |
| Deferred tax liabilities                 | 25    | 8,372    | 7,345    |
| Non-current liabilities                  |       | 33,781   | 52,838   |
| Share capital                            |       | 6,643    | 1,208    |
| Capital reserve                          |       | 14,191   | 12,872   |
| Treasury shares                          |       | (41,697) | (97,050) |
| Retained earnings                        |       | 238,455  | 260,338  |
| Translation differences                  |       | (12,948) | (18,182) |
| Shareholders' equity                     | 19    | 204,644  | 159,186  |
| Liabilities and equity                   |       | 373,982  | 325,864  |

## Consolidated income statement

| CHF1,000                               | Notes | 2007                                  | 2008      |
|----------------------------------------|-------|---------------------------------------|-----------|
| Sales                                  | 20    | 414,400                               | 396,042   |
|                                        |       | · · · · · · · · · · · · · · · · · · · |           |
| Cost of sales                          |       | (201,983)                             | (190,753) |
|                                        |       |                                       |           |
| Gross profit                           |       | 212,417                               | 205,289   |
|                                        |       |                                       |           |
| Sales and marketing                    |       | (71,683)                              | (82,084)  |
| Research and development               | 22    | (41,069)                              | (41,869)  |
| General and administration             |       | (40,525)                              | (36,721)  |
| Other operating income                 | 23    | 1,159                                 | 817       |
| Impairment goodwill                    |       | _                                     | (14,241)  |
|                                        |       |                                       |           |
| Operating profit*                      |       | 60,299                                | 31,191    |
|                                        |       |                                       |           |
| Financial income                       |       | 3,800                                 | 2,472     |
| Finance cost                           |       | (1,383)                               | (1,502)   |
| Foreign exchange gains                 |       | 169                                   | 331       |
| Financial result                       | 24    | 2,586                                 | 1,301     |
|                                        |       |                                       |           |
| Profit before taxes                    |       | 62,885                                | 32,492    |
|                                        |       |                                       |           |
| Incometaxes                            | 25    | (10,506)                              | (6,869)   |
|                                        |       |                                       |           |
| Net profit                             |       | 52,379                                | 25,623    |
|                                        |       |                                       |           |
| Basic earnings per share (CHF/share)   | 27    | 4.54                                  | 2.35      |
|                                        |       |                                       |           |
| Diluted earnings per share (CHF/share) | 27    | 4.52                                  | 2.33      |

<sup>\*</sup> Operating profit 2008 before impairment: As disclosed in note 11.2, the operating profit 2008 includes impairment losses on good-will (CHF 14.2 million) and other intangible assets (CHF 14.6 million). Operating profit before impairment charges amounts to CHF 60.1 million for the year 2008 (prior year: CHF 60.3 million).

| CHF1,000                                                  | Notes | Share<br>capital | Capital | Treasury | Retained<br>earnings | Translation<br>differences | Total share-<br>holders' equity |
|-----------------------------------------------------------|-------|------------------|---------|----------|----------------------|----------------------------|---------------------------------|
| Shareholders' equity at January 1, 2007                   |       | 12,006           | 8,718   | (16,619) | 190,608              | (10,872)                   | 183,841                         |
| Shareholders equity acsandary 1,2007                      |       |                  |         | (10,013) |                      | (10,072)                   |                                 |
| Net profit                                                |       |                  |         |          | 52,379               | _                          | 52,379                          |
| Translation differences                                   |       | _                | _       | _        | _                    | (2,076)                    | (2,076)                         |
| Total recognized income and expense                       |       |                  |         |          |                      |                            | 50,303                          |
| Dividends paid                                            |       |                  |         |          | (5,176)              |                            | (5,176)                         |
| New shares issued upon exercise of                        |       |                  |         |          |                      |                            |                                 |
| employee stock options                                    | 19    | 71               | 3,741   |          |                      |                            | 3,812                           |
| Capital decrease in form of reduction of nominal value    | 19    | (5,434)          | 244     | _        | _                    | _                          | (5,190)                         |
| Change in treasury shares (net)                           | 19    | _                | 1,488   | (25,078) | _                    | _                          | (23,590)                        |
| Share-based payments to employees                         | 14    |                  |         |          | 644                  | _                          | 644                             |
| Shareholders' equity at December 31, 2007                 |       | 6,643            | 14,191  | (41,697) | 238,455              | (12,948)                   | 204,644                         |
| Net profit                                                |       |                  |         |          | 25,623               |                            | 25,623                          |
| Translation differences                                   |       | _                | _       | _        | _                    | (5,234)                    | (5,234)                         |
| Total recognized income and expense                       |       |                  |         |          |                      |                            | 20,389                          |
| Dividends paid                                            |       |                  |         |          | (5,001)              |                            | (5,001)                         |
| New shares issued upon exercise of employee stock options | 19    | 2                | 219     |          |                      | _                          | 221                             |
| Capital decrease in form of reduction of nominal value    |       | (5,437)          | 507     |          |                      |                            | (4,930)                         |
| Change in treasury shares (net)                           | 19    |                  | (3,556) | (55,353) |                      |                            | (58,909)                        |
| Structured transaction with treasury shares               | 19    |                  | 1,511   |          |                      |                            | 1,511                           |
| Share-based payments to employees                         | 14    |                  |         |          | 1,261                | _                          | 1,261                           |
| Shareholders' equity at December 31, 2008                 |       | 1,208            | 12,872  | (97,050) | 260,338              | (18,182)                   | 159,186                         |

There were no other items of income and expense recognized directly in equity other than translation differences.

## Consolidated cash flow statement

| CHF1,000                                                        | Notes       | 2007     | 2008     |
|-----------------------------------------------------------------|-------------|----------|----------|
| Net profit                                                      |             | 52,379   | 25,623   |
|                                                                 |             |          |          |
| Adjustments for:                                                |             |          |          |
| Depreciation and amortization (including impairment losses)     | 10,11       | 11,167   | 40,098   |
| Change in provisions and liability for post-employment benefits | 14,15       | 441      | 301      |
| Financial result                                                | 24          | (2,586)  | (1,301)  |
| Income taxes                                                    | 25          | 10,506   | 6,869    |
| Other non-cash items                                            |             | (1,250)  | 2,771    |
|                                                                 |             |          |          |
| Change in working capital:                                      |             |          |          |
| Trade accounts receivable                                       | 7           | 3,030    | (8,260)  |
| Inventories                                                     | 8           | 6,345    | (3,228)  |
| Trade accounts payable                                          |             | (1,799)  | 2,448    |
| Other changes in working capital (net)                          |             | (6,272)  | 8,059    |
|                                                                 |             |          |          |
| Income taxes paid                                               |             | (12,196) | (14,451) |
|                                                                 |             |          |          |
| Cash inflows from operating activities                          |             | 59,765   | 58,929   |
|                                                                 |             |          |          |
| Loans to employees                                              | 9           | (867)    | _        |
| Interest received                                               |             | 2,572    | 1,849    |
| Purchase of property, plant and equipment                       | 10          | (7,212)  | (5,551)  |
| Proceeds from sales of property, plant and equipment            | 10          | 56       | 27       |
| Purchase of intangible assets                                   | 11          | (1,895)  | (1,992)  |
|                                                                 |             |          |          |
| Cash outflows from investing activities                         |             | (7,346)  | (5,667)  |
|                                                                 |             |          |          |
| New shares issued upon exercise of employee stock options       | 19          | 3,812    | 221      |
| Capital decrease in form of reduction of nominal value          | 19          | (5,190)  | (4,930)  |
| Dividends paid                                                  | 19          | (5,176)  | (5,001)  |
| Purchase of treasury shares                                     | 19          | (26,642) | (55,353) |
| Proceeds from sales of treasury shares                          | 19          | 3,016    | _        |
| Structured transaction with treasury shares                     | 19          | _        | 48       |
| Change in current bank liabilities                              | 12          | (343)    | 1,753    |
| Increase in bank loans                                          | 12          | 663      | 337      |
| Repayment of bank loans                                         | 12          | (2,684)  | (4,229)  |
| Interests paid                                                  |             | (1,142)  | (1,450)  |
|                                                                 |             |          |          |
| Cash outflows from financing activities                         |             | (33,686) | (68,604) |
|                                                                 |             |          |          |
| Translation differences                                         |             | (630)    | (2,855)  |
|                                                                 |             |          |          |
| Increase/(decrease) in cash and cash equivalents                |             | 18,103   | (18,197) |
|                                                                 |             |          |          |
| Cash and cash equivalents at January 1                          |             | 84,747   | 102,850  |
|                                                                 |             |          |          |
| Cash and cash equivalents at December 31                        |             | 102,850  | 84,653   |
|                                                                 | <del></del> |          |          |
| Cash and cash equivalents as per cash flow statement comprise:  |             |          |          |
| Cash and cash equivalents as per balance sheet                  | 5           | 102,850  | 84,653   |
| ./. Bank overdrafts under bank pooling arrangements             | 12          | _        | _        |
|                                                                 |             |          |          |
| = Cash and cash equivalents as per cash flow statement          |             | 102,850  | 84,653   |
|                                                                 |             |          |          |

#### Notes to the consolidated financial statements

#### 1 Introduction

These financial statements are the consolidated financial statements of Tecan Group Ltd., a company registered in Switzerland, and its subsidiaries (together referred to as the 'Group') for the year ending December 31, 2008. The Group is a leading global supplier of laboratory instruments and solutions for the Bio-pharma, Forensic and Diagnostics industries and specializes in the development, production and distribution of automation solutions for life science laboratories. Through its REMP subsidiary, the Group is the premier supplier of automated laboratory storage and logistics systems. Its customers include pharmaceutical and biotechnology companies, university research departments and diagnostic laboratories. Founded in Switzerland in 1980, the company owns production, research and development sites in both North America and Europe and maintains a sales and service network in 52 countries.

The consolidated financial statements were authorized for issue by the Board of Directors on March 3, 2009. Final approval is subject to acceptance by the annual general meeting of shareholders on April 22, 2009.

#### 2 Summary of significant accounting policies

#### 2.1 Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and its interpretations adopted by the International Accounting Standards Board (IASB).

The financial statements are presented in Swiss francs (CHF), rounded to the nearest thousand. They are prepared on the historical cost basis except for derivative financial instruments, which are stated at their fair value.

#### 2.2 Critical accounting estimates and judgments

The preparation of these consolidated financial statements requires management to make assumptions and estimates that affect the reported amounts of revenues, expenses, assets, liabilities and disclosure of contingent liabilities at the date of

these financial statements. If in the future such assumptions and estimates deviate from the actual circumstances, the original assumptions and estimates will be modified as appropriate in the year in which the circumstances change.

The valuation of the following material positions is based on critical accounting estimates and judgments:

#### 2.2.1 Intangible assets

The Group performed impairment tests for goodwill, brand name 'REMP', acquired client relationships and technology that resulted in the recognition of impairment losses in the amount of CHF 28.9 million. The calculation of the recoverable amount of intangible assets requires the use of estimates and assumptions. The key assumptions are disclosed in note 11.2.

#### 2.2.2 Income taxes

At December 31, 2008, the net asset for current income taxes was CHF 0.5 million and the net asset for deferred taxes was CHF 5.5 million. Significant estimates are required in determining the current and deferred assets and liabilities for income taxes. Various internal and external factors may have favorable or unfavorable effects on the income tax assets and liabilities. These factors include, but are not limited to, changes in tax laws, regulations and/or rates, changing interpretations of existing tax laws or regulations and changes in overall levels of pre-tax earnings. Such changes could impact the assets and liabilities recognized in the balance sheet in future periods. See further disclosures in note 25 concerning an ongoing tax audit.

## 2.3 Introduction of new and amended accounting standards and interpretations

The accounting policies are consistent with those applied in the previous year, except for the introduction of the following new or amended standards and interpretations, effective as of January 1, 2008: IFRIC 11, 12 and 14.

The adoption of these changes did not result in substantial changes to the Group's accounting policies.

#### 2.4 New standards and interpretations not yet applied

The following new and revised standards and interpretations have been issued, but are not yet effective and are not applied early in these consolidated financial statements:

| Standard / interpretation*                                                                                                                                                                        | Effective date for the Group |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
| IFRIC 13 'Customer Loyalty Programs'                                                                                                                                                              | Reporting year 2009          |
| IFRIC 16 'Hedges of a Net Investment in a Foreign Operation'                                                                                                                                      | Reporting year 2009          |
| Improvements to IFRSs                                                                                                                                                                             | Reporting year 2009/2010     |
| IFRS 1 amended 'First-time Adoption of<br>International Financial Statements'<br>and IAS 27 'Consolidated and Separate<br>Financial Statements'                                                   | Reporting year 2009          |
| IFRS 2 amended 'Share-based Payment – Vesting Conditions and Cancellations'                                                                                                                       | Reporting year 2009          |
| IFRS 8 'Operating Segments'                                                                                                                                                                       | Reporting year 2009          |
| IAS 1 revised 'Presentation of Financial Statements'                                                                                                                                              | Reporting year 2009          |
| IAS 23 revised 'Borrowing Costs'                                                                                                                                                                  | Reporting year 2009          |
| IAS 32 amended 'Financial Instruments:<br>Presentation' and IAS 1 amended<br>'Presentation of Financial Statements' —<br>Puttable Financial Instruments and<br>Obligations Arising on Liquidation | Reporting year 2009          |
| IFRIC 15 'Agreements for the Construction of Real Estate'                                                                                                                                         | Reporting year 2009          |
| IFRS 3 revised 'Business Combination'                                                                                                                                                             | Reporting year 2010          |
| IAS 27 amended 'Consolidated and Separate Financial Statements'                                                                                                                                   | Reporting year 2010          |
| IAS 39 amended 'Financial Instruments:<br>Recognition and Measurement –<br>Eligible Hedged Items'                                                                                                 | Reporting year 2010          |

<sup>\*</sup> IAS = International Accounting Standard, IFRS = International Financial Reporting Standard, IFRIC = International Financial Reporting Interpretations Committee

IFRS 8 'Operating Segments' might change segment disclosures. All other changes are not expected to have a significant impact on the consolidated financial statements.

#### 2.5 Consolidation principles

Subsidiaries are those companies controlled, directly or indirectly, by Tecan Group Ltd., where control is defined as the power to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. This control is normally evidenced when the Group owns, either directly or indirectly, more than 50% of the voting power of a company. Newly acquired companies are consolidated from the date on which operating control is transferred to the Group, using

the purchase method. The equity and net profit attributable to minority shareholders' interests are shown separately in the consolidated balance sheet and consolidated income statement, respectively.

The companies which are included in the consolidated financial statements are listed in the notes to the statutory financial statements of Tecan Group Ltd. Currently there are no minority interests.

Intra-group balances and transactions, and any unrealized profits arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### 2.6 Foreign currency translation

All Group companies have identified their local currency as their functional currency. Transactions in other currencies are initially reported using the exchange rate at the date of the transaction. Gains and losses from the settlement of such transactions, as well as gains and losses on monetary assets and liabilities denominated in other currencies, are included in net profit.

Translation differences arising on intra-group loans that, in substance, are part of Tecan Group Ltd.'s net investment in a foreign entity are recognized directly in equity until the disposal of the net investment.

Upon consolidation, assets and liabilities of Group companies using functional currencies other than Swiss francs (foreign entities) are translated into Swiss francs (presentation currency) using year-end exchange rates. Revenues, expenses and cash flows are translated at the average exchange rates for the year. Translation differences due to the changes in exchange rates between the beginning and the end of the year and the difference between net profits translated at the average and year-end exchange rates are taken directly to equity. On the disposal of a foreign entity, the identified cumulative currency translation differences relating to that foreign entity are recognized in profit as part of the gain or loss on disposal.

#### 2.7 Accounting and valuation principles

#### 2.7.1 Cash and cash equivalents

Cash and cash equivalents comprise cash balances and time deposits with a term of 3 months or less from the date of acquisitions. Bank overdrafts that are repayable on demand and form a integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the cash flow statement.

Trade and other accounts receivable are stated at their amortized cost less impairment losses. For short-term receivables nominal value equals amortized cost.

The allowance account in respect of accounts receivable is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible; at that point the amount considered irrecoverable is written off against the financial asset directly.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar assets.

#### 2.7.3 Construction contracts

Some product categories of the business units Liquid Handling and Sample Management are accounted for using the 'percentage of completion' method of IAS 11. The respective stage of completion is determined by reference to the contract costs incurred for work performed to date in proportion to the estimated total contract costs.

According to the stage of completion pro rata sales are recognized in the income statement. In the balance sheet the projects in progress – netted against customers' advances – are recognized as net assets (included in the position 'trade accounts receivable') or net liabilities (included in the position 'deferred revenue') from construction contracts. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognized as an expense immediately.

## 2.7.4 Inventories

Inventories are stated at the lower of purchase or production cost and net realizable value. Production costs include raw materials, components and semi-finished products, direct production costs (internal labor and external services) and production overheads. The Group applies the weighted average cost method. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. Provisions are made for slow-moving items. Obsolete items are written off.

#### 2.7.5 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation (see below) and impairment losses (see separate accounting policy). The cost of self-constructed assets includes the cost of materials, direct labor and an appropriate proportion of production overheads. Borrowing costs are not capitalized.

Assets acquired under lease contracts, which provide the Group with substantially all benefits and risks of ownership are classified as finance leases and capitalized at amounts equivalent to the estimated present value of the underlying lease payments. The corresponding rental obligations, net of finance charges, are included in liabilities. Leased assets are depreciated over their estimated useful lives. There were no items of property, plant and equipment under finance lease as per balance sheet date. Payments made under operating leases are charged against income on a straight-line basis over the period of the lease.

Depreciation is charged to the income statement on a straightline basis over the estimated useful lives of items of property, plant and equipment from the date they are available for use. The estimated useful lives are as follows:

| Land                        | not depreciated                         |
|-----------------------------|-----------------------------------------|
| Buildings                   | maximum 40 years                        |
| Leasehold improvements      | shorter of useful<br>life or lease term |
| Furniture and fixtures      | 4-8 years                               |
| Machines and motor vehicles | 2-8 years                               |
| EDP equipment               | 3 – 5 years                             |
|                             |                                         |

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment (component approach).

Costs for repair and maintenance are recognized as an expense as incurred.

#### 2.7.6 Goodwill

Goodwill represents the future economic benefits arising from assets acquired in a business combination that are not capable of being individually identified and separately recognized.

The cost of a business combination is determined in accordance with IFRS 3 and is equal to the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group, in exchange for control

of the acquiree plus any costs directly attributable to the business combination. At the acquisition date (date on which the Group effectively obtains control of the acquiree), the Group allocates the cost of a business combination by recognizing the acquiree's identifiable assets, liabilities and contingent liabilities at their fair value at that date. Any difference between the cost of the business combination and the acquirer's interest in the fair value of the identifiable assets, liabilities and contingent liabilities so recognized is treated as goodwill. If the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized as described above exceeds the cost of the business combination, the Group reassesses the identification and measurement of the acquiree's identifiable assets, liabilities and contingent liabilities and the measurement of the cost of the combination and recog-nizes immediately in profit or loss any excess remaining after the reassessment.

After initial recognition, the Group measures goodwill at cost less any accumulated impairment losses. In accordance with IFRS 3, IAS 36 and IAS 38, the Group does not amortize goodwill. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that there might be an impairment.

#### 2.7.7 Other intangible assets

Development costs – Expenditure on internal development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products or processes, is capitalized if the product or process is technically and commercially feasible and the Group has sufficient resources to complete development. The expenditure capitalized includes the cost of materials and external project costs. Other development expenditure (including research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding) is recognized in the income statement as an expense as incurred. At December 31, 2008 no development costs have satisfied the capitalization criteria.

Software – Expenditure on the implementation of software, including licenses and external consulting fees, is capitalized.

Intangible assets acquired in a business combination – All intangible assets (client relationships, technology, order backlog, brand name 'REMP') that are recognized applying the purchase price procedure in accordance with IFRS 3 are stated initially at fair value. The following valuation methods are used in order to determine the fair values at the acquisition date: multi-period excess earnings method, relief from royalty method and replacement cost approach.

Intangible assets are stated at cost less accumulated amortization (see below) and impairment losses (see separate accounting policy), except for the brand name 'REMP', which is stated at cost less accumulated impairment losses. Amor-tization is charged to the income statement on a straight-line basis over the estimated useful lives of intangible assets. Intangible assets are amortized from the date they are available for use. The estimated useful lives are as follows:

| Development costs             | 3 – 5 years  |
|-------------------------------|--------------|
| Software                      | 3 – 5 years  |
| Acquired client relationships | 15 years     |
| Acquired technology           | 5 – 10 years |

The brand name 'REMP' was initially assessed and recognized as an intangible asset with an indefinite useful life. Therefore the asset is not subject to amortization, but is tested for impairment at least annually.

#### 2.7.8 Impairment

The carrying amount of the Group's assets other than goodwill, intangible assets with indefinite useful lives, inventories, assets arising from construction contracts and deferred tax assets is reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the asset's recoverable amount, being the higher of its fair value less cost to sell and its value in use, is estimated. An impairment loss is recognized in the income statement whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

#### 2.7.9 Interest-bearing loans and borrowings

Interest-bearing loans and borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, interest bearing loans and borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in the income statement over the period of the borrowings on an effective interest basis.

#### 2.7.10 Trade and other accounts payable

Trade and other accounts payable are stated at their amortized cost, which equals the nominal amount for short-term payables.

## 2.7.11 Employee benefits – liability for post-employment benefits (IAS 19)

Within the Group, various post-employment benefit plans exist, which differ in their purpose and financing according to local needs. The liability for post-employment benefits relates to defined benefit pension plans and long-service leave benefits.

The Group's liability in respect of defined benefit pension plans is calculated separately for each plan by estimating the amount for future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine the present value, and the fair value for any plan assets is deducted. The calculation is performed by a professionally qualified independent actuary using the projected unit credit method.

Current service costs are charged to the income statement in the periods in which the services are rendered by the employees.

Actuarial gains and losses comprise:

- Experience adjustments (the effects of differences between the previous actuarial assumptions and what has actually occurred); and
- The effects of changes in actuarial assumptions.

Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains and losses for each individual plan at the end of the previous reporting period exceed 10% of the higher of the defined benefit obligation and the fair value of plan assets at that date. These gains or losses are recognized over the expected average remaining working lives of the participating employees.

Past service costs attributable to plan amendments are recognized as an expense on a straight-line basis over the average period until the benefits become vested. To the extent that the benefits are already vested immediately following the introduction of, or changes to, a defined benefit pension plan, past service costs are recognized immediately.

A net pension asset is recorded only to the extent that it does not exceed the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan, and any unrecognized actuarial losses and past service costs.

Long-service leave benefits: The method of accounting for liabilities concerning long-service leave benefits is similar to the one used for defined benefit pension plans.

#### 2.7.12 Employee benefits – share-based payment (IFRS 2)

The Group introduced several equity- and cash-settled share-based compensation plans:

Equity-settled plans — The fair value of options granted is recognized as a personnel expense with a corresponding increase in equity. The fair value is measured at grant date and spread over the period during which the employees become unconditionally entitled to the options (vesting period). The fair value of the options granted is measured using a binominal model, taking into account the terms and conditions upon which the options were granted. The amount recognized as an expense is adjusted by an expected labor turnover rate to reflect the expected number of options that will vest.

Cash-settled plan — The fair value of the amount payable to the employee is recognized as a personnel expense with a corresponding increase in provisions. The fair value is initially measured at grant date and spread over the period during which the employees become unconditionally entitled to payment (vesting period). The fair value of the stock appreciation rights (SARs) is measured based on a binominal model, taking into account the terms and conditions upon which the instruments were granted. The provision is remeasured at each balance sheet date and at settlement date. Any changes in the fair value of the provision are recognized in the financial result.

#### 2.7.13 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made.

#### 2.7.14 Financial instruments

The Group uses derivative financial instruments to economically hedge certain exposures to foreign exchange rate risks. Hedge accounting is not applied. Derivative financial instruments are recognized initially at fair value. Subsequent to initial recognition, derivative financial instruments are also stated at fair value. Any resultant gain or loss is recognized directly in the income statement.

#### 2.7.15 Treasury shares

When own shares are purchased, the amount of the consideration paid, including directly attributable costs and taxes, is recognized as a change in equity. Repurchased shares are classified as treasury shares and presented as a deduction from total equity. The consideration received when treasury shares are sold is recognized as a change in equity.

#### 2.7.16 Sales – revenue recognition

Goods sold and services rendered - Sales are recorded net of sales taxes and discounts, at the time the risks and benefits of ownership are substantially transferred to customers. The recognition of income from products with material application and installation work requires a written acceptance by the customer. Revenue from service contracts is recognized in the income statement according to the proportion of the full contract period that has already elapsed at balance sheet date.

Construction contracts – As soon as the outcome of a construction contract can be estimated reliably, contract revenue and expenses are recognized in the income statement in proportion to the stage of completion of the contract (see 'construction contracts').

#### 2.7.17 Government research subsidies

The Group receives government grants for research activities, which are unconditional. They are recognized as income when received.

#### 2.7.18 Income taxes

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items recognized in equity, in which case it is recognized in equity.

Deferred taxes are provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date.

Deferred tax assets resulting from temporary differences and tax loss carry-forwards are recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

In addition, deferred taxes are provided on expected dividend distributions from subsidiary companies (non recoverable withholding taxes).

#### Change in scope of consolidation (acquisitions)

There has been no change in the scope of consolidation for 2007 and 2008.

#### Foreign exchange rates

The following foreign exchange rates were used for the preparation of the consolidated financial statements:

|     |     | (C                | Balance sheet<br>losing exchange rates) |       |       |  |
|-----|-----|-------------------|-----------------------------------------|-------|-------|--|
| CHF |     | December 31, 2007 | December 31, 2008                       | 2007  | 2008  |  |
| EUR | 1   | 1.65              | 1.49                                    | 1.64  | 1.58  |  |
| GBP | 1   | 2.25              | 1.56                                    | 2.40  | 1.98  |  |
| SEK | 100 | 17.53             | 13.65                                   | 17.74 | 16.45 |  |
| USD | 1   | 1.13              | 1.07                                    | 1.20  | 1.08  |  |
| SGD | 1   | 0.79              | 0.75                                    | 0.80  | 0.76  |  |
| CNY | 1   | _                 | 0.16                                    |       | 0.16  |  |
| JPY | 100 | 1.02              | 1.18                                    | 1.02  | 1.06  |  |

## 5 Cash and cash equivalents

| CHF1,000                        | 2007    | 2008   |
|---------------------------------|---------|--------|
| Cash and cash equivalents       |         |        |
| denominated in CHF              | 24,623  | 31,885 |
| denominated in EUR              | 23,747  | 27,071 |
| denominated in GBP              | 4,044   | 4,747  |
| denominated in USD              | 45,054  | 14,893 |
| denominated in JPY              | 4,298   | 4,779  |
| denominated in other currencies | 1,084   | 1,278  |
|                                 |         |        |
| Balance at December 31          | 102,850 | 84,653 |
|                                 |         |        |
| Thereof time deposits           | 23,247  | 622    |
|                                 |         |        |
| Effective interest rate         | 2.9%    | 2.1%   |

#### **6** Derivatives

The position comprises foreign currency forwards and options with positive fair values. For detailed disclosures see note 16.

## 7 Trade accounts receivable

| CHF1,000                                                                          | 2007     | 2008    |
|-----------------------------------------------------------------------------------|----------|---------|
| Trade accounts receivable                                                         |          |         |
| denominated in CHF                                                                | 10,026   | 13,044  |
| denominated in EUR                                                                | 37,160   | 40,978  |
| denominated in GBP                                                                | 5,017    | 1,933   |
| denominated in USD                                                                | 24,060   | 28,810  |
| denominated in JPY                                                                | 3,784    | 2,294   |
| denominated in other currencies                                                   | 3,765    | 3,705   |
| Subtotal trade accounts receivable                                                | 83,812   | 90,764  |
|                                                                                   |          |         |
| Allowance for doubtful accounts                                                   | (2,115)  | (2,712) |
|                                                                                   |          |         |
| Construction contracts in progress                                                |          |         |
| Aggregate amount of cost incurred and recognized profits (less recognized losses) | 15,801   | 3,124   |
| Amounts of advances received                                                      | (10,213) | (2,194) |
| Subtotal construction contracts in progress                                       | 5,588    | 930     |
|                                                                                   |          |         |
| Balance at December 31                                                            | 87,285   | 88,982  |
|                                                                                   |          |         |
| (Decrease)/Increase                                                               | (3,030)  | 8,260   |
| Translation differences                                                           | (1,418)  | (6,563) |
| Total change compared with previous year                                          | (4,448)  | 1,697   |
|                                                                                   |          |         |
| Amount of contract revenue recognized as sales in the income                      |          |         |
| statement relating to construction contracts                                      | 18,548   | 7,492   |

The maximum exposure to credit risk for trade accounts receivable at the reporting date by geographic region was:

| CHF1,000                 | 2007   | 2008   |
|--------------------------|--------|--------|
| Switzerland (domestic)   | 2,111  | 3,199  |
| Euro-zone countries      | 35,376 | 34,458 |
| Other European countries | 8,357  | 10,685 |
| North America            | 28,414 | 30,530 |
| Asia                     | 8,292  | 9,291  |
| Other                    | 1,262  | 2,601  |
|                          |        |        |
| Balance at December 31   | 83,812 | 90,764 |

The Group's most significant customer accounts for 5.1% of the trade accounts receivables carrying amount at December 31, 2008.

The movement in the allowance for impairment in respect of trade accounts receivable during the year was as follows:

| CHF1,000                                                               | 2007    | 2008    |
|------------------------------------------------------------------------|---------|---------|
| Individual impairment allowance account                                |         |         |
| Balance at January 1                                                   | (1,882) | (1,792) |
| Change in impairment losses                                            | (309)   | (943)   |
| Write-offs                                                             | 331     | 112     |
| Translation differences                                                | 68      | 145     |
|                                                                        |         |         |
| Balance at December 31                                                 | (1,792) | (2,478) |
|                                                                        |         |         |
| Amount of trade accounts receivable with individual impairment (gross) | 2,682   | 3,576   |
|                                                                        |         |         |
| Collective impairment allowance account                                |         |         |
| Balance at January 1                                                   | (71)    | (323)   |
| Change in allowance account                                            | (254)   | 77      |
| Translation differences                                                | 2       | 12      |
|                                                                        |         |         |
| Balance at December 31                                                 | (323)   | (234)   |

The aging of trade accounts receivable that are not individually impaired was:

|                             |        | 2007       |        | 2008       |
|-----------------------------|--------|------------|--------|------------|
| CHF1,000                    | Gross  | Impairment | Gross  | Impairment |
| Not past due                | 52,267 | (106)      | 67,438 | (82)       |
| Past due 1–30 days          | 19,966 | (18)       | 11,988 | (16)       |
| Past due 31–90 days         | 6,280  | (5)        | 5,602  | (6)        |
| Past due 91–360 days        | 1,641  | (2)        | 1,812  | _          |
| Past due more than one year | 976    | (192)      | 348    | (130)      |
|                             |        |            |        |            |
| Balance at December 31      | 81,130 | (323)      | 87,188 | (234)      |

The Group did not experience any severe financial difficulties of its debtors in the past. The sum of all recognized final write-offs of trade accounts receivables in 2007 and 2008 represents less than 1% of sales.

## 8 Inventories

| CHF1,000                                                                    | 2007     | 2008     |
|-----------------------------------------------------------------------------|----------|----------|
| Raw materials, semi-finished and finished goods                             | 45,098   | 45,213   |
| Work in progress                                                            | 4,096    | 2,776    |
| Allowance for slow-moving inventories                                       | (11,706) | (10,030) |
|                                                                             |          |          |
| Balance at December 31                                                      | 37,488   | 37,959   |
|                                                                             |          |          |
| (Decrease)/Increase                                                         | (6,345)  | 3,228    |
| Translation differences                                                     | (761)    | (2,757)  |
| Total change compared with previous year                                    | (7,106)  | 471      |
|                                                                             |          |          |
| Amount of inventories stated at fair value less costs to sell (CHF million) | 4.7      | 5.4      |
|                                                                             |          |          |
| Amount of write-offs due to slow-moving inventories charged                 |          |          |
| to the income statement (CHF million)                                       | 3.2      | 2.9      |

## 9 Non-current financial assets

| Balance at December 31           | 1,674 | 1,760 |
|----------------------------------|-------|-------|
|                                  |       |       |
| Other                            | 178   | 172   |
| Rent deposits                    | 629   | 721   |
| Loans to employees (see note 26) | 867   | 867   |
| CHF1,000                         | 2007  | 2008  |

## 10 Property, plant and equipment

| CHF1,000                                       | Land & buildings | Leasehold improvements | Furniture & fittings | Machines & motorvehicles  | EDP<br>equipment | Total<br>2007 |
|------------------------------------------------|------------------|------------------------|----------------------|---------------------------|------------------|---------------|
| At cost                                        |                  |                        |                      |                           |                  |               |
| Balance at January 1, 2007                     | 7,963            | 7,812                  | 10,599               | 17,130                    | 21,138           | 64,642        |
| Additions                                      | 6                | 121                    | 411                  | 2,753                     | 3,921            | 7,212         |
| Disposals                                      |                  | _                      | (19)                 | (465)                     | (1,029)          | (1,513)       |
| Transfer                                       |                  | 194                    | _                    |                           | (194)            | _             |
| Translation differences                        |                  | (187)                  | (141)                | (11)                      | (204)            | (543)         |
| Balance at December 31, 2007                   | 7,969            | 7,940                  | 10,850               | 19,407                    | 23,632           | 69,798        |
| Accumulated depreciation and impairment losses |                  |                        |                      |                           |                  |               |
| Balance at January 1, 2007                     | 625              | 4,343                  | 8,318                | 12,786                    | 16,791           | 42,863        |
| Annual depreciation                            | 412              | 778                    | 696                  | 1,806                     | 2,882            | 6,574         |
| Disposals                                      |                  |                        | (10)                 | (328)                     | (1,026)          | (1,364)       |
| Transfer                                       |                  | 151                    | _                    |                           | (151)            | _             |
| Translation differences                        |                  | (132)                  | (132)                | 27                        | (144)            | (381)         |
| Balance at December 31, 2007                   | 1,037            | 5,140                  | 8,872                | 14,291                    | 18,352           | 47,692        |
| Net book value                                 | 6,932            | 2,800                  | 1,978                | 5,116                     | 5,280            | 22,106        |
| CHF1,000                                       | Land & buildings | Leasehold improvements | Furniture & fittings | Machines & motor vehicles | EDP<br>equipment | Total<br>2008 |
| At cost                                        |                  |                        |                      |                           |                  |               |
| Balance at January 1, 2008                     | 7,969            | 7,940                  | 10,850               | 19,407                    | 23,632           | 69,798        |
| Additions                                      | 39               | 69                     | 590                  | 2,207                     | 2,646            | 5,551         |
| Disposals                                      |                  | (354)                  | (415)                | (731)                     | (4,637)          | (6,137)       |
| Transfer                                       |                  | 11                     | (41)                 | 2,010                     | 23               | 2,003         |
| Translation differences                        |                  | (214)                  | (731)                | (1,104)                   | (1,314)          | (3,363)       |
| Balance at December 31, 2008                   | 8,008            | 7,452                  | 10,253               | 21,789                    | 20,350           | 67,852        |
| Accumulated depreciation and impairment losses |                  |                        |                      |                           |                  |               |
| Balance at January 1, 2008                     | 1,037            | 5,140                  | 8,872                | 14,291                    | 18,352           | 47,692        |
| Annual depreciation                            | 380              | 722                    | 614                  | 3,001                     | 2,932            | 7,649         |
| Disposals                                      |                  | (343)                  | (393)                | (651)                     | (4,528)          | (5,915)       |
| Transfer                                       |                  | 16                     | (40)                 | 709                       | 20               | 705           |
| Translation differences                        |                  | (140)                  | (621)                | (832)                     | (1,123)          | (2,716)       |
| Balance at December 31, 2008                   | 1,417            | 5,395                  | 8,432                | 16,518                    | 15,653           | 47,415        |
| Net book value                                 | 6,591            | 2,057                  | 1,821                | 5,271                     | 4,697            | 20,437        |

There were no material purchase commitments as of year-end 2007 and 2008.

## 11 Intangible assets

## 11.1 Overview

| CHF1,000                                       | Goodwill | Software | Acquired client relationships | Acquired technology | Brand name<br>'Remp' | Total<br>2007 |
|------------------------------------------------|----------|----------|-------------------------------|---------------------|----------------------|---------------|
| At cost                                        |          |          |                               |                     |                      |               |
| Balance at January 1, 2007                     | 54,244   | 15,279   | 16,634                        | 9,586               | 6,590                | 102,333       |
| Additions                                      |          | 1,895    | _                             | _                   | _                    | 1,895         |
| Disposals                                      |          | _        |                               | _                   | _                    | _             |
| Translation differences                        | 46       | _        |                               |                     |                      | 46            |
| Balance at December 31, 2007                   | 54,290   | 17,174   | 16,634                        | 9,586               | 6,590                | 104,274       |
| Accumulated amortization and impairment losses |          |          |                               |                     |                      |               |
| Balance at January 1, 2007                     |          | 11,095   | 1,663                         | 1,783               | 690                  | 15,231        |
| Annual amortization                            |          | 2,295    | 1,109                         | 1,189               | _                    | 4,593         |
| Impairment losses                              |          | _        |                               | _                   | _                    | _             |
| Disposals                                      |          | _        |                               | _                   | _                    | _             |
| Translation differences                        |          | _        |                               |                     |                      | _             |
| Balance at December 31, 2007                   |          | 13,390   | 2,772                         | 2,972               | 690                  | 19,824        |
| Net book value                                 |          | 3,784    | 13,862                        | 6,614               | 5,900                | 84,450        |

| CHF1,000                                       | Goodwill | Software | Acquired client relationships | Acquired technology | Brand name<br>'Remp' | Total<br>2008 |
|------------------------------------------------|----------|----------|-------------------------------|---------------------|----------------------|---------------|
| At cost                                        |          |          |                               |                     |                      |               |
| Balance at January 1, 2008                     | 54,290   | 17,174   | 16,634                        | 9,586               | 6,590                | 104,274       |
| Additions                                      | _        | 1,992    | _                             | _                   | _                    | 1,992         |
| Disposals                                      | _        | _        | _                             | _                   | _                    | _             |
| Translation differences                        | (185)    |          |                               |                     |                      | (185)         |
| Balance at December 31, 2008                   | 54,105   | 19,166   | 16,634                        | 9,586               | 6,590                | 106,081       |
| Accumulated amortization and impairment losses |          |          |                               |                     |                      |               |
| Balance at January 1, 2008                     |          | 13,390   | 2,772                         | 2,972               | 690                  | 19,824        |
| Annual amortization                            | _        | 1,272    | 1,110                         | 1,188               | _                    | 3,570         |
| Impairment losses                              | 14,241   | _        | 10,452                        | 1,586               | 2,600                | 28,879        |
| Disposals                                      | _        | _        | _                             | _                   | _                    | _             |
| Translation differences                        |          | _        |                               |                     | _                    | _             |
| Balance at December 31, 2008                   | 14,241   | 14,662   | 14,334                        | 5,746               | 3,290                | 52,273        |
| Net book value                                 | 39,864   | 4,504    | 2,300                         | 3,840               | 3,300                | 53,808        |

The brand name `REMP' was initially assessed and recognized as an intangible asset with indefinite useful life. Circumstances still support an indefinite useful life assessment.

The amortization charge is recognized in the following line items of the income statement:

| CHF1,000                   | 2007  | 2008  |
|----------------------------|-------|-------|
| Cost of sales              |       | _     |
| Sales and marketing        | 1,109 | 1,110 |
| Research and development   | 1,189 | 1,188 |
| General and administration | 2,295 | 1,272 |
|                            |       |       |
| Total amortization         | 4,593 | 3,570 |

## 11.2 Impairment tests and recognized impairment losses

The Group performed impairment tests on cash generating units containing goodwill and other intangible assets with indefinite useful life in July 2008. The estimated recoverable amounts exceeded the carrying amounts at that time.

In the second half of 2008 the Group stopped the development project for a low temperature compact store. Together with below budget sales in the business segment Sample Management, the stop of the aforementioned development project has been a triggering event for impairment tests on separate intangible assets of Sample Management and for an additional impairment test on the cash generating unit Sample Management containing goodwill (corresponds with segment Sample Management).

The Group has defined a new strategy which foresees a new development project for a – 80°C low temperature store. Such development and the corresponding future sales can not be included in the business plan which is the basis for the impairment tests. Furthermore the impact of the current financial and economic market situation on valuations, e.g. higher market risk premiums, has been taken into consideration.

For the purpose of impairment testing, goodwill is allocated to a cash-generating unit or to a group of cash-generating units that are expected to benefit from the synergies of the corresponding business combination. Subsequently, the recoverable amount of the cash-generating unit (higher of fair value less costs to sell and value in use) is compared to its carrying amount. An impairment loss is only recognized if the carrying amount of the cash generating unit exceeds its recoverable amount. Value in use is normally assumed to be higher than the fair value less costs to sell; therefore, fair value less costs to sell is only investigated when value in use is lower than the carrying amount of the cash generating unit.

Value in use is calculated according to the DCF-method. The cash flow projections are based on a five-year financial planning period. Cash flows beyond the five-year period are extrapolated applying the long-term estimated growth rates stated below. Future cash flows are discounted using the weighted average cost of capital (WACC). The discount rates applied are pretax.

Key assumptions used for value-in-use calculations of separable intangible assets of business segment Sample Management performed at the end of December are as follows:

| Separable intangible asset    | Method                              | Test date | Basis for recoverable amount | Pre-tax<br>discount rate | Projection period | Long-term<br>growth rate |
|-------------------------------|-------------------------------------|-----------|------------------------------|--------------------------|-------------------|--------------------------|
| Brand name 'REMP'             | Relief from royalty method          | Dec. 2008 | Value in use                 | 15.1%                    | 5 years           | 0.5 %                    |
| Acquired client relationships | Multi-period excess earnings method | Dec. 2008 | Value in use                 | 15.3 %                   | 5 years           | 0.5 %                    |
| Acquired technology           | Relief from royalty method          | Dec. 2008 | Value in use                 | 15.3 %                   | 5 years           | 0.5 %                    |

Key assumptions used for cash generating units containing goodwill and other intangible assets with indefinite useful life are as follows:

| Cash-generating unit       | Carrying amount of goodwill (CHF1,000) | Test date | Basis for recoverable amount | Pre-tax<br>discountrate      | Projection period | Long-term growth rate |
|----------------------------|----------------------------------------|-----------|------------------------------|------------------------------|-------------------|-----------------------|
| Liquid Handling & Robotics | 27,299                                 | July 2008 | Value in use                 | 2007: 13.7 %<br>2008: 12.7 % | 5 years           | 1.5 %                 |
| Sample Management          | 26,991                                 | Dec. 2008 | Value in use                 | 2007: 13.9 %<br>2008: 13.2 % | 5 years           | 0.5 %                 |

Key assumptions, on which the projection of cash flows is based, include growth in sales and the discount rate. The expected growth in sales is based on external market studies and internal assessments prepared by the management.

Based on the impairment tests, the Group recognized an impairment loss on goodwill Sample Management and on other intangible assets allocated to business segment Sample Management as follows:

| CHF1,000                                                                           | Goodwill | Acquired client relationships | Acquired technology | Brand name<br>'Remp' | Total    |
|------------------------------------------------------------------------------------|----------|-------------------------------|---------------------|----------------------|----------|
| Carrying amount before impairment loss                                             | 26,991   | 12,752                        | 5,426               | 5,900                |          |
| Impairment loss                                                                    | (14,241) | (10,452)                      | (1,586)             | (2,600)              | (28,879) |
| Carrying amount after impairment loss                                              | 12,750   | 2,300                         | 3,840               | 3,300                |          |
| Impairment loss is recognized in the following line items of the income statement: |          |                               |                     |                      |          |
| Sales and marketing                                                                |          | 10,452                        | _                   | 2,600                | 13,052   |
| Research and development                                                           |          |                               | 1,586               | _                    | 1,586    |
| Impairment goodwill                                                                | 14,241   | _                             |                     |                      | 14,241   |
| Total impairment loss                                                              | 14,241   | 10,452                        | 1,586               | 2,600                | 28,879   |

## 11.3 Sensitivity analysis of goodwill Sample Management

Amount of excess (+) / necessary impairment (–) in CHF million depending on changes in key assumptions:

| Growth rate |       |       |       |       |       |
|-------------|-------|-------|-------|-------|-------|
| -0.5 %      | 1.4   | -0.4  | -2.0  | -3.5  | -4.9  |
| 0.0%        | 2.5   | 0.7   | -1.0  | -2.6  | -4.1  |
| 0.5%        | 3.8   | 1.8   | 0.0   | -1.7  | -3.2  |
| 1.0%        | 5.2   | 3.0   | 1.1   | -0.7  | -2.3  |
| 1.5%        | 6.6   | 4.4   | 2.3   | 0.4   | -1.3  |
|             | 12.2% | 12.7% | 13.2% | 13.7% | 14.2% |

#### 12 Bank liabilities and derivatives

| Balance at January 1, 2007         397         3,669         261         2,671         6,988         48,799         48,799         4,879         - Charges in fair value         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | CHF1,000                     | Bank overdrafts<br>under bank pooling<br>arrangements | Other current bank<br>liabilities | Derivatives with negative fair value (see note 16) | Current maturities of non-current bank loans | Total current | Bankloans | Total<br>non-current |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|-------------------------------------------------------|-----------------------------------|----------------------------------------------------|----------------------------------------------|---------------|-----------|----------------------|
| Change in fair value                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Balance at January 1, 2007   | 397                                                   | 3,669                             | 261                                                | 2,671                                        | 6,998         | 48,799    | 48,799               |
| Increase in bank loans                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Increase/(decrease)          | (390)                                                 | (343)                             |                                                    |                                              | (733)         | _         | _                    |
| Repayment of bank loans                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Change in fair value         | _                                                     | _                                 | (119)                                              | _                                            | (119)         | _         | _                    |
| Transfetro current                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Increase in bank loans       | _                                                     |                                   |                                                    |                                              |               | 663       | 663                  |
| Translation differences   (7)   (25)   -   1.4   (18)   2.2   2.2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Repayment of bank loans      | _                                                     |                                   |                                                    | (2,684)                                      | (2,684)       | _         | _                    |
| Balance at December 31, 2007   3,301   142   34,239   37,682   15,246   15,246   15,246   15,246   15,246   15,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   1 | Transfer to current          | _                                                     | _                                 | _                                                  | 34,238                                       | 34,238        | (34,238)  | (34,238)             |
| Denominated in EUR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Translation differences      | (7)                                                   | (25)                              |                                                    | 14                                           | (18)          | 22        | 22                   |
| Denominated in EUR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Balance at December 31, 2007 | _                                                     | 3,301                             | 142                                                | 34,239                                       | 37,682        | 15,246    | 15,246               |
| Denominated in EUR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                              |                                                       |                                   |                                                    |                                              |               |           |                      |
| Denominated in EUR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Analysis by currency:        |                                                       |                                   |                                                    |                                              |               |           |                      |
| Denominated in USD                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Denominated in CHF           |                                                       |                                   |                                                    |                                              | 34,000        |           | 14,000               |
| Denominated in JPY   3,060   37,682   15,246   15,246                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Denominated in EUR           |                                                       |                                   |                                                    |                                              | 337           |           | 1,246                |
| Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Denominated in USD           |                                                       |                                   |                                                    |                                              | 285           |           |                      |
| No interest   383                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Denominated in JPY           |                                                       |                                   |                                                    |                                              | 3,060         |           |                      |
| No interest   Sassa   Sassa  | Total                        |                                                       |                                   |                                                    |                                              | 37,682        |           | 15,246               |
| No interest   Sassa   Sassa  |                              |                                                       |                                   |                                                    |                                              |               |           |                      |
| Variable interest rates depending on LBOR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Analysis by interest rates:  |                                                       |                                   |                                                    |                                              |               |           |                      |
| On LIBOR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | No interest                  |                                                       |                                   |                                                    |                                              | 383           |           |                      |
| 0%-2%   35,060   -2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                              |                                                       |                                   |                                                    |                                              | _             |           | _                    |
| 2%-4%   2,239   15,246   37,682   15,246   15,246     2,239   15,246   15,246     2,239   15,246   15,246     2,239   15,246   15,246     2,239   15,246   15,246     2,230   15,246   15,246     2,230   15,246   15,246   15,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246   16,246 | Fixed interest rate:         |                                                       |                                   |                                                    |                                              |               |           |                      |
| Total   Sankoverdrafts   Other current bank   Derivatives with   Inabilities   negative fair value   Genote 217   Sankoverdrafts   Index fank pooling arrangements   Index fank pooling arrangement   Index fank pooling arrangement   Index fank  | 0%-2%                        |                                                       |                                   |                                                    |                                              | 35,060        |           | _                    |
| CHF1,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 2%-4%                        |                                                       |                                   |                                                    |                                              | 2,239         |           | 15,246               |
| Balance at January 1, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Total                        |                                                       |                                   |                                                    |                                              | 37,682        |           | 15,246               |
| Balance at January 1, 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                              |                                                       |                                   |                                                    |                                              |               |           |                      |
| Increase/(decrease)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | CHF1,000                     | under bank pooling                                    |                                   | negative fair value                                | of non-current                               | Total current | Bankloans |                      |
| Change in fair value         -         -         223         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Balance at January 1, 2008   | _                                                     | 3,301                             | 142                                                | 34,239                                       | 37,682        | 15,246    | 15,246               |
| Renewal of bank loans       -       -       (27,000)       27,000       27,000         Increase in bank loans       -       -       -       -       337       337         Repayment of bank loans       -       -       -       (4,229)       (4,229)       -       -         Transfer to current       -       -       5,292       5,292       (5,292)       (5,292)         Translation differences       -       468       -       (26)       442       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (124)       (                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Increase/(decrease)          | _                                                     | 1,753                             | _                                                  | _                                            | 1,753         | _         | _                    |
| Increase in bank loans                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Change in fair value         | _                                                     |                                   | 223                                                | _                                            | 223           | _         | _                    |
| Repayment of bank loans         -         -         (4,229)         (4,229)         -         -           Transfer to current         -         -         5,292         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (5,292)         (1,24)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)         (124)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Renewal of bank loans        | _                                                     |                                   |                                                    | (27,000)                                     | (27,000)      | 27,000    | 27,000               |
| Transfer to current         -         -         5,292         (5,292)         (5,292)           Translation differences         -         468         -         (26)         442         (124)         (124)           Balance at December 31, 2008         -         5,522         365         8,276         14,163         37,167         37,167           Analysis by currency:         -         9,905         36,000         36,000         1,167         1,167         -         -         -         1,167         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Increase in bank loans       |                                                       |                                   |                                                    |                                              | _             | 337       | 337                  |
| Translation differences       -       468       -       (26)       442       (124)       (124)         Balance at December 31, 2008       -       5,522       365       8,276       14,163       37,167       37,167         Analysis by currency:       -       -       9,905       36,000       36,000       -       1,167       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       <                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Repayment of bank loans      |                                                       |                                   |                                                    | (4,229)                                      | (4,229)       | <u> </u>  | _                    |
| Balance at December 31, 2008       -       5,522       365       8,276       14,163       37,167       37,167         Analysis by currency:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Transfer to current          |                                                       |                                   |                                                    | 5,292                                        | 5,292         | (5,292)   | (5,292)              |
| Analysis by currency:       9,905       36,000         Denominated in EUR       276       1,167         Denominated in USD       442       -         Denominated in JPY       3,540       -         Total       14,163       37,167         Analysis by interest rates:       Variable interest rates depending on LIBOR       1,905       -         Fixed interest rate:       3,540       -         0% - 2%       3,540       -         2% - 4%       8,276       13,167         4% - 6%       -       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Translation differences      |                                                       | 468                               |                                                    | (26)                                         | 442           | (124)     | (124)                |
| Denominated in CHF       9,905       36,000         Denominated in EUR       276       1,167         Denominated in USD       442       -         Denominated in JPY       3,540       -         Total       14,163       37,167         Analysis by interest rates:       442       -         No interest       442       -         Variable interest rates depending on LIBOR       1,905       -         Fixed interest rate:       3,540       -         0% - 2%       3,540       -         2% - 4%       8,276       13,167         4% - 6%       -       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Balance at December 31, 2008 |                                                       | 5,522                             | 365                                                | 8,276                                        | 14,163        | 37,167    | 37,167               |
| Denominated in CHF       9,905       36,000         Denominated in EUR       276       1,167         Denominated in USD       442       -         Denominated in JPY       3,540       -         Total       14,163       37,167         Analysis by interest rates:       442       -         No interest       442       -         Variable interest rates depending on LIBOR       1,905       -         Fixed interest rate:       3,540       -         0% - 2%       3,540       -         2% - 4%       8,276       13,167         4% - 6%       -       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                              |                                                       |                                   |                                                    |                                              |               |           |                      |
| Denominated in EUR       276       1,167         Denominated in USD       442       —         Denominated in JPY       3,540       —         Total       14,163       37,167         Analysis by interest rates:       —         No interest       442       —         Variable interest rates depending on LIBOR       1,905       —         Fixed interest rate:       3,540       —         0% - 2%       3,540       —         2% - 4%       8,276       13,167         4% - 6%       -       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                              |                                                       |                                   |                                                    |                                              |               |           |                      |
| Denominated in USD       442       —         Denominated in JPY       3,540       —         Total       14,163       37,167         Analysis by interest rates:       —       —         No interest       442       —         Variable interest rates depending on LIBOR       1,905       —         Fixed interest rate:       —       3,540       —         0% - 2%       3,540       —       —         2% - 4%       8,276       13,167       —       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                              | _                                                     |                                   |                                                    |                                              | 9,905         |           | 36,000               |
| Denominated in JPY       3,540       —         Total       14,163       37,167         Analysis by interest rates:       —         No interest       442       —         Variable interest rates depending on LIBOR       1,905       —         Fixed interest rate:       —       3,540       —         0%-2%       3,540       —       —         2%-4%       8,276       13,167         4%-6%       —       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                              |                                                       |                                   |                                                    |                                              | 276           |           | 1,167                |
| Total       14,163       37,167         Analysis by interest rates:       —         No interest       442       —         Variable interest rates depending on LIBOR       1,905       —         Fixed interest rate:       —       —         0% - 2%       3,540       —         2% - 4%       8,276       13,167         4% - 6%       —       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                              |                                                       |                                   |                                                    |                                              | 442           |           | _                    |
| Analysis by interest rates:       442       —         No interest       442       —         Variable interest rates depending on LIBOR       1,905       —         Fixed interest rate:       —       —         0% – 2%       3,540       —         2% – 4%       8,276       13,167         4% – 6%       —       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                              |                                                       |                                   |                                                    |                                              | 3,540         |           | _                    |
| No interest         442         –           Variable interest rates depending on LIBOR         1,905         –           Fixed interest rate:         3,540         –           0% – 2%         3,540         –           2% – 4%         8,276         13,167           4% – 6%         –         24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Total                        |                                                       |                                   |                                                    |                                              | 14,163        |           | 37,167               |
| No interest         442         –           Variable interest rates depending on LIBOR         1,905         –           Fixed interest rate:         3,540         –           0% – 2%         3,540         –           2% – 4%         8,276         13,167           4% – 6%         –         24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                              |                                                       |                                   |                                                    |                                              |               |           |                      |
| Variable interest rates depending on LIBOR       1,905       –         Fixed interest rate:       —         0% – 2%       3,540       –         2% – 4%       8,276       13,167         4% – 6%       –       24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                              |                                                       |                                   |                                                    |                                              |               |           |                      |
| on LIBOR     1,905     -       Fixed interest rate:     -     -       0%-2%     3,540     -       2%-4%     8,276     13,167       4%-6%     -     24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                              |                                                       |                                   |                                                    |                                              | 442           |           | _                    |
| 0%-2%     3,540     -       2%-4%     8,276     13,167       4%-6%     -     24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                              |                                                       |                                   |                                                    |                                              | 1,905         |           | _                    |
| 2%-4%     8,276     13,167       4%-6%     -     24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Fixed interest rate:         |                                                       |                                   |                                                    |                                              |               |           |                      |
| 4%-6% - 24,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 0%-2%                        |                                                       |                                   |                                                    |                                              | 3,540         |           | _                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 2%-4%                        |                                                       |                                   |                                                    |                                              | 8,276         |           | 13,167               |
| Total 14,163 37,167                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 4%-6%                        |                                                       |                                   |                                                    |                                              | _             |           | 24,000               |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Total                        |                                                       |                                   |                                                    |                                              | 14,163        |           | 37,167               |

In 2008 the average interest rate paid on bank loans was 3.0% (2007: 2.2%). There are covenants relating to equity ratio and debt-EBITDA-ratio, which have been fully satisfied throughout the year.

## 13 Deferred revenue

| CHF1,000                                                                          | 2007    | 2008     |
|-----------------------------------------------------------------------------------|---------|----------|
| Advance payments received related to product sales to be recognized               |         |          |
| upon delivery or customer's acceptance                                            | 1,325   | 2,411    |
| Deferred income related to service contracts                                      | 14,256  | 14,362   |
|                                                                                   |         |          |
| Construction contracts in progress                                                |         |          |
| Aggregate amount of cost incurred and recognized profits (less recognized losses) | (7,734) | (17,572) |
| Amount of advances received                                                       | 12,688  | 26,368   |
| Subtotal construction contracts in progress                                       | 4,954   | 8,796    |
|                                                                                   |         |          |
| Balance at December 31                                                            | 20,535  | 25,569   |
|                                                                                   |         |          |
| (Decrease)/Increase                                                               | (7,733) | 6,428    |
| Translation differences                                                           | (439)   | (1,394)  |
| Total change compared with previous year                                          | (8,172) | 5,034    |

## 14 Employee benefits

## 14.1 Number of employees

| FTE*                 | 2007 | 2008 |
|----------------------|------|------|
| Employees – year-end | 1102 | 1116 |
| Employees – average  | 1108 | 1110 |

<sup>\*</sup> FTE = Full time equivalent

## 14.2 Personnel expenses

Personnel expenses include the following:

| CHF1,000                     | 2007    | 2008    |
|------------------------------|---------|---------|
| Salaries and wages           | 114,554 | 108,045 |
| Social security              | 14,245  | 13,766  |
| Post-employment benefits     |         |         |
| – defined contribution plans | 1,375   | 1,410   |
| – defined benefit plans      | 4,418   | 4,182   |
| Share-based payment          | 644     | 1,261   |
| Other personnel expenses     | 3,383   | 3,326   |
|                              |         |         |
| Total personnel expenses     | 138,619 | 131,990 |

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## 14.3 Liability for post-employment benefits: defined benefit plans (IAS 19)

The liability for post-employment benefits relates to the following plans:

| The liability for post-employment benefits relates to the following pla  | ns:      |          |
|--------------------------------------------------------------------------|----------|----------|
|                                                                          | 2007     | 2008     |
| Number of plans                                                          |          |          |
| Funded plans                                                             | 2        | 2        |
| Unfunded plans                                                           | 3        | 3        |
| Number of people covered                                                 |          |          |
| Participating employees                                                  | 566      | 558      |
| Retirees                                                                 | 1        | 3        |
| Expected average remaining working lives of the participating employees  | 11.6     | 11.8     |
| The amounts recognized in the balance sheet are as follows:              |          |          |
| CHF1,000                                                                 | 2007     | 2008     |
| Present value of funded obligations                                      | 51,470   | 57,003   |
| Fair value of plan assets                                                | (50,503) | (54,923) |
| Subtotal                                                                 | 967      | 2,080    |
| Present value of unfunded obligations                                    | 2,548    | 2,515    |
| Unrecognized actuarial losses                                            | (2,571)  | (1,286)  |
| Unrecognized past service costs                                          | 5,521    | 2,573    |
| Office grized past service costs                                         |          | 2,373    |
| Liability at December 31                                                 | 6,465    | 5,882    |
| The amounts recognized in the income statement are as follows:  CHF1,000 | 2007     | 2008     |
| Current service costs                                                    | 7,518    | 7,734    |
| Employee contributions                                                   | (2,777)  | (2,961)  |
| Interest expense on obligation                                           | 1,381    | 1,939    |
| Expected return on plan assets                                           | (1,345)  | (1,965)  |
| Amortization of actuarial losses                                         | 174      | 6        |
| Past service costs                                                       | (533)    | (571)    |
| Total, included in personnel expenses                                    | 4,418    | 4,182    |
| Actual return on plan assets                                             | 2,015    | 1,345    |
| Changes in the present value of the defined benefit obligation are as f  | ollows:  |          |
| CHF1,000                                                                 | 2007     | 2008     |
| Balance at January 1                                                     | 49,481   | 54,018   |
| Plan amendments                                                          | 38       | 2,377    |
| Current service costs                                                    | 7,518    | 7,734    |
| Insurance premiums                                                       | (1,704)  | (1,908)  |
| Benefits paid                                                            | 845      | (2,593)  |
| Interest expense on obligation                                           | 1,381    | 1,939    |
| Actuarial gains                                                          | (3,597)  | (1,883)  |
| Translation differences                                                  | 56       | (167)    |
| Balance at December 31                                                   | 54,018   | 59,517   |
| Datance at December 31                                                   | 54,010   | 39,317   |

## Changes in the fair value of plan assets are as follows:

| CHF1,000                       | 2007    | 2008    |
|--------------------------------|---------|---------|
| Balance at January 1           | 42,320  | 50,503  |
| Employer contributions         | 4,102   | 4,615   |
| Employee contributions         | 2,777   | 2,961   |
| Insurance premiums             | (1,704) | (1,908) |
| Benefits paid                  | 993     | (2,593) |
| Expected return on plan assets | 1,345   | 1,965   |
| Actuarial gains/(losses)       | 670     | (620)   |
|                                |         |         |
| Balance at December 31         | 50,503  | 54,923  |

The Group expects to contribute CHF 4.5 million to its defined benefit plans in 2009.

The major categories of plan assets as a percentage of total plan assets are as follows:

|                   | 2007   | 2008   |
|-------------------|--------|--------|
| Equity securities | 12.9%  | 8.0%   |
| Debt securities   | 51.2%  | 66.2 % |
| Real estate       | 10.7 % | 9.7%   |
| Other             | 25.2 % | 16.1%  |
|                   |        |        |
| Total             | 100.0% | 100.0% |

There are neither own financial instruments of the Group nor any property occupied by the Group included in the plan assets.

Principal actuarial assumptions at balance sheet date (expressed as weighted averages):

|                                               | 2007  | 2008 |
|-----------------------------------------------|-------|------|
| Discount rate at December 31                  | 3.5 % | 3.6% |
| Expected return on plan assets at December 31 | 3.7 % | 2.8% |
| Future salary increases                       | 2.0%  | 1.9% |
| Future pension increases                      | 0.8%  | 0.8% |

The expected return on plan assets is based on the investment strategy of the life insurance company.

History of experience adjustments:

| CHF1,000                                           | 2005     | 2006     | 2007     | 2008     |
|----------------------------------------------------|----------|----------|----------|----------|
| Defined benefit obligation                         | 49,231   | 49,481   | 54,018   | 59,518   |
| Plan assets                                        | (39,206) | (42,320) | (50,503) | (54,923) |
| Deficit                                            | 10,025   | 7,161    | 3,515    | 4,595    |
|                                                    |          |          |          |          |
| Experience gains/(losses) on plan liabilities in % | 0.0%     | (3.0%)   | 2.4%     | 2.2%     |
| Experience gains/(losses) on plan assets in %      | 2.0%     | (2.0%)   | 1.3%     | (1.1%)   |

## 14.4 Share-based payment (IFRS 2)

#### 14.4.1 Overview

The terms and conditions of the grants are as follows, whereby all options are settled by physical delivery of shares and all stock appreciation rights (SARs) by cash payment:

| Employees entitled / grant date                                                                                                  | Number of instruments / exercise price                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Vesting conditions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Contractual<br>life                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      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| Options granted to all employees outside of USA on November 30, 2001                                                             | 121,344<br>options<br>CHF 99.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | One/two/three/fouryears<br>of service for 25%/50%/<br>75%/100% of options                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      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| SARs granted to employees in the USA on November 30, 2001                                                                        | 53,512 SARs<br>CHF 99.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | One/two/three/fouryears<br>of service for 25%/50%/<br>75%/100% of SARs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         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| Options granted to all employees outside of USA on November 30, 2002                                                             | 350,188<br>options<br>CHF48.40                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | One/two/three/fouryears<br>of service for 25% / 50% /<br>75% / 100% of options                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 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| SARs granted to employees in the USA on November 30, 2002                                                                        | 159,275 SARs<br>CHF 48.40                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | One/two/three/fouryears<br>of service for 25%/50%/<br>75%/100% of SARs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         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| Options granted to members of<br>Board of Directors, Executive<br>Committee and management level<br>4 and 3 on November 30, 2006 | 27,762<br>options<br>CHF 70.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | One/two/three years<br>of service for 33% / 33% /<br>34% of options                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            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| Options granted to members of Executive Committee and management level 4 on November 30, 2006                                    | 20,837<br>options<br>CHF 70.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Three years of service plus earnings per share target plus comparison with peer basket of competitors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          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| Options granted to members of<br>Board of Directors, Executive<br>Committee and management level<br>4 and 3 on December 5, 2007  | 41,735<br>options<br>CHF 69.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | One / two / three years<br>of service for 33% / 33% /<br>34% of options                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        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| Options granted to members of<br>Executive Committee<br>and management level 4<br>on December 5, 2007                            | 32,703<br>options<br>CHF 69.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Three years of service plus earnings per share target plus comparison with peer basket of competitors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          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                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Options granted to members of<br>Board of Directors, Executive<br>Committee and management level<br>4 and 3 on December 8, 2008  | 81,180<br>options<br>CHF 39.70                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | One/two/three years<br>of service for 33% / 33% /<br>34% of options                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            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                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Options granted to members of<br>Executive Committee<br>and management level 4<br>on December 8, 2008                            | 76,465<br>options<br>CHF 39.70                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Three years of service plus earnings per share target plus comparison with peer basket of competitors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          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                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                                                                                                                                  | Options granted to all employees outside of USA on November 30, 2001  SARs granted to employees in the USA on November 30, 2001  Options granted to all employees outside of USA on November 30, 2002  SARs granted to employees in the USA on November 30, 2002  SARs granted to employees in the USA on November 30, 2002  Options granted to members of Board of Directors, Executive Committee and management level 4 and 3 on November 30, 2006  Options granted to members of Executive Committee and management level 4 on November 30, 2006  Options granted to members of Board of Directors, Executive Committee and management level 4 and 3 on December 5, 2007  Options granted to members of Executive Committee and management level 4 on December 5, 2007  Options granted to members of Board of Directors, Executive Committee and management level 4 on December 5, 2007  Options granted to members of Board of Directors, Executive Committee and management level 4 and 3 on December 8, 2008  Options granted to members of Executive Committee and management level 4 and 3 on December 8, 2008  Options granted to members of Executive Committee and management level 4 and 3 on December 8, 2008 | Options granted to all employees outside of USA options on November 30, 2001 CHF 99.00  SARs granted to employees in the USA on November 30, 2001  Options granted to 350,188 options on November 30, 2002  Options granted to 350,188 options on November 30, 2002 CHF 48.40  SARs granted to employees in the USA on November 30, 2002 CHF 48.40  On November 30, 2002  Options granted to members of Board of Directors, Executive Committee and management level 4 and 3 on November 30, 2006  Options granted to members of Board of Directors, Executive Cherrono on November 30, 2006  Options granted to members of Board of Directors, Executive Cherrono on November 30, 2006  Options granted to members of Board of Directors, Executive Cherrono on November 30, 2006  Options granted to members of Board of Directors, Executive Cherrono options Cherro | Options granted to all employees outside of USA options of service for 25% / 50% / on November 30, 2001 CHF 99.00 75% / 100% of options SARs granted to employees in the USA OPTIONS of Service for 25% / 50% / on November 30, 2001 CHF 99.00 OR / 55% / 100% of options of service for 25% / 50% / on November 30, 2001 75% / 100% of SARs One / two / three / four years of service for 25% / 50% / on November 30, 2001 75% / 100% of SARs One / two / three / four years of service for 25% / 50% / on November 30, 2002 CHF 48.40 75% / 100% of options of service for 25% / 50% / on November 30, 2002 CHF 48.40 75% / 100% of options of service for 25% / 50% / on November 30, 2002 CHF 48.40 75% / 100% of SARs One / two / three / four years of service for 25% / 50% / on November 30, 2002 Options granted to members of Board of Directors, Executive Options of service for 33% / 33% / Options granted to members of Executive Committee and management level 4 On November 30, 2006 Options granted to members of Board of Directors, Executive Options of Service for 33% / 33% / Options granted to members of Board of Directors, Executive Options of Service for 33% / 33% / Ore / two / three years of service plus earnings per share target plus comparison with peer basket of competitors Options granted to members of Executive Committee and management level 4 On December 5, 2007 Options granted to members of Board of Directors, Executive Options of Service for 33% / 33% / One / two / three years of service plus earnings per share target plus comparison with peer basket of competitors One / two / three years of service for 33% / 33% / One / two / three years of service for 33% / 33% / One / two / three years of service for 33% / 33% / One / two / three years of service for 33% / 33% / One / two / three years of service for 33% / 33% / One / two / three years of service for 33% / 33% / One / two / three years of service for 33% / 33% / One / two / three years of service for 33% / 33% / One / two / three years of service for 33% / 33% / One / two / th | Options granted to all employees outside of USA options of service for 25% / 50% / on November 30, 2001 CHF 99.00 75% / 100% of options in the USA options of service for 25% / 50% / on November 30, 2001 CHF 99.00 of service for 25% / 50% / on November 30, 2001 75% / 100% of SARs on November 30, 2001 75% / 100% of SARs of Service for 25% / 50% / on November 30, 2001 75% / 100% of SARs One / two / three / four years in the USA options of service for 25% / 50% / on November 30, 2002 CHF 48.40 75% / 100% of options of service for 25% / 50% / on November 30, 2002 CHF 48.40 75% / 100% of options of service for 25% / 50% / on November 30, 2002 CHF 48.40 75% / 100% of options of service for 25% / 50% / on November 30, 2002 CHF 48.40 75% / 100% of SARs of Service for 25% / 50% 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All share options grant the right to purchase one Tecan share per option. Based on the plans from 2002 and 2003 the employees from the U.S. received stock appreciation rights (SARs) with the same treatment and the same conditions as share

options. All outstanding options and SARs granted are covered by the conditional share capital. No plans were introduced in 2003, 2004 and 2005.

The number and weighted average exercise prices of share options and SARs are as follows:

|                        |         | 2007                                  |          |          |         | 2008                                  |         |         |  |
|------------------------|---------|---------------------------------------|----------|----------|---------|---------------------------------------|---------|---------|--|
|                        |         | Weighted average exercise price (CHF) |          | Number   |         | Weighted average exercise price (CHF) |         | ber     |  |
|                        | Options | SARs                                  | Options  | SARs     | Options | SARs                                  | Options | SARs    |  |
| Balance at January 1   | 66.83   | 72.32                                 | 253,769  | 58,179   | 72.01   | 80.24                                 | 256,650 | 33,165  |  |
| Granted                | 69.00   | _                                     | 74,431   | _        | 39.70   | _                                     | 157,645 | _       |  |
| Exercised              | 48.40   | 48.40                                 | (63,091) | (9,683)  | 48.40   | 48.40                                 | (3,839) | (600)   |  |
| Forfeited              | 70.00   | _                                     | (183)    | _        | 70.02   | _                                     | (374)   | _       |  |
| Expired                | 66.38   | 70.28                                 | (8,276)  | (15,331) | 80.91   | 91.67                                 | (2,293) | (2,175) |  |
| Balance at December 31 | 72.01   | 80.24                                 | 256,650  | 33,165   | 44.34   | 80.06                                 | 407,789 | 30,390  |  |

The weighted average share price at the date of exercise was CHF 78.7 in 2007 and CHF 61.46 in 2008.

Outstanding share options and SARs at the end of the period in detail:

|                           | -               | 2007                                  |      |         |        | 200                                | 8    |         |        |
|---------------------------|-----------------|---------------------------------------|------|---------|--------|------------------------------------|------|---------|--------|
|                           | Excercise price | Remaining contractual life<br>(years) |      | Number  |        | Remaining contractual life (years) |      | Number  |        |
|                           |                 | Options                               | SARs | Options | SARs   | Options                            | SARs | Options | SARs   |
| Plan 2002                 | 99.0            | 4.9                                   | 4.9  | 68,760  | 20,872 | 3.9                                | 3.9  | 67,450  | 19,012 |
| Plan 2003                 | 48.4            | 5.9                                   | 5.9  | 65,043  | 12,293 | 4.9                                | 4.9  | 60,603  | 11,378 |
| Plan 2007 B               | 70.0            | 5.9                                   | _    | 27,579  | _      | 4.9                                | _    | 26,816  | _      |
| Plan 2007 P               | 70.0            | 5.9                                   | _    | 20,837  | _      | 4.9                                | _    | 20,837  | _      |
| Plan 2008 B               | 69.0            | 6.9                                   | _    | 41,735  | _      | 5.9                                | _    | 41,735  | _      |
| Plan 2008 P               | 69.0            | 6.9                                   | _    | 32,696  | _      | 5.9                                | _    | 32,703  | _      |
| Plan 2009 B               | 39.7            | _                                     | _    | _       | _      | 6.9                                | _    | 81,180  | _      |
| Plan 2009 P               | 39.7            | _                                     | _    | _       | _      | 6.9                                | _    | 76,465  | _      |
| Balance at December 31    |                 | 5.9                                   | 5.3  | 256,650 | 33,165 | 5.7                                | 4.3  | 407,789 | 30,390 |
| Exercisable at period-end |                 |                                       |      | 143,088 | 33,165 | <u> </u>                           |      |         | 30,390 |

The total expenses relating to share-based payment transactions, recognized in the consolidated income statement, are calculated as follows:

#### 14.4.2 Equity-settled share-based payment

Equity-settled plans granted before January 1, 2005: Due to the transitional provisions of IFRS 2 only the share options of plan 2003/equity-settled, which had not vested at the effective date of the standard (January 1, 2005), have been recognized in the income statement.

The fair value of services received in return for share options granted is measured by reference to the share options vested times their fair value at grant date (measurement date). The estimate of the fair value is based on a binominal model. Changes of the fair value of the option after the grant date do not change the fair value of the services received.

Fair value of share options and key assumptions:

| Grant         | Share price | Exercise price | Expected volatility | Option life | Expected dividends | Risk-free<br>interestrate | Fairvalue |
|---------------|-------------|----------------|---------------------|-------------|--------------------|---------------------------|-----------|
| Plan 2003     | CHF 48.40   | CHF 48.40      | 38.00%              | 11.0 years  | 0.84%              | 2.83%                     | CHF 23.37 |
| Plan 2007 B   | CHF 70.00   | CHF 70.00      | 50.22%              | 7.0 years   | 0.65%              | 2.53%                     | CHF 35.33 |
| Plan 2007 P * | CHF 70.00   | CHF 70.00      | 50.22%              | 7.0 years   | 0.65%              | 2.53%                     | CHF 22.08 |
| Plan 2008 B   | CHF 69.00   | CHF 69.00      | 40.27%              | 7.0 years   | 0.64%              | 3.05%                     | CHF 29.00 |
| Plan 2008 P * | CHF 69.00   | CHF 69.00      | 40.27%              | 7.0 years   | 0.64%              | 3.05%                     | CHF 18.13 |
| Plan 2009 B   | CHF 39.70   | CHF 39.70      | 40.61%              | 7.0 years   | 1.07%              | 2.24%                     | CHF 16.12 |
| Plan 2009 P * | CHF 39.70   | CHF 39.70      | 40.61%              | 7.0 years   | 1.07%              | 2.24%                     | CHF 10.08 |

 $<sup>{}^*</sup> Including \, market \, condition \, {}^\prime comparison \, with \, peer \, basket'$ 

#### 14.4.3 Cash-settled share-based payment

Cash-settled plans granted before January 1, 2005: Due to the transitional provisions of IFRS 2 only the SARs of plan 2002/ cash-settled und plan 2003 / cash-settled, which were not settled at the effective date of the standard (January 1, 2005), have been recognized in the income statement.

The fair value of services received in return for the SARs granted are measured by reference to the SARs vested times their fair value at grant date (measurement date). The estimate of the fair value is based on a binominal model. Changes in the fair value of the SARs after the grant date have an impact on the provision for cash-settled share-based payment and are posted to the financial result.

Fair value of SARs and key assumptions:

|            | Share price | Exercise price | Expected volatility | Optionlife | Expected dividends | Risk-free<br>interest rate | Fairvalue |
|------------|-------------|----------------|---------------------|------------|--------------------|----------------------------|-----------|
| Grant date |             |                |                     |            |                    |                            |           |
| Plan 2002  | CHF 99.00   | CHF 99.00      | 38.00%              | 11.0 years | 1.00%              | 3.55%                      | CHF 48.52 |
| Plan 2003  | CHF 48.40   | CHF 48.40      | 38.00%              | 11.0 years | 0.84%              | 2.83%                      | CHF 23.37 |
| 2007       |             |                |                     |            |                    |                            |           |
| Plan 2002  | CHF 68.00   | CHF 99.00      | 40.44%              | 4.9 years  | 0.66%              | 3.06%                      | CHF 17.43 |
| Plan 2003  | CHF 68.00   | CHF 48.40      | 45.57%              | 5.9 years  | 0.66%              | 3.10%                      | CHF 36.77 |
| 2008       |             |                |                     |            |                    |                            |           |
| Plan 2002  | CHF 39.00   | CHF 99.00      | 41.13%              | 3.9 years  | 1.17%              | 1.61%                      | CHF 2.98  |
| Plan 2003  | CHF 39.00   | CHF 48.40      | 41.13%              | 4.9 years  | 1.16%              | 1.84%                      | CHF 10.92 |
|            |             |                |                     |            |                    |                            |           |

#### 14.4.4 Total expenses recognized

| CHF1.000                                                                        | 2007    | 2008  |
|---------------------------------------------------------------------------------|---------|-------|
|                                                                                 |         |       |
| Expenses arising from equity-settled plans (share options)                      | 644     | 1,261 |
| Expenses arising from cash-settled plans (SARs)                                 |         | _     |
| Total personnel expenses recognized with impact on operating profit             | 644     | 1,261 |
|                                                                                 |         |       |
| Effect of changes in the fair value of SARs with impact on the financial result | (1,031) | (626) |
|                                                                                 |         |       |
| Total (income)/expenses                                                         | (387)   | 635   |

The provision for cash-settled share-based payment transactions amounts to CHF 0.2 million at December 31, 2008 (2007: CHF o.8 million, see note 15).

#### 15 Provisions

Thereof current

Thereof non-current

| CHF1,000                     | Cash-settled share-based payment transactions (see note 14) | Restructuring | Warranties & returns | WEEE* | Legal cases | Other   | Total 2007 |
|------------------------------|-------------------------------------------------------------|---------------|----------------------|-------|-------------|---------|------------|
| Balance at January 1, 2007   | 2,184                                                       | 1,637         | 10,258               | 302   | 668         | 1,660   | 16,709     |
| Provisions made              |                                                             |               | 5,507                | 238   | _           | 3,440   | 9,185      |
| Provisions used              | (338)                                                       | (346)         | (4,098)              |       | _           | (763)   | (5,545)    |
| Provisions reversed          | (1,031)                                                     | _             | (2,244)              | _     | _           | (1,116) | (4,391)    |
| Unwind of discounts          |                                                             | 51            | _                    | _     | _           |         | 51         |
| Translation differences      |                                                             | 39            | (180)                | 3     | 10          | (61)    | (189)      |
| Balance at December 31, 2007 | 815                                                         | 1,381         | 9,243                | 543   | 678         | 3,160   | 15,820     |
| Thereof current              |                                                             | 338           | 9,243                |       | 480         | 2,670   | 12,731     |
| Thereof non-current          | 815                                                         | 1,043         |                      | 543   | 198         | 490     | 3,089      |
| CHF1,000                     | Cash-settled share-based payment transactions (see note 14) | Restructuring | Warranties & returns | WEEE* | Legal cases | Other   | Total 2008 |
| Balance at January 1, 2008   | 815                                                         | 1,381         | 9,243                | 543   | 678         | 3,160   | 15,820     |
| Provisions made              |                                                             |               | 5,975                | 171   | _           | 27      | 6,173      |
| Provisions used              | (9)                                                         | (335)         | (2,283)              | (18)  | (190)       | (67)    | (2,902)    |
| Provisions reversed          | (626)                                                       |               | (2,109)              |       | (220)       | (153)   | (3,108)    |
| Transfer                     |                                                             |               |                      | _     | _           | (47)    | (47)       |
| Unwind of discounts          |                                                             | 35            |                      |       | _           | _       | 35         |
| Translation differences      |                                                             | (117)         | (485)                | (72)  | (18)        | (87)    | (779)      |
| Balance at December 31, 2008 | 180                                                         | 964           | 10,341               | 624   | 250         | 2,833   | 15,192     |

304

660

180

10,341

The provisions for restructuring relate to the closing of the research and development sites in Munich (2008: CHF 1.0 million and 2007: CHF 1.4 million). The provision includes an amount of CHF 0.8 million (2007: CHF 1.2 million), which covers the noncancellable lease commitments concerning the factory building. The contract will expire in May 2011.

The provision for legal cases (2008: CHF 0.3 million and 2007: CHF 0.7 million) relates to several minor legal cases involving former customers and employees in different subsidiaries, for which the timing of settlement was uncertain at year-end.

At the end of 2008 the position 'other' contains a provision to cover purchase commitments on parts and material for discontinued products in the amount of CHF 0.9 million (2007: CHF 0.9 million) and a provision for an uncertain import duty position.

250

624

2,515

318

13,160

2,032

 $<sup>^*\,</sup>WEEE = waste\,electrical\,and\,electronic\,equipment\,(directive\,2002/96/EC)$ 

### 16 Financial risk management (IFRS 7)

#### 16.1 Introduction

The Group's activities expose it to a variety of financial risks: credit risk, market risk (including fair value interest rate risk and cash flow interest rate risk, currency risk) and liquidity risk. The Group's risk management focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk expo-

Financial risk management is carried out by a central treasury department (Group Treasury) under polices approved by the Board of Directors ('Treasury Policy'). Group Treasury identifies, evaluates and hedges financial risks in close cooperation with the Group's operating units. The 'Treasury Policy' provides principles for specific areas, such as credit risk, interest rate risk, foreign exchange risk, use of derivative financial instruments and investment of excess liquidity.

This note presents information about the Group's exposure to each of the risks arising from financial instruments and the Group's objectives, polices and processes for measuring and managing risk. Further quantitative disclosures are included throughout these consolidated financial statements.

#### 16.2 Credit risks

Credit risk is the risk of financial loss to the Group if a customer or counterparty to financial instruments fails to meet its contractual obligations and arises principally from cash and cash equivalents and trade accounts receivable.

All domestic and international bank relationships are selected by CFO and Group Treasury. Only banks and financial institutions that are ranked in the top class of the respective country are accepted.

The credit risk with trade accounts receivable is limited, as the Group has numerous clients located in various geographic regions. The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. For the purpose of risk control the customers are grouped as follows (risk groups): governmental organizations, listed public limited companies and other customers. Credit limits are established for each customer, which represents the maximum open amount without requiring payments in advance and letters of credit; these limits are reviewed regularly (credit check).

The maximum exposure to credit risk is represented by the carrying amount of each financial asset, including derivative financial instruments, in the balance sheet. There are no commitments that could increase this exposure to more than the carrying amounts except for the derivative financial instrument on own shares (418,023 physically settled European-style call options with a strike of CHF o.o1), that is part of the sale of treasury shares ('structured transaction with treasury shares') disclosed in note 19.3. Due to its character the equity instrument was recognized directly in equity. At year-end the Group was exposed to a credit risk in the amount of CHF 16.3 million in connection with the aforementioned instrument.

#### 16.3 Market risks

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and other prices will affect the Group's result or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

#### 16.3.1 Interest rate risks

At the reporting date the Group held the following interestbearing financial instruments: cash and cash equivalents, rent deposits and bank liabilities. All cash and cash equivalents mature or reprise in the short-term, no longer than three months.

Borrowings mainly bear interest at fixed rates. Cash and cash equivalents and borrowings issued at variable rates expose the Group to cash flow interest rate risk. For the interest rate profile of the Group's interest bearing financial liabilities refer to note 12.

The Group does not account for any fixed rate borrowings at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

The Group Treasury manages the interest rate risk in order to reduce the volatility of the financial result as a consequence of interest rate movements. For the decision whether new borrowings shall be arranged at variable or fixed interest rate, the Group Treasury focuses on an internal long-term benchmark interest rate and considers the amount of cash and cash equivalents held at variable interest rate. Currently the interest rate exposure is not hedged.

At December 31, 2008, if interest rates had been 50 basis points higher/lower with all other variables held constant, posttax profit for the year would have been CHF 0.3 million (2007: CHF 0.3 million) higher/lower, mainly as a result of cash positions held at variable rates.

### 16.3.2 Foreign currency risks

The Group incurs foreign currency risks on sales, purchases and borrowings denominated in a currency other than the functional currency of the respective subsidiaries. On a consolidated basis, the Group is also exposed to currency fluctuations between the Swiss franc (CHF) and the functional currencies of its subsidiaries. The two major currencies giving rise to currency risks are euros (EUR) and US dollars (USD).

The Group centralizes its foreign currency exposure in a few locations only. The hedging policy of the Group is to cover the foreign currency exposure to a certain percentage of the operating activities (forecasted sales and purchases). The Group uses forward exchange contracts, currency options and swaps to hedge its foreign currency risk on specific future foreign currency cash flows. These contracts have maturities of up to 12 months.

The Group does not hedge its net investment in foreign entities and the related foreign currency translation of local earnings.

The Group's exposure to foreign currency risk arising on financial instruments denominated in a currency different from the functional currency of the entity holding the instruments was as follows:

|                              |      | 200   | 7      |       |      | 20      | 08     |       |
|------------------------------|------|-------|--------|-------|------|---------|--------|-------|
| CHF1,000                     | CHF  | EUR   | USD    | Other | CHF  | EUR     | USD    | Other |
| Cash and cash equivalents    |      | 2,652 | 35,051 | 5,250 | _    | 14,096  | 5,787  | 4,543 |
| Trade accounts receivable *  | 2    | 2,095 | 696    | 2,344 | _    | 3,114   | 2,300  | 1,930 |
| Other accounts receivable*   |      | _     | _      | _     | _    | _       | _      | _     |
| Non-current financial assets |      | 9     | _      | 178   | _    | 9       |        | 171   |
| Current bank liabilities     |      | _     | _      | _     | _    | _       | _      | _     |
| Trade accounts payable       | (41) | (473) | (152)  | (29)  | (13) | (1,398) | (324)  | (5)   |
| Other accounts payable *     |      | _     | _      | _     | _    | _       | _      | _     |
| Accrued expenses             |      | _     | _      | (53)  | _    | (17)    | (25)   | (62)  |
| Bank loans                   |      |       | _      | _     |      |         |        | _     |
| Foreign currency forwards    |      | (63)  | 2,534  | 426   |      | 1,433   | 2,498  | 247   |
| Foreign currency options     |      |       | 242    |       | _    |         | 698    | _     |
| Balance at December 31       | (39) | 4,220 | 38,371 | 8,116 | (13) | 17,237  | 10,934 | 6,824 |

 $<sup>^* \, \</sup>mathsf{Excluding} \, \mathsf{receivables} \, \mathsf{and} \, \mathsf{payables} \, \mathsf{arising} \, \mathsf{from} \, \mathsf{POC}, \mathsf{VAT/other} \, \mathsf{non-income} \, \mathsf{taxes} \, \mathsf{and} \, \mathsf{social} \, \mathsf{security}$ 

At the end of December, if the CHF had moved against the USD and EUR with all other variables held constant, post-tax profit for the year would have been:

| CHF1,000                                   | 2007<br>higher/(lower) | 2008<br>higher/(lower) |
|--------------------------------------------|------------------------|------------------------|
| If CHF had weakened against EUR by 10%     | (1,556)                | (524)                  |
| If CHF had strengthened against EUR by 10% | 1,256                  | 22                     |
| If CHF had weakened against USD by 10%     | (1,450)                | (3'622)                |
| If CHF had strengthened against USD by 10% | 1,280                  | 2'686                  |

Foreign currency risks from financial instruments primarily relate to CHF/EUR and CHF/USD forwards and options.

The derivative financial instruments used as economic hedges of foreign currencies are summarized in the table below:

|                              | Fairvalue |          |        | Contract value           |                            |
|------------------------------|-----------|----------|--------|--------------------------|----------------------------|
| CHF1,000                     | Positive  | Negative | Total  | Due within               |                            |
|                              |           |          |        | Between<br>1 and 90 days | Between<br>91 and 360 days |
| Foreign currency forwards    |           |          |        |                          |                            |
| Sale EUR                     | 35        | (97)     | 21,450 | 990                      | 20,460                     |
| Sale USD                     | 2,579     | (45)     | 51,641 | 18,871                   | 32,770                     |
| Sale JPY                     | 370       | _        | 8,804  | _                        | 8,804                      |
| Sale other currencies        | 55        |          | 1,515  | 909                      | 606                        |
| Foreign currency options     |           |          |        |                          |                            |
| Sale USD                     | 242       |          | 7,910  | 1,130                    | 6,780                      |
| Balance at December 31, 2007 | 3,281     | (142)    | 91,320 | 21,900                   | 69,420                     |

|                              | Fair     | /alue    |        | Contractvalue            |                            |
|------------------------------|----------|----------|--------|--------------------------|----------------------------|
| CHF1,000                     | Positive | Negative | Total  | Duewi                    | thin                       |
|                              |          |          |        | Between<br>1 and 90 days | Between<br>91 and 360 days |
| Foreign currency forwards    |          |          |        |                          |                            |
| Sale EUR                     | 1,433    | _        | 20,115 | 2,980                    | 17,135                     |
| Sale USD                     | 2,864    | (365)    | 42,800 | 9,630                    | 33,170                     |
| Sale JPY                     | 247      |          | 2,360  |                          | 2,360                      |
| Foreign currency options     |          |          |        |                          |                            |
| Sale USD                     | 698      |          | 23,005 | 11,235                   | 11,770                     |
| Balance at December 31, 2008 | 5,242    | (365)    | 88,280 | 23,845                   | 64,435                     |

### 16.4 Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. Group Treasury manages the Group's liquidity to ensure sufficient liquidity to meet all liabilities when due, under both normal and stressed conditions, without facing unacceptable losses or risking damage to the Group's reputation.

It is the Group's target to have a cash reserve or committed credit line in the amount of 10% of its annual sales third budget centralized at Tecan Group Ltd. and Tecan Trading AG. Changes to this target are subject to the Board of Directors' approval. All cash in Tecan Group Ltd. and Tecan Trading AG, which does not count against such a cash reserve is considered as excess liquidity. Excess liquidity can be invested in instruments such as time deposits, government and corporate bonds, shares of publicly listed companies and capital protected instruments.

The following are the contractual maturities of financial liabilities, including interest payments:

| CHF1,000                             | Carrying<br>amount | Contractual cash<br>flows | Between<br>1 and 90 days | Between<br>91 and 360 days | Between<br>2 and 3 years | Over<br>3 years |
|--------------------------------------|--------------------|---------------------------|--------------------------|----------------------------|--------------------------|-----------------|
| Non-derivative financial liabilities |                    |                           |                          |                            |                          |                 |
| Current bank liabilities             | 37,540             | 37,888                    | 3,479                    | 34,409                     |                          | _               |
| Trade accounts payable               | 9,542              | 9,542                     | 9,445                    | 97                         |                          | _               |
| Other accounts payable*              | 125                | 125                       | 125                      | _                          |                          | _               |
| Accrued expenses                     | 33,393             | 33,393                    | 17,053                   | 16,340                     |                          | _               |
| Bank loans                           | 15,246             | 16,177                    | 93                       | 302                        | 15,452                   | 330             |
| Derivative financial liabilities     |                    |                           |                          |                            |                          |                 |
| Foreign currency forwards            | 142                |                           |                          |                            |                          |                 |
| Outflow                              |                    | 15,460                    | 990                      | 14,470                     |                          | _               |
| Inflow                               |                    | (15,187)                  | (985)                    | (14,202)                   | _                        | _               |
| Balance at December 31, 2007         | 95,988             | 97,398                    | 30,200                   | 51,416                     | 15,452                   | 330             |

| CHF1,000                             | Carrying amount | Contractual cash flows | Between<br>1 and 90 days | Between<br>91 and 360 days | Between<br>2 and 3 years | Over<br>3 years |
|--------------------------------------|-----------------|------------------------|--------------------------|----------------------------|--------------------------|-----------------|
| Non-derivative financial liabilities |                 |                        |                          |                            |                          |                 |
| Current bank liabilities             | 13,798          | 14,010                 | 5,880                    | 8,130                      | _                        | _               |
| Trade accounts payable               | 11,635          | 11,635                 | 11,635                   |                            | _                        | _               |
| Other accounts payable*              | _               | _                      |                          |                            | _                        | _               |
| Accrued expenses                     | 29,284          | 29,285                 | 17,345                   | 11,940                     | _                        | _               |
| Bank loans                           | 37,167          | 39,143                 | 322                      | 991                        | 37,830                   | _               |
| Derivative financial liabilities     |                 |                        |                          |                            |                          |                 |
| Foreign currency forwards            | 365             |                        |                          |                            |                          |                 |
| Outflow                              |                 | 11,770                 | 2,140                    | 9,630                      | _                        | _               |
| Inflow                               |                 | (11,292)               | (2,045)                  | (9,247)                    | _                        | _               |
| Balance at December 31, 2008         | 92,249          | 94,551                 | 35,277                   | 21,444                     | 37,830                   |                 |

 $<sup>^* \, \</sup>mathsf{Excluding} \, \mathsf{payables} \, \mathsf{arising} \, \mathsf{from} \, \mathsf{VAT/other} \, \mathsf{non\text{-}income} \, \mathsf{taxes} \, \mathsf{and} \, \mathsf{social} \, \mathsf{security}$ 

Unused lines of credit amounting to CHF 36.5 million were available to the Group at December 31, 2008 (2007: CHF 37.8 million).

### 16.5 Fair values

The carrying amounts less impairment allowance of trade and other accounts receivable and trade and other accounts payable are assumed to approximate their fair values due to their short-term nature.

At year-end the fair value of all bank loans amounted to CHF 46.3 million (2007: CHF 48.8 million) compared to a carrying amount of CHF 45.4 million (2007: CHF 49.5 million). The fair val-

ue is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

For derivatives the carrying amounts equal fair value. The fair value is determined by the respective issuing bank using market data as at the balance sheet date.

### 16.6 Carrying amounts of financial instruments by category

The following table shows the carrying amounts of financial instruments by category at the end of December:

| CHF1,000                                               | 2007    | 2008    |
|--------------------------------------------------------|---------|---------|
| Financial assets held for trading                      |         |         |
| Derivatives                                            | 3,281   | 5,241   |
|                                                        |         |         |
| Loans and receivables                                  |         |         |
| Cash and cash equivalents                              | 102,850 | 84,653  |
| Trade accounts receivable*                             | 81,696  | 88,052  |
| Other accounts receivable*                             | 2,899   | 2,610   |
| Non-current financial assets                           | 1,674   | 1,760   |
| Total                                                  | 189,119 | 177,075 |
|                                                        |         |         |
| Financial liabilities held for trading                 |         |         |
| Derivatives                                            | 142     | 365     |
|                                                        |         |         |
| Other financial liabilities measured at amortized cost |         |         |
| Bank liabilities and loans                             | 52,786  | 50,965  |
| Trade accounts payable                                 | 9,542   | 11,635  |
| Other accounts payable*                                | 125     | -       |
| Accrued expenses                                       | 33,393  | 29,284  |
| Total                                                  | 95,846  | 91,884  |

 $<sup>^* \, \</sup>mathsf{Excluding} \, \mathsf{receivables} \, \mathsf{and} \, \mathsf{payables} \, \mathsf{arising} \, \mathsf{from} \, \mathsf{POC}, \mathsf{VAT/other} \, \mathsf{non\text{-}income} \, \mathsf{taxes} \, \mathsf{and} \, \mathsf{social} \, \mathsf{security}$ 

### 17 Rental and lease commitments

The commitments arising from operating leases are largely rental payments for buildings.

Commitments under non-cancellable operating leases:

| CHF1,000                                     | 2007   | 2008   |
|----------------------------------------------|--------|--------|
| Due date                                     |        |        |
| 1 <sup>st</sup> year                         | 7,582  | 6,731  |
| 2 <sup>nd</sup> year<br>3 <sup>rd</sup> year | 6,611  | 5,782  |
| 3 <sup>rd</sup> year                         | 5,621  | 2,318  |
| 4 <sup>th</sup> year<br>5 <sup>th</sup> year | 2,206  | 1,708  |
| 5 <sup>th</sup> year                         | 1,698  | 3      |
| 6 <sup>th</sup> year or beyond               | _      | _      |
|                                              |        |        |
| Balance at December 31                       | 23,718 | 16,542 |

In financial year 2008, CHF 7.5 million have been recognized as expenses for leases in the consolidated income statement (2007: CHF 8.2 million). The Group did not enter into any finance lease contracts.

### 18 Contingent liabilities and encumbrance of assets

As of December 31, 2007 and 2008, the Group had no significant contingent liabilities to third parties, and none of the Group's assets were pledged, assigned or subject to retention of title, except for the following positions:

| CHF1,000                                                                            | 2007   | 2008   |
|-------------------------------------------------------------------------------------|--------|--------|
| Pledged assets                                                                      |        |        |
| Cash and cash equivalent (bank pooling arrangement)                                 | 40,310 | 6,423  |
| Shares of REMP AG, pledged to secure bank loans (amount of consolidated net assets) | 50,130 | 33,459 |

### 19 Shareholders' equity

The changes in shareholders' equity are disclosed in the 'consolidated statement of changes in shareholders' equity'.

### 19.1 Dividends paid

| CHF1,000                                                | 2007       | 2008       | 2009 (proposed) |
|---------------------------------------------------------|------------|------------|-----------------|
| Number of shares eligible for dividend                  | 11,502,742 | 11,113,372 |                 |
| Dividends paid (CHF/share)                              | 0.45       | 0.45       | 0.90            |
| Number of shares eligible for payout                    | 11,532,187 | 10,955,131 |                 |
| Payout in form of a nominal value reduction (CHF/share) | 0.45       | 0.45       | _               |

### 19.2 Movements in shares outstanding

| Number (each share has a nominal value of CHF 0.10)                              | Shares issued | Treasury shares | Shares outstanding |
|----------------------------------------------------------------------------------|---------------|-----------------|--------------------|
| Balance at January 1, 2007                                                       | 12,005,607    | (461,730)       | 11,543,877         |
| Issue of new shares from conditional share capital (employee participation plan) | 72,774        | _               | 72,774             |
| Purchase of treasury shares                                                      |               | (354,877)       | (354,877)          |
| Sale of treasury shares                                                          |               | 43,707          | 43,707             |
|                                                                                  |               |                 |                    |
| Balance at December 31, 2007                                                     | 12,078,381    | (772,900)       | 11,305,481         |
| Issue of new shares from conditional share capital (employee participation plan) | 4,439         |                 | 4,439              |
| Purchase of treasury shares                                                      |               | (969,198)       | (969,198)          |
| Balance at December 31, 2008                                                     | 12,082,820    | (1,742,098)     | 10,340,722         |

### 19.3 Sale of treasury shares in 2008 (structured transaction with treasury shares)

For tax reasons the Group disposed of positions in its treasury shares that were built up prior to 2003. The Group sold these shares by means of an off-exchange block trade transaction to Credit Suisse. In return the Group has received the right to get back the same number of shares on October 29, 2009, unless Credit Suisse exercises its right to keep the shares on October 29, 2009. In this case Credit Suisse will have to compensate the Group with CHF 80.85 per share. Technically, this transaction resulted in a cash inflow of kCHF 48 as per the date of the transaction and occurred in the form of sales and purchases of shares and two mutual call options. The details of the arrangement are as follows:

- The Group sold 418,023 treasury shares to Credit Suisse at CHF 53.90 per share. The shares are entitled to dividends.
- The Group purchased from Credit Suisse 418,023 physically settled European-style call options with a strike of CHF o.o1.
- Credit Suisse purchased from the Group 418,023 physically settled European-style call options with a strike of CHF 80.85.

For the purpose of the preparation of this consolidated financial statement the legal sale of the treasury shares and the exchange of derivatives on own shares is shown as one transaction since the individual transactions have no commercial substance of their own. In addition the long call does not meet the definition of a derivative financial instrument according to IAS 39.9. Therefore the sale is considered as not yet having taken place. This results in the treasury shares remaining unchanged which reflects the substance of the transaction.

#### 19.4 Conditional share capital reserved for the employee profit sharing program

| Number (each share has a nominal value of CHF 0.10) | 2007     | 2008    |
|-----------------------------------------------------|----------|---------|
| Balance at January 1                                | 994,393  | 921,619 |
| Employee share options exercised (see note 14)      | (72,774) | (4,439) |
|                                                     |          |         |
| Balance at December 31                              | 921,619  | 917,180 |
|                                                     |          |         |
| Employee share options outstanding (see note 14)    | 289,815  | 438,179 |

### 19.5 Conditional and authorized share capital for the purpose of future business development

| Number (each share has a nominal value of CHF 0.10)  | 2007      | 2008      |
|------------------------------------------------------|-----------|-----------|
| Conditional share capital                            | 1,800,000 | 1,800,000 |
| Authorized share capital, expiring on April 26, 2008 | 1,200,000 | _         |
| Authorized share capital, expiring on April 23, 2010 |           | 2,400,000 |

#### 19.6 Capital management

The Board's policy is to maintain a strong capital base in order to ensure investor, creditor and market confidence and to sustain future development of business. It is the Group's target to keep a minimum equity ratio of 30%, which limits the level of borrowings. Changes to this target are subject to the Board of Directors' approval. In addition all covenants relating to bank liabilities must be satisfied at any time.

The Board of Directors monitors both the earnings per share and the ability of the Group to undertake future business development. On May 13, 2008 the Group completed a share buyback program on the first trading line on the SIX Swiss Exchange. This program was initiated on January 9, 2007. During the course of the program a total 627,287 shares were repurchased.

As approved by the shareholders at the annual general meeting on April 23, 2008, the Group has started a new share buyback program on a second trading line on the SIX Swiss Exchange on May 16, 2008. These shares will be cancelled and the share capital reduced accordingly. The program is limited to a maximum of 10% of the share capital. Under this program 696,788 shares were repurchased at the end of 2008.

The level of dividend payments to shareholders shall be kept on a constant and ongoing level.

There were no changes in the Group's approach to capital management during the year.

### 20 Segment information

Intersegment transactions are conducted at arm's length. No significant non-cash expenses other than depreciation of property, plant and equipment and amortization of intangible assets were incurred.

### 20.1 Segment information by business segments

|                               | Components | & Detection | Liquid Handlin | ng & Robotics | Sample Ma | nagement | Corporate/co | onsolidation | Gro      | up       |
|-------------------------------|------------|-------------|----------------|---------------|-----------|----------|--------------|--------------|----------|----------|
| CHF1,000                      | 2007       | 2008        | 2007           | 2008          | 2007      | 2008     | 2007         | 2008         | 2007     | 2008     |
|                               |            |             |                |               |           |          |              |              |          |          |
| Sales to third parties        | 114,398    | 100,638     | 262,572        | 265,551       | 37,430    | 29,853   | _            |              | 414,400  | 396,042  |
| Intersegment sales            | 9,563      | 8,792       | 2,060          | 1,213         | 2,484     | 2,395    | (14,107)     | (12,400)     | _        | _        |
| Total sales                   | 123,961    | 109,430     | 264,632        | 266,764       | 39,914    | 32,248   | (14,107)     | (12,400)     | 414,400  | 396,042  |
|                               |            |             |                |               |           |          |              |              |          |          |
| Operating profit              | 11,587     | 12,321      | 56,884         | 60,974        | 146       | (34,235) | (8,318)      | (7,869)      | 60,299   | 31,191   |
|                               |            |             |                |               |           |          |              |              |          |          |
| Depreciation and              |            |             |                |               |           |          |              |              |          |          |
| amortization                  | (3,616)    | (2,964)     | (4,192)        | (5,072)       | (3,359)   | (3,183)  |              | _            | (11,167) | (11,219) |
| Impairment losses             |            | _           |                | _             |           | (28,879) |              | _            |          | (28,879) |
|                               |            |             |                |               |           |          |              |              |          |          |
| Purchase of property,         |            |             |                |               |           |          |              |              |          |          |
| plant and equipment           | 2,580      | 1,459       | 3,686          | 3,905         | 946       | 187      |              | _            | 7,212    | 5,551    |
| Purchase of intangible assets | 727        | 765         | 1,168          | 1,116         |           | 111      |              | _            | 1,895    | 1,992    |
|                               |            |             |                |               |           |          |              |              |          |          |
| Segment assets                | 46,286     | 44,618      | 117,573        | 118,753       | 77,629    | 48,242   | _            | _            | 241,488  | 211,613  |
| Unallocated assets            |            |             |                |               |           |          |              |              | 132,494  | 114,251  |
| Total assets                  |            |             |                |               |           |          |              |              | 373,982  | 325,864  |
|                               |            |             |                |               |           |          |              |              |          |          |
| Segment liabilities           | 18,615     | 16,606      | 45,402         | 45,999        | 14,459    | 18,895   |              | _            | 78,476   | 81,500   |
| Unallocated liabilities       |            |             |                |               |           |          |              |              | 90,862   | 85,178   |
| Total liabilities             |            |             |                |               |           |          |              |              | 169,338  | 166,678  |

### 20.2 Sales by regions (by location of customers)

|                        | Euro    | рре     | North A | merica  | As     | a      | Oth    | ers    | Tot     | al      |
|------------------------|---------|---------|---------|---------|--------|--------|--------|--------|---------|---------|
| CHF1,000               | 2007    | 2008    | 2007    | 2008    | 2007   | 2008   | 2007   | 2008   | 2007    | 2008    |
| Sales to third parties | 189,216 | 187,799 | 154,941 | 146,872 | 56,413 | 46,913 | 13,830 | 14,458 | 414,400 | 396,042 |

## 20.3 Segment information by location of assets

|                                           | Euro    | рре     | Ame    | rica   | As     | ia     | Corporate/co | onsolidation | Gro     | ир      |
|-------------------------------------------|---------|---------|--------|--------|--------|--------|--------------|--------------|---------|---------|
| CHF1,000                                  | 2007    | 2008    | 2007   | 2008   | 2007   | 2008   | 2007         | 2008         | 2007    | 2008    |
| Purchase of property, plant and equipment | 6,129   | 4,274   | 974    | 1,166  | 109    | 111    |              | _            | 7,212   | 5,551   |
| Purchase of intangible assets             | 1,895   | 1,992   |        | _      | _      | _      |              | _            | 1,895   | 1,992   |
|                                           |         |         |        |        |        |        |              |              |         |         |
| Segment assets                            | 234,222 | 204,179 | 62,461 | 64,363 | 10,674 | 12,082 | (60,397)     | (62,708)     | 246,960 | 217,916 |
| Unallocated assets                        |         |         |        |        |        |        |              |              | 127,022 | 107,948 |
| Total assets                              |         |         |        |        |        |        |              |              | 373,982 | 325,864 |

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### 21 Operating expenses by nature

| CHF1,000                                      | 2007    | 2008    |
|-----------------------------------------------|---------|---------|
| Material costs                                | 127,981 | 113,490 |
| Personnel expenses                            | 138,619 | 131,990 |
| Depreciation of property, plant and equipment | 6,574   | 7,649   |
| Amortization of intangible assets             | 4,593   | 3,570   |
| Impairment losses on intangible assets        | _       | 28,879  |
| Other operating income and expenses (net)     | 76,334  | 79,273  |
|                                               |         |         |
| Total operating expenses                      | 354,101 | 364,851 |

# 22 Research and development

| CHF1,000                                                                   | 2007    | 2008   |
|----------------------------------------------------------------------------|---------|--------|
| External project costs                                                     | 12,132  | 12,377 |
| Internal costs                                                             | 27,748  | 26,718 |
| Amortization of intangible assets related to research and development      | 1,189   | 1,188  |
| Impairment losses on intangible assets related to research and development |         | 1,586  |
|                                                                            |         |        |
| Total research and development (gross, according to income statement)      | 41,069  | 41,869 |
|                                                                            |         |        |
| Government research subsidies                                              | (1,174) | (818)  |
|                                                                            |         |        |
| Total research and development (net)                                       | 39,895  | 41,051 |

Costs for research and the development of new products (gross) amounted to 10.6 % of sales (2007: 9.9 %).

### 23 Other operating income

| Total other operating income            | 1,159 | 817  |
|-----------------------------------------|-------|------|
|                                         |       |      |
| Other operating expense (miscellaneous) | (31)  | (11) |
| Other operating income (miscellaneous)  | 16    | 10   |
| Government research subsidies           | 1,174 | 818  |
| CHF1,000                                | 2007  | 2008 |

### 24 Financial result

| CHF1,000                                                         | 2007    | 2008    |
|------------------------------------------------------------------|---------|---------|
| Interest income                                                  | 2,769   | 1,846   |
| Fair value adjustments on cash-settled share-based payment plans | 1,031   | 626     |
| Finance income                                                   | 3,800   | 2,472   |
|                                                                  |         |         |
| Interest expenses                                                | (1,304) | (1,447) |
| Other                                                            | (79)    | (55)    |
| Finance cost                                                     | (1,383) | (1,502) |
|                                                                  |         |         |
| Result from derivatives                                          | 3,084   | 7,093   |
| Other foreign exchange losses (net)                              | (2,915) | (6,762) |
| Foreign exchange gains                                           | 169     | 331     |
|                                                                  |         |         |
| Total financial result                                           | 2,586   | 1,301   |

### 25 Income taxes

| CHF1,000             | 2007   | 2008    |
|----------------------|--------|---------|
| Current income taxes | 10,733 | 9,417   |
| Deferred taxes       | (227)  | (2,548) |
|                      |        |         |
| Total income taxes   | 10,506 | 6,869   |

The income tax expense can be analyzed as follows:

| CHF1,000                                                                               | 2007    | 2008    |
|----------------------------------------------------------------------------------------|---------|---------|
| Profit before taxes                                                                    | 62,885  | 32,492  |
|                                                                                        |         |         |
| Tax expense based on the Group's expected weighted average rate of 21.2% (2007: 22.6%) | 14,188  | 6,896   |
|                                                                                        |         |         |
| Impairment goodwill                                                                    | _       | 1,115   |
| Other non-deductible expenses and additional taxable income                            | 561     | 2,812   |
| Tax-free income and tax reductions                                                     | (4,341) | (4,810) |
| Change in recognition of tax losses                                                    | (453)   | (52)    |
| Unrecoverable withholding tax                                                          | 45      | 574     |
| (Over)/underprovided in prior years                                                    | (338)   | 263     |
| Effect of tax rate change on opening deferred taxes                                    | 844     | 71      |
|                                                                                        |         |         |
| Tax expense reported                                                                   | 10,506  | 6,869   |

The expected tax rate of the Group is the weighted average tax rate obtained by applying the currently effective rate for each individual jurisdiction to its respective profit before taxes. As a

result of income tax reductions in some European countries and changes in the country mix of the profit before taxes the Group's expected tax rate for 2008 was reduced to 21.2%.

Deferred tax assets and liabilities are attributable to the following:

| CHF1,000                                                         | 2007    | Change 2008 | 2008    |
|------------------------------------------------------------------|---------|-------------|---------|
| Receivables                                                      | 1,586   | (481)       | 1,105   |
| Inventories                                                      | 4,308   | (1,207)     | 3,101   |
| Property, plant and equipment                                    | 365     | (174)       | 191     |
| Intangible assets                                                | (6,183) | 3,965       | (2,218) |
| Liabilities and accrued expenses                                 | 2,609   | 1,332       | 3,941   |
| Provisions                                                       | 2,543   | (150)       | 2,393   |
| Other                                                            | (1,422) | (2,592)     | (4,014) |
| Total net deferred tax assets arising from temporary differences | 3,806   | 693         | 4,499   |
| Deferred taxes provided on                                       |         |             |         |
| expected dividends from subsidiaries                             | (505)   | (574)       | (1,079) |
| – potential tax benefits from tax loss carry-forwards            | 2,386   | (310)       | 2,076   |
| Total net deferred tax assets                                    | 5,687   | (191)       | 5,496   |
| Deferred taxes recognized in income statement                    | 227     |             | 2,548   |
| Deferred taxes recognized directly in equity                     | 36      |             | (2,279) |
| Translation differences                                          | (520)   |             | (460)   |
| Total change compared with previous year                         | (257)   |             | (191)   |

At year-end, temporary differences on inventories primarily related to income on intra-group sales eliminated for consolidation purposes. Deferred taxes recognized directly in equity relate to transactions in treasury shares and derivatives on own shares.

### Tax loss carry-forwards:

|                                              | Gross value of tax loss carry | forwards not capitalized | Potential tax benefits |       |  |
|----------------------------------------------|-------------------------------|--------------------------|------------------------|-------|--|
| CHF1,000                                     | 2007                          | 2008                     | 2007                   | 2008  |  |
| Expiring in                                  |                               |                          |                        |       |  |
| 6 <sup>th</sup> year or beyond               |                               |                          | _                      | 273   |  |
| Unlimited                                    |                               |                          | 2,386                  | 1,803 |  |
|                                              |                               |                          |                        |       |  |
| Total tax loss carry-forward capitalized     |                               |                          | 2,386                  | 2,076 |  |
|                                              |                               |                          |                        |       |  |
| Expiring in                                  |                               |                          |                        |       |  |
| Unlimited                                    | 1,559                         | 1,261                    | 520                    | 420   |  |
|                                              |                               |                          |                        |       |  |
| Total tax loss carry-forward not capitalized | 1,559                         | 1,261                    | 520                    | 420   |  |
|                                              |                               |                          |                        |       |  |
| Total tax loss carry-forward                 |                               |                          | 2,906                  | 2,496 |  |

On December 16, 2008 the Group received a tax assessment proposal for one of its subsidiaries that is subject to an ongoing tax audit. Based on this proposal the Group would have to  $write-off capitalized \, tax \, losses \, in \, the \, amount \, of \, CHF \, 1.8 \, million$ and to recognize an additional tax provision in the amount of CHF 0.5 million due to the challenged use of tax losses in the past. Since the Group is convinced that the position taken by the tax authorities is unjustified, no adjustments have been made to recognized tax assets and liabilities.

Deferred taxes are included in the balance sheet as follows:

| CHF1,000                 | 2007    | 2008    |
|--------------------------|---------|---------|
| Deferred tax assets      | 14,059  | 12,841  |
| Deferred tax liabilities | (8,372) | (7,345) |
|                          |         |         |
| Total (net)              | 5,687   | 5,496   |

### 26 Related parties

The Group has a related party relationship with its subsidiaries and with key management personnel (members of the Board of Directors and the Executive Committee).

The total compensation paid to the key management personnel was:

| CHF1,000                     | 2007  | 2008  |
|------------------------------|-------|-------|
| Short-term employee benefits | 5,646 | 5,429 |
| Post-employment benefits     | 472   | 516   |
| Other long-term benefits *   | 28    | 347   |
| Termination benefits         | _     | _     |
| Share-based payment          | 287   | 560   |
|                              |       |       |
| Total compensation           | 6,433 | 6,852 |

 $<sup>^{*}</sup>$  Long-term retention bonus accrued. Payment will be made in 2010 and 2011 respectively.

In 2007 the members of management were offered the possibility to purchase American-type call options on Tecan shares (exercise price: CHF 69.00; option life: 7 years) issued by a bank at market rates. On December 5, 2007 a total of 58,276 share options were sold to the members of the Board of Directors (13,449), to the members of the Executive Committee (41,378) and to other employees (3,449). The number purchased by each individual was restricted. At the same time the members of the Executive Committee who participated in this transaction received advance facilities from Tecan Group Ltd. to finance the purchase of these share options. The advance facilities in the form of interest-free and unsecured loans are part of a long-term bonus scheme to mature in 2010 and are limited to two-thirds of the purchase price of the share options. One third was

paid privately by the members of the Executive Committee. At December 31, 2008 these advance facilities amounted to CHF 0.8 Mio.

No options were bought by the members of the management in 2008 under this program.

For further details concerning compensation, ownership of shares and options and loans granted please refer to notes 13 and 14 of the statutory financial statements of Tecan Group Ltd., the ultimate parent company. The information reported in this note and the information provided in the notes of the statutory financial statements may differ due to different recognition and valuation principles.

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### 27 Earnings per share

The earnings per share are based on the consolidated profit of the Group and the average number of shares outstanding, excluding treasury shares.

|                                                                      | 2007       | 2008       |
|----------------------------------------------------------------------|------------|------------|
| Number of shares issued                                              | 12,078,381 | 12,082,820 |
|                                                                      |            |            |
| Number of treasury shares                                            | 772,900    | 1,742,098  |
|                                                                      |            |            |
| Average number of shares outstanding (see note 19)                   | 11,529,275 | 10,925,322 |
|                                                                      |            |            |
| Basic earnings per share (CHF/share)                                 | 4.54       | 2.35       |
|                                                                      |            |            |
| Average number of shares under option total                          | 338,098    | 442,824    |
|                                                                      |            |            |
| Average number of shares under option dilutive                       | 243,680    | 232,304    |
| Average exercise price                                               | 59.3       | 42.5       |
|                                                                      |            |            |
| Number of shares that would have been issued at average market price |            |            |
| for the year of CHF 58.46 (2007: CHF 78.72)                          | 183,567    | 168,874    |
|                                                                      |            |            |
| Adjustment for dilutive share options                                | 60,113     | 63,430     |
|                                                                      |            |            |
| Average number of shares outstanding after dilution                  | 11,589,388 | 10,988,752 |
|                                                                      |            |            |
| Diluted earnings per share (CHF/share)                               | 4.52       | 2.33       |

### 28 Subsequent events

No events have occurred subsequent to the balance sheet date which would require adjustments to or disclosures in these consolidated financial statements.

#### 29 Group risk management (disclosure according to Swiss law)

#### 29.1 Introduction

Group risk management is a systematic assessment that addresses all kind of risks posing a potential threat to the business activities of the Group. It is the umbrella process for all other risk management activities throughout the Group. The risk assessment process is coordinated by the CFO, however, the ultimate responsibility is with the Board of Directors.

#### 29.2 Risk assessment cycle

#### 29.2.1 Initiation of risk assessment

The Group risk assessment cycle takes place every two years unless otherwise mandated by the Board of Directors or by a triggering event. A review during the intermediate year assesses need for action.

In a first step the Board of Directors determines the risk acceptance and appoints the risk assessment team. The risk acceptance defines which combinations of risk characteristics (probability and severity of damage) are acceptable and which are not acceptable for the Group. This definition is the basis for the risk classification (see below). The risk assessment team includes representatives from various functions and disciplines such as Finance, Quality & Regulatory, Advisory & Support, Operations and Internal Audit.

The risk assessment team follows the process that is presented below:



#### 29.2.2 Risk identification

The risk assessment team conducts annual workshops to identify potential risks in the following categories:

- Hazard risk
- Financial risk
- Operational risk
- Strategic risk

Furthermore the risk assessment team considers the results of all other risk management activities within the Group:

- Product related risk management
- IT risk management
- Business risk management for significant business units and market units
- Strategy
- Mid-term plan
- Budget

#### 29.2.3 Risk estimation and evaluation

Each of the identified risks is estimated and evaluated and finally classified to the following risk categories:

- Acceptable risk: No further risk reduction actions required.
- Elevated risk: Further risk reduction actions recommended.
   Requires justification and approval by CFO if no further measures are taken.
- Not acceptable risk: Further risk reduction actions strongly recommended. Requires justification and approval by the Board of Directors if no further measures are taken.

#### 29.2.4 Risk reduction, risk report and approval

For the risks that are elevated or not acceptable risk reduction measures have to be investigated and implemented unless the risks are explicitly accepted by the risk assessment team.

As a result the risk assessment team prepares a risk summary report containing all significant risks and measures taken. The final status of the risk assessment is reported to the Executive Management. The Board of Directors finalizes the risk assessment cycle with its approval. Risks remaining unacceptable must be approved each individually.

### 29.2.5 Risk control

Risk management is a dynamic process and forms a part of all planning and other activities of the Group. Within the process of ongoing risk control, members of the risk assessment team continuously collect information about risk factors and risk related information. If any new potential elevated or not acceptable risk arises, it would be brought immediately to the attention of the CFO.

#### 29.3 Board approval 2008

In its first risk summary report the risk assessment team presented the risks identified during the risk assessment process. The report was approved by the Board of Directors on October 10, 2008. Risk reduction measures have been implemented to mitigate the not acceptable risks in 2009.

# Report of the Statutory Auditor on the Consolidated Financial Statements to the General Meeting of Tecan Group Ltd., Männedorf

As statutory auditor, we have audited the accompanying consolidated financial statements of Tecan Group Ltd., presented on pages 39 to 77 for the year ending December 31, 2008.

#### Board of Directors' Responsibility

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS and the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law, Swiss Auditing Standards and International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements for the year ending December 31, 2008 give a true and fair view of the financial position, the results of operations and the cash flows in accordance with IFRS and comply with Swiss law.

#### **Report on Other Legal Requirements**

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (Article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with Article 728a Paragraph 1 Item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

KPMG AG

Lukas Marty Licensed Audit Expert Auditor in Charge

1. 11sty

Zurich, March 3, 2009

Stefan Dürmüller Licensed Audit Expert

# Balance sheet of Tecan Group Ltd. at December 31

### **Assets**

| CHF1,000                                     | Notes | 2007    | 2008    |
|----------------------------------------------|-------|---------|---------|
| Cash and cash equivalents                    |       | 7,279   | 5,086   |
| Current loans to Group companies             |       | 18,495  | 447     |
| Other accounts receivable to third parties   |       | 1,199   | 605     |
| Other accounts receivable to Group companies |       | 9,350   | 6,510   |
| Prepaid expenses                             |       | 379     | 145     |
| Current assets                               |       | 36,702  | 12,793  |
| Investments in subsidiaries                  | 2     | 151,048 | 151,557 |
| Non-current loans                            | 3     | 18,904  | 17,539  |
| Treasury shares                              | 4     | 41,697  | 51,639  |
| Derivatives on own shares                    | 4     | _       | 16,303  |
| Property, plant and equipment                |       | 1,149   | 323     |
| Intangible assets                            |       | 3,784   | -       |
| Non-current assets                           |       | 216,582 | 237,361 |
| Assets                                       |       | 253,284 | 250,154 |

# Liabilities and equity

| CHF1,000                              | Notes | 2007    | 2008    |
|---------------------------------------|-------|---------|---------|
| Current bank liabilities              |       | 34,000  | 9,904   |
| Other liabilities to third parties    |       | 1,308   | 2,543   |
| Other liabilities to Group companies  |       | 688     | 407     |
| Provision for general business risks  | 5     | _       | 30,000  |
| Other current provisions              |       | 250     | 250     |
| Currenttax liabilities                |       | 717     | _       |
| Accrued expenses                      |       | 5,757   | 4,232   |
|                                       |       |         |         |
| Current liabilities                   |       | 42,720  | 47,336  |
|                                       |       |         |         |
| Bank loans                            |       | 14,000  | 36,000  |
| Non-current loan from Group companies |       | 8,000   | 2,100   |
| Non-current provisions                |       | 19      | -       |
|                                       |       |         |         |
| Non-current liabilities               |       | 22,019  | 38,100  |
|                                       |       |         |         |
| Share capital Share capital           |       | 6,643   | 1,208   |
| Legal reserves                        |       | 61,641  | 124,236 |
| Retained earnings                     |       | 120,261 | 39,274  |
|                                       |       |         |         |
| Shareholders, equity                  | 6     | 188,545 | 164,718 |
|                                       |       |         |         |
| Liabilities and equity                |       | 253,284 | 250,154 |

# Income statement of Tecan Group Ltd.

| CHF1,000                                       | Notes | 2007     | 2008     |
|------------------------------------------------|-------|----------|----------|
| Management fees from Group companies           |       | 27,201   | 15,087   |
| Otherincome                                    |       | 989      | 1,821    |
| Dividend income from Group companies           |       | 10,436   | 43,368   |
| Interest income from third parties             |       | 2,052    | 1,120    |
| Interest income from Group companies           |       | 2,288    | 1,823    |
| Other financial income                         |       | 12,263   | 7,476    |
| Income                                         |       | 55,229   | 70,695   |
| Personnel expenses                             |       | (11,244) | (7,156)  |
| Depreciation of property, plant and equipment  |       | (576)    | (113)    |
| Amortization of intangible assets              |       | (2,295)  | _        |
| Change in provision for general business risks | 5     |          | (30,000) |
| Other expenses                                 |       | (12,927) | (8,167)  |
| Interest expenses to third parties             |       | (2,797)  | (2,166)  |
| Interest expenses to Group companies           |       | (19)     | (196)    |
| Other financial expenses                       |       | (11,512) | (37,076) |
| Expenses                                       |       | (41,370) | (84,874) |
| Profit/(loss) before taxes                     |       | 13,859   | (14,179) |
| Income taxes                                   |       | (435)    | 6        |
| Net profit/(loss)                              |       | 13,424   | (14,173) |

### Notes to the financial statements of Tecan Group Ltd.

#### 1 Reporting basis

The Tecan Group Ltd. financial statements are prepared in compliance with the Swiss Code of Obligations. They are a supplement to the consolidated financial statements (pages 39 through 77) prepared according to International Financial Reporting Standards (IFRS). While the consolidated financial statements reflect the economic situation of the Group as a whole, the in-

formation contained in the Tecan Group Ltd. financial statements (pages 79 through 89) relates to the ultimate parent company alone. The retained earnings reported in these financial statements provide the basis for the decision regarding the distribution of earnings to be made during the annual general meeting of shareholders.

#### 2 Investments in subsidiaries

### 2.1 Overview (direct and indirect)

| Company                                 | Domicile                  | Currency | Share capital<br>(LC 1,000) | Activities |
|-----------------------------------------|---------------------------|----------|-----------------------------|------------|
| Tecan Schweiz AG                        | Männedorf/Zurich (CH)     | CHF      | 5,000                       | R/P        |
| Tecan Trading AG                        | Männedorf/Zurich (CH)     | CHF      | 300                         | S/D        |
| Tecan Sales Switzerland AG              | Männedorf/Zurich (CH)     | CHF      | 250                         | D          |
| REMPAG                                  | Oberdiessbach/Bern (CH)   | CHF      | 4,000                       | R/P/D      |
| Tecan Austria GmbH                      | Grödig/Salzburg (AT)      | EUR      | 1,460                       | R/P        |
| Tecan Sales Austria GmbH                | Grödig/Salzburg (AT)      | EUR      | 35                          | D          |
| Tecan Sales International GmbH          | Grödig/Salzburg (AT)      | EUR      | 35                          | D          |
| Tecan Landesholding GmbH                | Crailsheim/Stuttgart (DE) | EUR      | 25                          | S          |
| – Tecan Deutschland GmbH                | Crailsheim/Stuttgart (DE) | EUR      | 51                          | D          |
| – Tecan Software Competence Center GmbH | Mainz-Kastel (DE)         | EUR      | 103                         | R          |
| Tecan Benelux B.V.B.A.                  | Mechelen (BE)             | EUR      | 137                         | D          |
| Tecan France S.A.S.                     | Lyon (FR)                 | EUR      | 2,760                       | D          |
| Tecan Iberica Instrumentacion S.L.      | Barcelona (ES)            | EUR      | 30                          | D          |
| Tecan Italia S.r.l.                     | Milano (IT)               | EUR      | 77                          | D          |
| Tecan UK Ltd.                           | Reading (GB)              | GBP      | 500                         | D          |
| Tecan Nordic AB                         | Mölndal/Gothenburg (SE)   | SEK      | 100                         | D          |
| Tecan US Group, Inc.                    | Raleigh-Durham, NC (US)   | USD      | 1,500                       | S          |
| - Tecan US, Inc.                        | Raleigh-Durham, NC (US)   | USD      | 400                         | D          |
| – Tecan Systems, Inc.                   | San Jose, CA (US)         | USD      | 26                          | R/P        |
| Tecan Asia (Pte.) Ltd.                  | Singapore (SG)            | SGD      | 800                         | D          |
| Tecan (Shanghai) Trading Co., Ltd.      | Shanghai (CN)             | CNY      | 3,417                       | D          |
| Tecan Japan Co., Ltd.                   | Tokyo (JP)                | JPY      | 125,000                     | D          |
|                                         |                           |          |                             |            |

S = services, holding functions

All subsidiaries were 100% owned as of December 31, 2007 and 2008.

### 2.2 Change in investments

At the beginning of 2007, the former subsidiaries of REMP AG in Germany and U.S.A. were merged with their corresponding local Tecan subsidiaries (Tecan Deutschland GmbH and Tecan US, Inc.). Furthermore, the net assets of REMP's branch office in

Tokyo, included in REMP Nippon AG, were sold to Tecan Japan Co., Ltd. Finally, the subsidiary REMP Nippon AG was absorbed by its parent REMP AG.

Tecan (Shanghai) Trading Co., Ltd. was founded in 2008. The new offices in Shanghai were opened at the end of October 2008.

R = research and development

P = production

D = distribution

#### Non-current loans

| CHF1,000                                          | 2007   | 2008   |
|---------------------------------------------------|--------|--------|
| Non-current loans to Group companies              | 16,517 | 15,182 |
| Non-current loans to Group companies subordinated | 1,520  | 1,490  |
| Loans to employees (see note 13.4)                | 867    | 867    |
|                                                   |        |        |
| Balance at December 31                            | 18,904 | 17,539 |

### 4 Treasury shares and derivatives on own shares

#### 4.1 Treasury shares

| CHF1,000                                            | 2007     | 2008      |
|-----------------------------------------------------|----------|-----------|
| Treasury shares                                     | 41,697   | 81,995    |
| Allowance                                           | _        | (30,356)  |
|                                                     |          |           |
| Balance at December 31                              | 41,697   | 51,639    |
|                                                     |          |           |
| No. 1 ( ) I de la company                           |          |           |
| Number (each share has a nominal value of CHF 0.10) | 2007     | 2008      |
| Balance at January 1                                | 461,730  | 772,900   |
| Purchase of treasury shares                         | 354,877  | 969,198   |
| Sale of treasury shares                             | (43,707) | (418,023) |
|                                                     |          |           |
| Balance at December 31                              | 772,900  | 1,324,075 |
|                                                     |          |           |
| Average price of shares purchased, CHF              | 75.07    | 57.11     |
| Average price of shares sold, CHF                   | 69.00    | 36.01     |
|                                                     |          |           |

For tax reasons the Group disposed of positions in its treasury shares that were built up prior to 2003. The Group sold 418,023 shares by means of an off-exchange block trade transaction to Credit Suisse. In return the Group has received the right to get back the same number of shares on October 29, 2009, unless Credit Suisse exercises its right to keep the shares on

October 29, 2009. In this case Credit Suisse will have to compensate the Group with CHF 80.85 per share. Technically, this transaction resulted in a cash inflow of kCHF 48 as per the date of the transaction and occurred in the form of sales and purchases of shares and two mutual call options (see note 4.2).

### 4.2 Derivatives on own shares

| CHF1,000                                                                            | 2007 | 2008    |
|-------------------------------------------------------------------------------------|------|---------|
| Purchased call option on own shares                                                 |      |         |
| (418,023 physically settled European-style call options with a strike of CHF 0.01)  | _    | 22,422  |
| Written call option on own shares                                                   |      |         |
| (418,023 physically settled European-style call options with a strike of CHF 80.85) | _    | (125)   |
| Allowance                                                                           | _    | (5,994) |
|                                                                                     |      |         |
| Balance at December 31                                                              |      | 16,303  |

Based on the substance of the transaction the two derivatives on own shares are considered as one transaction and valued at the lower of purchase price or fair value of the underlying share.

### 5 Provision for general business risks

A provision for general business risks relating to investments in subsidiaries and loans to subsidiaries has been established.

### 6 Shareholders' equity

### 6.1 Changes in shareholders' equity

|                                                           |               | Legalre         | serves                                         |                      |                                  |
|-----------------------------------------------------------|---------------|-----------------|------------------------------------------------|----------------------|----------------------------------|
| CHF1,000                                                  | Share capital | General reserve | Reserve for<br>treasury shares<br>(see note 4) | Retained<br>earnings | Total<br>shareholders'<br>equity |
| Shareholders' equity at January 1, 2007                   | 12,006        | 19,944          | 16,619                                         | 130,676              | 179,245                          |
| Net profit                                                |               |                 |                                                | 13,424               | 13,424                           |
| Dividends paid                                            | _             | _               | _                                              | (5,176)              | (5,176)                          |
| Capital decrease in form of reduction of nominal value    | (5,434)       | _               |                                                | 244                  | (5,190)                          |
| New shares issued upon exercise of employee stock options | 71            | _               |                                                | 6,171                | 6,242                            |
| Change in reserve for treasury shares                     |               |                 | 25,078                                         | (25,078)             | _                                |
| Shareholders' equity at December 31, 2007                 | 6,643         | 19,944          | 41,697                                         | 120,261              | 188,545                          |
| Netloss                                                   |               |                 |                                                | (14,173)             | (14,173)                         |
| Dividends paid                                            | _             |                 |                                                | (5,001)              | (5,001)                          |
| Capital decrease in form of reduction of nominal value    | (5,437)       |                 | _                                              | 507                  | (4,930)                          |
| New shares issued upon exercise of employee stock options | 2             | _               | _                                              | 275                  | 277                              |
| Change in reserve for treasury shares                     |               |                 | 62,595                                         | (62,595)             | -                                |
| Shareholders' equity at December 31, 2008                 | 1,208         | 19,944          | 104,292                                        | 39,274               | 164,718                          |

The Company's share capital is CHF 1,208,282, consisting of 12,082,820 registered shares with a nominal value of CHF 0.10 each (2006: share capital of 6,643,110 consisting of 12,078,381

registered shares with a nominal value of CHF 0.55 each). In 2008 the annual general meeting of shareholders approved a payout of CHF 0.45 in the form of a reduction of the nominal value of each share from CHF 0.55 to CHF 0.10.

### 6.2 Conditional and authorized share capital

In 1997 a conditional share capital of CHF 1,300,000 reserved for an employee profit sharing program was adopted. The conditional share capital consists of 1,300,000 registered shares with a nominal value of CHF 1.00 each. Since 1999, based on this conditional capital, several employee stock option plans have been introduced. At December 31, 2008, the conditional share capital amounted to CHF 91,718 consisting of 917,180 registered shares with a nominal value of 0.10 each (2007: CHF 506,890 consisting of 921,619 registered shares with a nominal value of CHF 0.55

each) and 438,179 options not yet exercised were outstanding in connection with the employee stock option plans (2007: 289,815 options).

On April 26, 2006 and on April 23, 2008 the annual general meeting of shareholders approved the creation of additional conditional and authorized share capital for the purpose of future business development.

|                                                                       | 2007      | 2008      |
|-----------------------------------------------------------------------|-----------|-----------|
| Nominal value in CHF / share                                          | 0.55      | 0.10      |
|                                                                       |           |           |
| Conditional share capital                                             |           |           |
| Reserved for employee stock option plans                              |           |           |
| Number                                                                | 921,619   | 917,180   |
| CHF                                                                   | 506,890   | 91,718    |
| Reserved for future business development                              |           |           |
| Number                                                                | 1,800,000 | 1,800,000 |
| CHF                                                                   | 990,000   | 180,000   |
|                                                                       |           |           |
| Authorized share capital                                              |           |           |
| Reserved for future business development (expiring on April 23, 2010) |           |           |
| Number                                                                | 1,200,000 | 2,400,000 |
| CHF                                                                   | 660,000   | 240,000   |

### 6.3 Important shareholders

The Company has knowledge of the following important shareholders with shareholdings in excess of 3% of the issued share capital at December 31:

|                                                     | 2007    | 2008    |
|-----------------------------------------------------|---------|---------|
| Chase Nominees Ltd., London (GB)                    | 11.7%   | 12.8%   |
| Tecan Group Ltd., Männedorf (CH)                    | 6.4%    | 11.0%   |
| Long positions (call options)                       |         | 3.5 %   |
| Short positions (call options)                      | _       | -3.5%   |
| Fidelity Management & Research Company, Boston (US) | 11.2%   | 11.2%   |
| BB Medtech AG, Schaffhausen (CH)                    | 10.0 %  | 10.0%   |
| UBS Fund Management (Switzerland) AG, Basel (CH)    | 5.3 %   | 5.3 %   |
| TIAA-CREF Investment Management LLCC, New York (US) | 4.9 %   | 4.9%    |
| Credit Suisse Group, Zurich (CH)                    | < 3.0 % | 0.6%    |
| Long positions (call options)                       |         | 3.5 %   |
| Short positions (call options)                      | _       | -3.9%   |
| FIL Fidelity International Ltd., Hamilton (BM)      | 3.8 %   | 3.8%    |
| The Capital Group Companies, Inc., Los Angeles (US) | < 3.0 % | 3.0%    |
| Oppenheimer Funds Inc., New York (US)               | 4.6 %   | < 3.0 % |

### 7 Guarantees in favor of third parties

The total amount of guarantees in favor of its subsidiaries was CHF 47.9 million at December 31, 2008 (2007 CHF 47.8 million). In addition an unlimited guarantee in favor of the German subsidiary (Tecan Deutschland GmbH) in the context of an unused line of credit (CHF 3.7 million) was outstanding.

#### 8 Pledged assets

At December 31 the following assets were pledged, assigned for the securing of own liabilities, or subject to retention of title:

| CHF1,000                                             | 2007   | 2008   |
|------------------------------------------------------|--------|--------|
| Pledged assets                                       |        |        |
| Cash and cash equivalents (bank pooling arrangement) | 6,912  | 4,768  |
| Participation REMP AG                                | 98,995 | 98,995 |

### 9 Liabilities from leasing contracts not included in the balance sheet

The total amount of liabilities from leasing contracts not included in the balance sheet was CHF o.o million at December 31, 2008 (2007: CHF o.1 million).

#### 10 Fire insurance value of property, plant and equipment

The insured value of property, plant and equipment in the event of fire was CHF 1.5 million (2007: CHF 1.5 million).

### 11 Liabilities to pension funds

At December 31, 2008 as in the prior year, no liabilities to pension funds existed.

### 12 Disclosures concerning the conduction of a risk assessment

See note 29 of the consolidated financial statements.

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### Compensation and loans granted to members of the Board of Directors and Executive Committee

### 13.1 Compensation to the Board of Directors

| CHF1,000                           | Year | Fixed fee | Committee<br>fee | Fixed<br>salary | Total cash<br>compen-<br>sation | Social<br>benefits <sup>1</sup> | Options<br>granted<br>(number) <sup>2</sup> | Value<br>of options <sup>3</sup> | Total<br>compensa-<br>tion |
|------------------------------------|------|-----------|------------------|-----------------|---------------------------------|---------------------------------|---------------------------------------------|----------------------------------|----------------------------|
| Mike Baronian                      | 2007 | 143       | 12               | _               | 155                             | 9                               | 1,724                                       | 45                               | 209                        |
| (Chairman)                         | 2008 | 150       | 50               | _               | 200                             | 14                              | 3,102                                       | 45                               | 259                        |
| Heinrich Fischer                   | 2007 | 64        | 11               | _               | 75                              | 5                               | 862                                         | 22                               | 102                        |
| (Vice Chairman, since Apr. 2007)   | 2008 | 85        | 25               | _               | 110                             | 7                               | 1,551                                       | 22                               | 139                        |
| Prof. Dr. Armin Seiler             | 2007 | 74        | 10               | _               | 84                              | 3                               | 862                                         | 22                               | 109                        |
|                                    | 2008 | 75        | 49               | _               | 124                             | 6                               | 1,551                                       | 22                               | 152                        |
| Gérard Vaillant                    | 2007 | 71        | 34               | _               | 105                             | 4                               | 862                                         | 22                               | 131                        |
|                                    | 2008 | 85        | 25               | _               | 110                             | 6                               | 1,551                                       | 22                               | 138                        |
| Prof. Dr. Peter Ryser <sup>4</sup> | 2007 | 71        | 10               | _               | 81                              | 5                               | 862                                         | 22                               | 108                        |
|                                    | 2008 | 75        | 10               | 249             | 334                             | 74                              | 1,551                                       | 22                               | 430                        |
| Cleto de Pedrini                   | 2007 | 71        | 18               | _               | 89                              | 5                               | 862                                         | 22                               | 116                        |
|                                    | 2008 | 75        | 15               | _               | 90                              | 5                               | 1,551                                       | 22                               | 117                        |
| Jürg Meier                         | 2007 | 56        | 15               | _               | 71                              | 3                               | 862                                         | 22                               | 96                         |
| (since Apr. 2007)                  | 2008 | 75        | 20               | _               | 95                              | 5                               | 1,551                                       | 22                               | 122                        |
| Timothy B. Anderson                | 2007 | 15        | 6                | _               | 21                              | 9                               | _                                           | _                                | 30                         |
| (until Apr. 2007)                  | 2008 | _         |                  | _               |                                 | _                               | _                                           | _                                | _                          |
| Heino von Prondzynski              | 2007 |           | _                | _               | _                               | _                               | _                                           | _                                | _                          |
| (until Feb. 2007)                  | 2008 |           |                  |                 | _                               |                                 | _                                           | _                                | _                          |
| Total                              | 2007 | 565       | 116              |                 | 681                             | 43                              | 6,896                                       | 177                              | 901                        |
|                                    | 2008 | 620       | 194              | 249             | 1,063                           | 117                             | 12,408                                      | 177                              | 1,357                      |

Employer's contribution to social security including social security on stock options exercised during the reporting period and contributions to post-employment benefit plans and contributions to post-employment benefit plans are contributions are contributed and contributions are contributed as a contribute are contributed are contributed as a contribute are contributed as a contribute are contributed as a contribute are contributed as a contributed ar(Prof. Dr. Peter Ryser)

#### 13.2 Compensation to the Executive Committee

| CHF1,000                 | Year | Fixed salary | Variable<br>salary <sup>1</sup> | Long-term<br>retention<br>bonus <sup>2</sup> | Taxable<br>fringe<br>benefits | Total<br>cash<br>compen-<br>sation | Social<br>benefits <sup>3</sup> | Options<br>granted<br>(number) <sup>4</sup> | Value of options 5 | Total<br>compen-<br>sation |
|--------------------------|------|--------------|---------------------------------|----------------------------------------------|-------------------------------|------------------------------------|---------------------------------|---------------------------------------------|--------------------|----------------------------|
| Thomas Bachmann (CEO)    | 2007 | 400          | 356                             | 240                                          | 8                             | 1,004                              | 157                             | 4,692                                       | 122                | 1,283                      |
|                          | 2008 | 400          | 400                             | 120                                          | 8                             | 928                                | 168                             | 8,446                                       | 122                | 1,218                      |
| Dr. Rudolf Eugster (CFO) | 2007 | 322          | 184                             | 120                                          | _                             | 626                                | 101                             | 3,785                                       | 99                 | 826                        |
|                          | 2008 | 335          | 144                             | 60                                           | _                             | 539                                | 98                              | 7,069                                       | 102                | 739                        |
| Other members of the     | 2007 | 2,195        | 1,150                           | 540                                          | 49                            | 3,934                              | 561                             | 22,536                                      | 588                | 5,083                      |
| Executive Committee 6,7  | 2008 | 1,986        | 721                             | 390                                          | 27                            | 3,124                              | 536                             | 47,554                                      | 690                | 4,350                      |
| Total                    | 2007 | 2,917        | 1,690                           | 900                                          | 57                            | 5,564                              | 819                             | 31,013                                      | 809                | 7,192                      |
|                          | 2008 | 2,721        | 1,265                           | 570                                          | 35                            | 4,591                              | 802                             | 63,069                                      | 914                | 6,307                      |

 $Payment\ will\ be\ made\ in\ following\ year.$ 

No termination benefits were paid in 2007 and 2008.

Vesting condition: one / two / three years of service for 33% / 33% / 34% of options

Formula for 2007: Options granted in 2007 \* fair value at grant (CHF 29.00) \* [1 – estimated labor turnover rate (10%)] and formula for 2008: Options granted in 2008

<sup>\*</sup> fair value at grant (CHF 16.12) \* [1 – estimated labor turnover rate (10%)]

Operative activity limited in time for research and development

Formula for 2007: long-term retention bonus granted in 2007\*[1-estimated labor turnover rate (10%)] and formula for 2008: long-term retention bonus granted in 2008\*[1-estimated labor turnover rate (10%)] and formula for 2008: long-term retention bonus granted in 2008\*[1-estimated labor turnover rate (10%)] and formula for 2008: long-term retention bonus granted in 2008\*[1-estimated labor turnover rate (10%)] and formula for 2008: long-term retention bonus granted in 2008\*[1-estimated labor turnover rate (10%)] and formula for 2008\*[1-estimated labor turnover rate (10%)] and for 20% turnover rate (10%) and for 20% turnover rate (10%) and (10%) and

<sup>\* [1 –</sup> estimated labor turnover rate (10%)]. Payments will be made in 2010 and 2011 respectively, if employment continues until then (see note 13.4).

Employer's contribution to social security, including social security on stock options exercised during the reporting period, and contributions to post-employment benefit plans. Vesting condition for base plan (2007; 9,120 options) and 2008; 18,549 options); one / two / three years of service for 33% / 33% / 34% of options; vesting conditions for performance plan (2007; 9,120 options) and 2008; 18,549 options are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the following conditions for performance plan (2007; 9,120 options) are found to the found to the following conditions for performance plan (2007; 9,120 options) are found to the fo $(2007: 21, 893\ options\ and\ 2008: 44, 520\ options): three\ years\ of\ service\ plus\ earnings\ per\ share\ target\ plus\ comparison\ with\ peer\ basket\ of\ competitors.$ 

 $Formula for 2007: Options \ granted \ in 2007* fair value \ at \ grant \ (CHF 29.00)* \ [1-estimated \ labor \ turn over \ rate \ (10\%)] \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ formula \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008 \ and \ for 2008: Options \ granted \ in 2008: Options \ g$ 

<sup>\*</sup> fair value at grant (CHF 16.12) \* [1 – estimated labor turnover rate (10%)].

<sup>6 2007:</sup> Total 9 members, including one member who left the Executive Committee during the year.
7 2008: Total 11 members, including two members who left and three members who joined the Executive Committee during the year.

### 13.3 Loans granted to Executive Committee

The following loans were granted to management at year-end (see note 13.4):

| CHF1,000                                     | 2007 | 2008 |
|----------------------------------------------|------|------|
| Thomas Bachmann (CEO)                        | 267  | 267  |
| Dr. Rudolf Eugster (CFO)                     | 133  | 133  |
| Other members (3) of the Executive Committee | 400  | 400  |
| Balance at December 31                       | 800  | 800  |

### 13.4 Others

In 2007 members of management were offered the possibility to purchase American-type call options on Tecan shares (exercise price: CHF 69.00; option life: 7 years) issued by a bank at market rates. On December 5, 2007 a total of 58,276 share options were sold to the members of the Board of Directors (13,449), to the members of the Executive Committee (41,378) and to other employees (3,449). The number purchased by each individual was restricted. At the same time the members of the Executive Committee who participated in this transaction

received advance facilities from Tecan Group Ltd. to finance the purchase of these share options. The advance facilities in the form of interest-free and unsecured loans are part of a long-term retention bonus to mature in 2010 and are limited to two-thirds of the purchase price of the share options. One third was paid privately by the members of the Executive Committee.

No options were bought by the members of the management in 2008 under this program.

### 14 Share and option ownership of the Board of Directors and Executive Committee

 $For details of the employee stock option plans please \ refer to \ note \ 14 \ of the \ consolidated \ financial \ statements.$ 

### 14.1 Share and option ownership of the Board of Directors

|                        |      |                 | Employee stock option plans <sup>1</sup> |       |       |        |        |        |        |        |                            |                  |
|------------------------|------|-----------------|------------------------------------------|-------|-------|--------|--------|--------|--------|--------|----------------------------|------------------|
| Number                 | Year | Total<br>shares | 2002                                     | 2003  | 2007B | 2007 P | 2008 B | 2008 P | 2009 B | 2009 P | Other options <sup>2</sup> | Total<br>options |
| Strike price in CHF    |      |                 | 99.00                                    | 48.40 | 70.00 | 70.00  | 69.00  | 69.00  | 39.70  | 39.70  | 69.00                      |                  |
| Mike Baronian          | 2007 | 1,000           | 1,410                                    | 4,230 | 78    |        |        |        |        |        |                            | 5,718            |
| (Chairman)             | 2008 | 1,000           | 1,410                                    | 4,230 | 156   | _      | 574    |        | _      | _      | _                          | 6,370            |
| Heinrich Fischer       | 2007 | 10,000          | _                                        |       |       | _      | _      | _      | _      | _      | _                          | _                |
| (Vice Chairman)        | 2008 | 10,000          | _                                        |       |       |        | 287    | _      | _      | _      | _                          | 287              |
| Prof. Dr. Armin Seiler | 2007 |                 | 990                                      | 2,970 | 78    | _      | _      | _      | _      | _      | 8,621                      | 12,659           |
|                        | 2008 | _               | 990                                      | 2,970 | 156   |        | 287    | _      | _      | _      | 8,621                      | 13,024           |
| Gérard Vaillant        | 2007 |                 | _                                        |       | 78    | _      | _      | _      | _      | _      | _                          | 78               |
|                        | 2008 |                 | _                                        | _     | 156   |        | 287    | _      | _      | _      | _                          | 443              |
| Prof. Dr. Peter Ryser  | 2007 | _               | _                                        |       | 78    | _      | _      | _      | _      | _      | _                          | 78               |
|                        | 2008 |                 | _                                        | _     | 156   |        | 287    | _      | _      | _      | _                          | 443              |
| Cleto de Pedrini       | 2007 | 500             | _                                        | _     | 78    | _      | _      | _      | _      | _      | 2,069                      | 2,147            |
|                        | 2008 | 500             | _                                        | _     | 156   |        | 287    | _      | _      | _      | 2,069                      | 2,512            |
| Jürg Meier             | 2007 | 1,000           | _                                        |       |       | _      | _      | _      |        | _      | 2,759                      | 2,759            |
|                        | 2008 | 1,000           | _                                        |       | _     |        | 287    | _      | _      | _      | 2,759                      | 3,046            |
| Balance at December 31 | 2007 | 12,500          | 2,400                                    | 7,200 | 390   |        |        |        |        | _      | 13,449                     | 23,439           |
|                        | 2008 | 12,500          | 2,400                                    | 7,200 | 780   |        | 2,296  |        |        | _      | 13,449                     | 26,125           |

only vested options

<sup>2</sup> see note 13.4

### 14.2 Share and option ownership of the Executive Committee

|                         |      | -               | Employee stock option plans <sup>1</sup> |       |       |        |        |        |       |        |                            |               |
|-------------------------|------|-----------------|------------------------------------------|-------|-------|--------|--------|--------|-------|--------|----------------------------|---------------|
| Number                  | Year | Total<br>shares | 2002                                     | 2003  | 2007B | 2007 P | 2008 B | 2008 P | 2009B | 2009 P | Other options <sup>2</sup> | Total options |
| Strike price in CHF     |      |                 | 99.00                                    | 48.40 | 70.00 | 70.00  | 69.00  | 69.00  | 39.70 | 39.70  | 69.00                      |               |
| Thomas Bachmann         | 2007 |                 |                                          |       | 309   |        |        |        |       |        | 13,794                     | 14,103        |
| (CEO)                   | 2008 |                 |                                          | _     | 618   | _      | 460    | _      | _     | _      | 13,794                     | 14,872        |
| Dr. Rudolf Eugster      | 2007 | 700             | 100                                      | _     | 219   | _      | _      | _      | _     | _      | 6,893                      | 7,212         |
| (CFO)                   | 2008 | 700             | 300                                      | _     | 438   | _      | 371    | _      | _     | _      | 6,893                      | 8,002         |
| Dr. Jürg Dübendorfer    | 2007 | _               | 160                                      | 1,410 | 184   | _      | _      | _      | _     | _      | 6,897                      | 8,651         |
|                         | 2008 | _               | 160                                      | 1,410 | 368   | _      | 242    | _      | _     | _      | 6,897                      | 9,077         |
| Matthias Düchting       | 2007 | _               | _                                        | _     | _     | _      | _      | _      | _     | _      | _                          | _             |
| (joined EC during 2008) | 2008 | _               | _                                        | _     | _     | _      | _      | _      | _     | _      | _                          | _             |
| Christopher C. Hanan    | 2007 | _               | _                                        | _     | 179   | _      | _      | _      | _     | _      | 6,897                      | 7,076         |
|                         | 2008 | _               | _                                        | _     | 358   | _      | 226    | _      | _     | _      | 6,897                      | 7,481         |
| Michael Illek           | 2007 | _               | 640                                      | _     | 165   | _      |        | _      | _     | _      | _                          | 805           |
| (left EC during 2008)   | 2008 | _               | _                                        | _     | _     | _      | _      | _      | _     | _      | _                          | _             |
| Bernhard Iseli          | 2007 | 400             |                                          |       | 202   | _      |        | _      | _     | _      | _                          | 202           |
| (left EC during 2008)   | 2008 | _               | _                                        | _     | _     | _      | _      | _      | _     | _      | _                          | _             |
| Stephen M. Levers       | 2007 | _               | 2,960                                    | 5,160 | 204   | _      |        | _      | _     | _      | _                          | 8,324         |
|                         | 2008 | _               | 2,960                                    | 5,160 | 408   | _      | 243    | _      | _     | _      | _                          | 8,771         |
| Domingo Messerli        | 2007 |                 | _                                        |       |       |        | _      |        |       | _      |                            | _             |
| (joined EC during 2008) | 2008 |                 |                                          | _     | _     | _      |        | _      | _     | _      | _                          | _             |
| Matthew Robin           | 2007 |                 |                                          |       |       |        |        |        |       | _      | 6,897                      | 6,897         |
|                         | 2008 |                 |                                          | _     | _     | _      | 371    | _      | _     | _      | 6,897                      | 7,268         |
| Carl Severinghaus       | 2007 |                 | 4,230                                    |       | 184   |        |        |        |       | _      |                            | 4,414         |
|                         | 2008 | _               | 4,230                                    | _     | 368   | _      | 282    | _      | _     | _      |                            | 4,880         |
| Frederic Vanderhaegen   | 2007 |                 |                                          |       |       |        |        | _      |       | _      |                            |               |
| (joined EC during 2008) | 2008 |                 |                                          |       |       |        |        |        |       | _      |                            |               |
| Günter Weisshaar        | 2007 |                 |                                          |       | 191   |        |        |        |       | _      |                            | 191           |
|                         | 2008 |                 |                                          | _     | 382   | _      | 250    | _      | _     | _      |                            | 632           |
| Balance at December 31  | 2007 | 1,100           | 8,090                                    | 6,570 | 1,837 |        |        |        |       | _      | 41,378                     | 57,875        |
|                         | 2008 | 700             | 7,650                                    | 6,570 | 2,940 |        | 2,445  |        |       |        | 41,378                     | 60,983        |

only vested options see note 13.4

As proposed by the Board of Directors to the annual general meeting of shareholders on April 22, 2009:

| CHF1,000                                                                                                 | 2007 Approved | 2008 Proposed |
|----------------------------------------------------------------------------------------------------------|---------------|---------------|
| Carried forward from previous year                                                                       | 125,500       | 115,260       |
|                                                                                                          |               |               |
| Net profit/(loss)                                                                                        | 13,424        | (14,173)      |
| Capital decrease in form of reduction of nominal value (treasury shares)                                 | 244           | 507           |
| New shares issued upon exercise of employee stock options                                                | 6,171         | 275           |
| Change in reserve for treasury shares                                                                    | (25,078)      | (62,595)      |
|                                                                                                          |               |               |
| Available earnings                                                                                       | 120,261       | 39,274        |
|                                                                                                          |               |               |
| Dividends paid as approved by the annual general meeting of shareholders on April 23, 2008:              |               |               |
| CHF 0.45 per share with a nominal value of CHF 0.55 each (total 11,113,372 shares eligible for dividend) | (5,001)       |               |
| Dividends proposed:*                                                                                     |               |               |
| CHF 0.90 per share with a nominal value of CHF 0.10 each (total 10,340,722 shares eligible for dividend) |               | (9,307)       |
|                                                                                                          |               |               |
| Balance to be carried forward                                                                            | 115,260       | 29,967        |
|                                                                                                          |               |               |

<sup>\*</sup>These numbers are based on the currently outstanding share capital at December 31, 2008. The number of shares eligible for dividend may change due to repurchases under the share buyback program and the issuance of new shares from the conditional share capital reserved for the employee profit sharing program. At the end of 2008 a total of 190,068 options were exercisable before the date of dividend payment.

As statutory auditor, we have audited the accompanying financial statements of Tecan Group Ltd., presented on pages 79 to 89 for the year ending December 31, 2008.

#### Board of Directors' Responsibility

The Board of Directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss and Swiss are considered as the financial statements of the finanlaw and the company's Articles of Incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material miss tatement of the approximate the contraction of thefinancial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements for the year ending December 31, 2008 comply with Swiss law and the company's Articles of Incorporation.

### Report on Other Legal Requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (Article 728 CO and Article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with Article 728a Paragraph 1 Item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the board of directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's Articles of Incorporation. We recommend that the financial statements submitted to you be approved.

KPMG AG

Lukas Marty Licensed Audit Expert Auditor in Charge

1. Hody

Zurich, March 3, 2009

Stefan Dürmüller Licensed Audit Expert

### **Tecan locations**







- Tecan sales office
- O R&D and manufacturing site
- REMP sales office

### **Tecan Group**

# Corporate Headquarters Tecan Group Ltd.

Seestrasse 103 CH-8708 Männedorf Switzerland T+41449228888

F+41449228889

# Manufacturing Sites

| Liquid Handling<br>& Robotics | ı |
|-------------------------------|---|
| Tecan Switzerland Ltd.        | ٦ |
| Seestrasse 103                | Į |
| CH-8708 Männedorf             | 1 |
| Switzerland                   | 1 |
| T + 41 44 922 81 11           | ٦ |

F+41449228112

| Detection              |
|------------------------|
| Tecan Austria GmbH     |
| Untersbergstrasse 1a   |
| A-5082 Grödig/Salzburg |
| Austria                |
| T+43 62 46 89 33       |

F + 43 62 46 72 770

# Components Tecan Systems, Inc. 2450 Zanker Road San Jose CA 95131, USA

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### Tecan

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All statements in this Annual Report not referring to historical facts are predictions of the future and constitute no guarantee whatsoever of future performance.

They are subject to risks and uncertainties including, but not limited to, future global economic conditions, exchange rates, legal regulations, market conditions, activities of competitors and other factors outside the Company's control.

This Annual Report is available in English and German and can also be found at the website www.tecan.com. The English report is the authoritative version.



# Tecan Group Ltd.

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